

COAST LIFE SUPPORT DISTRICT



Board of Directors Regular Meeting

AGENDA

Monday | February 23, 2026 | 3:30pm

Platt Center @CLSD Headquarters | 38901 Ocean Dr, Gualala, CA

Teleconference Info

Web Access: <https://bit.ly/clsdboardmeeting> | **Phone Access:** 1-408-638-0968

Meeting code: 871 1739 4941 | **Password:** 366982

1. Call to Order Beaty
2. Adoption of the Agenda Beaty
3. Minutes Approval: January 26, 2026 Board Meeting Beaty
4. Privilege of the Floor Beaty

5. New Business
 - a. RCMS Urgent Care Quarterly Report RCMS
 - b. Annual Officer Election and Committee Appointments Schwartz
 - c. Renew Line of Credit with Exchange Bank Golly

6. Old Business
 - a. Regional Merger Discussion/SWOT Analysis Bower/Tittle
 - b. Ballot Initiative Planning Schwartz/Hernandez

7. Committee Reports
 - a. Finance Tilles
 - b. Fundraising Tittle
 - c. Executive Beaty
 - d. Governance Schwartz
 - e. Communications Bower
 - f. RCMS Tilles
 - g. MHA Tittle/Beaty
 - h. District/Operations Golly

8. Shout Out

9. Next Meeting
March 23, 2026, 3:30pm
April 27, 2026, 3:30pm

10. Adjourn

CLSD **AST LIFE SUPPORT DISTRICT**

Board of Directors Regular Meeting **MINUTES**

Monday | January 26, 2026 | 4pm

Platt Center @ CLSD Headquarters | 38901 Ocean Dr, Gualala, CA

Teleconference Info

Web Access: <https://bit.ly/clsdboardmeeting> | **Phone Access:** 1-408-638-0968
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BOD Present: Geoff Beaty, President | Naomi Schwartz, Secretary | Michael Tilles, Treasurer | Director Julie Bower | Director Julia Damasco | Director Leslie Tittle

Absent: Director Susan Sandoval

Staff Present: Bronwyn Golly, EMS Chief | Cobre Hernandez, Executive Administrator

Public: Leslie Bates, Paula Smith, Steve Smith

Minutes by: EA Cobre Hernandez

1. Call to Order

President Beaty called the meeting to order at 4pm.

2. Agenda Approval

The agenda was approved unanimously.

3. Minutes Approval

Corrections:

January 5 Special Meeting Minutes (location: first bullet point under New Business)

- Director Damasco would like to correct the statement she made about the Wohlford Foundation. Future funding for CLSD is not dependent on the Foundation's mission, although this year's funding level is not likely to be repeated.

December 22 Regular Meeting Minutes

- Secretary Schwartz would like to correct the mistaken attendance listing. President Beaty was absent and Secretary Schwartz presided in his place.
- Treasurer Tilles would like to remove the last sentence in the Fundraising Committee's report. "The remainder \$30,944.26 will go towards general operation."

Secretary Schwartz made a motion to approve the minutes with stated changes.

Director Bower seconded the approval.

The motion was approved unanimously.

4. Privilege of the Floor

Paula Smith received a mailing about household medication disposal and is suggesting that it would be good for CLSD to communicate such services on our website or social media.

Director Tittle talked about MHA's quarterly medication disposal. There was a concern raised

about whether promoting a service like this would be stepping on MHA's toes. Director Tittle stated that it did not matter, as long as the community need is filled. Chief Golly will talk to Lieutenant Meg Rosecranz about promoting it on the CLSD social media accounts. Director Bower added that people can drop sharps off at the South Coast Transfer Station; they also give out sharps boxes. MHA doesn't typically accept sharps because the Sheriff's Department has to be present to accept them.

5. Old Business

No old business.

6. New Business

a. Annual Meeting Schedule Review and Approval

EA Hernandez reviewed the updated 2026 Board Meeting Schedule. Director Damasco asked the rest of the Board if they would be open to moving the Regular Board Meeting time to earlier in the day. The meeting time was moved from 4pm to 3:30pm to allow Treasurer Tilles enough time to come from the RCMS Finance Committee, which is scheduled on the same days.

b. Regional Merger Discussion/SWOT Analysis

Director Bower reviewed the SWOT questionnaire that she developed for the Districts' Boards to use to submit feedback for the next meeting of the regional merger group. February 15 is the deadline for the Directors to submit to Director Bower. Chief Golly will be meeting with CLSD staff individually to get their feedback.

c. Ballot Initiative Planning

- The deadlines for the 2026 Election were reviewed again. All of the election material needs to be submitted to the counties 88 days before the election, which will be August 7, 2026.
- Secretary Schwartz believes that the ballot measure planning needs to be underway 90 days before this deadline. By then we should have funds, wording for the ballot, a volunteer committee, and a lawyer.
- Director Tittle asked if a calendar or schedule can be crafted so the Board has a better sense of what needs to be done when.
- There was a discussion of the election preparation's legal needs. EA Hernandez reminded the Board that they passed a motion to create an ad hoc committee to find legal counsel at the Special Meeting earlier in the month. It was decided that the committee would consist of Chief Golly, EA Hernandez, Director Damasco, and Director Sandoval.
- Treasurer Tilles and Chief Golly will be meeting with George Calys of The Sea Ranch Soundings. He has also agreed to work with us to get a story ready for the ICO.
- Chief Golly and Director Damasco will get together before the next board meeting to look at the numbers for the proposed ballot measure. They'll report to the Board at the February meeting.

d. Board Goals—review

Secretary Schwartz would like for us to check in about the Board Goals that were developed last year. It was decided to schedule it for review at the March Board Meeting.

7. Committee Reports

a. Finance

Our accountant, Andrea Drew, spent an hour with the Finance Committee this month to review the newest version of the financial reports. Treasurer Tilles and Secretary Schwartz had a very positive experience reading and understanding these new reports.

b. Fundraising

Director Tittle directed the Board to the minutes that were included in the meeting packet if anyone would like more detail about the Committee's last meeting. The Committee discussed the difficulties of asking for individual donations while preparing to ask the voters for a tax increase. In both cases, we need to spend more time educating the community about CLSD. The Committee thinks it would be more valuable to save the financial ask for the ballot measure, but keep donation options available in all of our communications to the public. Director Tittle also thinks that we need to organize an ad hoc committee to work on the 40th anniversary events since the Fundraising Committee doesn't have the capacity to plan a major event at this point.

c. Executive

Nothing to report at this time.

d. Governance

Nothing to report at this time.

e. Communications

Nothing to report at this time.

f. RCMS

Treasurer Tilles attended RCMS's Finance Committee today. They are currently in good financial shape. Enrollment in Covered California is way down, which impacts a lot of their patients. They are concluding that the numbers are so low because of concerns about ICE.

g. MHA

Director Tittle provided an update on MHA's search for a new provider. They are in the process of finalizing a contract. This hire will allow the mobile clinic to operate four days a week. Fundraising has been really good this quarter. MHA set a really high goal that they have almost met. They just received their first legacy donation, which may result in a \$100,000-200,000 donation.

h. District/Operations

Chief Golly provided an update.

- The Covelo EMT class is still going forward. Jen Banks from Coastal Valley EMS audited the class. CVEMSA has been trying to get an EMT class in Covelo for 14 years and are really excited that its being pulled off with CLSD's support and supervision.
- Lieutenant Meg Rosecrans attended this month's CVEMSA Medical Advisory Committee (MAC) and CLSD was recognized at that meeting for our innovation in developing the ability to transport to RCMS. Covelo has just received the designation to transport to their local clinic. Anderson Valley is looking to do a similar thing.
- The January EMT class is happening. Seven students are registered. This isn't enough to cover the cost of conducting the glass, but Director Bower was able to secure a donation to cover the remaining costs. The class will run from January to April, two nights a week, along with a Saturday and Sunday class once a month.

8. Shoutout

President Beaty would like to shout out the crew that took care of him for his two ambulance rides last week—John Huff and Daniel Sexton; and Tina Daniels and Brenda Storm. He wants to make sure that the Chief makes sure these crew members are aware of the shout out.

Secretary Schwartz would like to shout out Paula and Steve Smith for all of their work to help us get our fundraising efforts kicked off.

9. Next Board Meetings

Monday, February 23, 2006, 3:30pm

Monday, March 23, 2026, 3:30pm

10. Adjournment

Treasurer Tilles made a motion to adjourn.

Director Damasco seconded the motion.

The meeting was adjourned at 5:20pm.

DRAFT

REDWOOD COAST MEDICAL SERVICES
URGENT CARE REVENUE & EXPENSES
Quarterly For Fiscal Year Ended June 30, 2026

	Jul-Sep 2025	% of total	Oct-Dec 2025	% of total	FY26 YTD	% of total
VISITS	1,046		1,038		2,084	
REVENUE						
Patient revenue	237,417		238,562		475,979	
CLSD contract revenue	200,000		200,000		400,000	
330 grant allocation	4,628		4,500		9,128	
QIP revenue	10,776	32%	9,804	32%	20,580	32%
Net 340B revenue	24,983	32%	20,172	32%	45,155	32%
Net fundraising revenue	5,250	32%	66,527	32%	71,777	32%
TOTAL REVENUE	<u>483,054</u>		<u>539,565</u>		<u>1,022,619</u>	
EXPENSES						
Clinical Personnel	387,130		397,639		784,769	
Facility	1,671		1,411		3,082	
Depreciation	5,674		5,464		11,138	
Advice Line	5,460		5,460		10,920	
Bad Debt	291		-		291	
Computer Supplies & Support	2,778		2,200		4,978	
Consulting Fees	158		9		167	
Continuing Education	237		2,220		2,457	
Equipment Lease (copiers)	425		462		887	
Infectious Waste Disposal	399		510		909	
Malpractice Insurance	842		651		1,493	
Lab Services	(4,692)		1,155		(3,537)	
Minor Equipment	223		-		223	
Provider Housing	2,305		4,097		6,402	
Repairs & Maintenance-Equipment	2,834		7,024		9,858	
Supplies-Office	1,373		346		1,719	
Supplies-Clinical	79,066		28,939		108,005	
Supplies-Pharmaceutical	477		5,489		5,966	
Telephone	168		550		718	
Travel & Conferences	3,357		6,151		9,508	
X-Ray Expenses	14,795		13,186		27,981	
TOTAL DIRECT COSTS	<u>504,971</u>		<u>485,899</u>		<u>990,870</u>	

REDWOOD COAST MEDICAL SERVICES
 URGENT CARE REVENUE & EXPENSES
 Quarterly For Fiscal Year Ended June 30, 2026

	Jul-Sep 2025	% of total	Oct-Dec 2025	% of total	FY26 YTD	% of total
*Indirect Costs/Overhead	(69,414)	32%	231,910	32%	162,496	32%
TOTAL COSTS	<u>435,556</u>		<u>717,809</u>		<u>1,153,366</u>	
NET PROFIT/(LOSS)	<u>47,498</u>		<u>(178,244)</u>		<u>(130,747)</u>	

*Indirect costs include a share of non-clinical salaries, benefits, and related facility costs, EHR licensing, IT, general insurance, and other costs that can't be directly assigned to a revenue generating department.

REDWOOD COAST MEDICAL SERVICES
URGENT CARE REVENUE & EXPENSES
ALLOCATION METHODS USED

#	Type	Allocation method
1.	Patient service revenue	Provider
2.	CLSD contract	100% to UC
3.	*QIP/340B revenue	% of Direct Costs
4.	Federal 330 grant	UC costs charged to grant
5.	Fundraising	% of Direct Costs
6.	Personnel	Payroll/contract
7.	Facility	Square footage (18.16%)
8.	Direct costs	Directly coded to UC by AP
9.	Malpractice insurance	Visits
10.	Equipment	Square footage (18.16%)
12.	Telephone	Square footage (18.16%)
11.	Admin overhead	% of Direct Costs

* Quality Improvement Program (Managed Medi-Cal) / Discount drug program (non-Medi-Cal patients)

Quality Improvement Program - we receive incentive payments for meeting specific quality measures.

340B Revenue - we purchase pharmaceuticals at discounted prices which are dispensed by our contracted pharmacies. We receive the difference between the retail sales and our discounted prices, less fees paid to the pharmacies and our third party administrator.

Consolidation Exploratory Group
SWOT Analysis & “What does better mean to you?”

Agency: _____

Person’s role in organization: staff volunteer board member

Date: _____

Strengths (*internal factors* you do well and that separate you from your neighboring agencies; things within your control that enable you to create and sustain success):

- What are our strengths right now?
- What am I most proud of?
- How do I describe what my agency does?
- What things does our company do well?
- What internal resources do we have that create value?
- What tangible assets do we own?
- What unique qualities set us apart from our neighboring agencies/departments?

Weaknesses (*internal factors* or areas of your agency that may stop you from exploiting opportunities and leave you more vulnerable to threats; areas where your agency performs less well as compared to neighboring agencies):

- What are our weaknesses - what keeps us awake at night?
- What are our everyday challenges?
- Where do we have fewer resources than our competitors?
- What things do our competitors do better than us?
- What operational processes do we need to improve?

Opportunities (*external factors* that are uncontrollable/unchangeable in your agency's current situation, such as regulations, current technology, public funding) When identifying opportunities, think about ways you could optimize or take advantage of your agency's current model):

- What could help us provide better service for our patients when we are dispatched to their emergency?
- What could help us do better for all members of our community on a day-to-day basis when we aren't being dispatched to their emergency?
- What resources can we tap into?
- What are the dream solutions to our challenges?
- What trends can we take advantage of?
- What's the best way to leverage our strengths?

Threats (*external factors* that are uncontrollable and include anything that can negatively affect your agency's mission; forecasting potential threats allows you to anticipate the impact and create a contingency plan; think about macro-environmental things like changes to regulations or tax funding or reduced insurance reimbursements):

- What do we see as threats to our ability to do our best work?
- What keeps us awake at night?
- What macro-environmental factors may negatively affect our agency's service to the community?
- How do our weaknesses expose us to threats?
- What are our neighboring agencies doing better than us? How can we step up our game?

What does "better" mean to you?

In other words, what would *you* like to have access to in order to do your job (or to fulfill your role) in your organization better? Some areas to think about include:

- Funding
- Facilities
- Gear/equipment
- Supplies
- Apparatus
- Personnel
- Career advancement opportunity
- Training

Ballot Measure 2026*

TASK	START/	
	deadline	END
BOD appoints ad-hoc committee to explore Ballot Measure Analysis	29-Jan	5-Feb
Parcel Tax Analysis Workgroup - propose new Ambulance parcel tax rates	1-Feb	30-Apr
Form Fair Political Practive Advocacy Group	1-Feb	30-Apr
File 410 with Secretary of State to form Political Action Group	1-Feb	1-Mar
Solicit non-tax deductible donations to fund voter outreach	1-Mar	5-Nov
File periodic reports to Mendocino County and Secretary of State on spending	1-May	5-Nov
Develop Measure language with counsel	1-May	30-Jun
Ballot Measure Education (design/print/implement)	1-Jul	15-Aug
Messaging: Fact Sheet on Measure		
Marketing plan: Ads, listservs, signs, social media, endorsements		
Obtain mailing lists from counties		
Mailer design		
Mailer production		
Mailer mailed		
Develop talking points		
FPPC Advocacy Group launches Ballot Measure campaign	15-Aug	5-Nov
On-going Public Education Campaign about CLSD via diverse multi-media & social media platforms	ONGOING	
BOD - New Business - Resolution introduced - Measure for EMS Increase Election	1-Jul	
BOD - Action to approve Measure on Ballot	1-Aug	
Deadline delivering Measure to Registrar's Office	1-Aug	
Deadline to amend Measure	12-Aug	
Arguments / Impartial Analysis / Rebuttals	1-Sep	
CLSD Education Campaign Implementation	5-Aug	5-Nov
Hold Public Forums		
Ballots mailed		
Voting by mail begins	5-Oct	
Deadline to request ballot by mail	27-Oct	
Voter registration deadline	19-Oct	
Election	3-Nov	
Deadline to certify election results	3-Dec	

*timeline and tasks based on the 2000 Special Ballot campaign

FINANCE

Did not have a meeting in February.

General updates:

Staff working with our accountant to present an augmented budget to the Finance Committee in March and then to the full BOD at the March meeting. Andrea is also finalizing a full trial balance and financial statements to present to both Five Star and Exchange Bank. This also helps with the audit prep for the upcoming FY 24-25 audit in April.

Auditor Larry Bain, CPA, submitted our Special District Financial Transaction Report for FY 2025 at the end of January 2026 as required.

We received the IGT payment in the first week of February, \$517,533.97. Our payment to IGT in November was for \$230,360.00, realizing \$287,173.97 in IGT funds.

Wittman billing remains consistent. The January report shows only \$54,710 in payments because Medicare holds back a portion of payments at the beginning of the year. In the first week of February we received a lump sum of \$27,140, bringing January to 81,850.

**Coast Life Support District
Year to Date Report**

	CHARGES	MCARE WRITE DOWNS	MCAL WRITE DOWNS	OTHER CONTRACTUAL WRITE DOWNS	AB 716	NET CHARGES	PAYMENTS	REFUNDS	NET PAYMENTS	BAD DEBT WRITE OFFS	OTHER WRITE OFFS	ADJUSTMENTS	NEW A/R BALANCE
FEBRUARY '25	\$ 202,346.40	\$ 82,183.95	\$ 53,359.78	\$ 15,700.65	\$ (22,156.60)	\$ 73,258.62	\$ 52,347.89	\$ 6,167.00	\$ 46,180.89	\$ -	\$ -	\$ -	\$ 492,579.10
MARCH '25	\$ 211,303.40	\$ 111,267.01	\$ 29,847.50	\$ 2,945.09	\$ 16,547.73	\$ 50,696.07	\$ 69,103.13	\$ -	\$ 69,103.13	\$ -	\$ 6,386.42	\$ 9.08	\$ 467,794.70
APRIL '25	\$ 80,650.40	\$ 61,365.62	\$ 4,982.32	\$ 10,295.61	\$ (10,896.85)	\$ 14,903.70	\$ 67,781.08	\$ -	\$ 67,781.08	\$ -	\$ -	\$ 1.37	\$ 414,918.69
MAY '25	\$ 249,835.80	\$ 115,778.44	\$ 32,055.56	\$ 2,567.59	\$ 16,869.91	\$ 82,564.30	\$ 67,018.18	\$ 360.06	\$ 66,658.12	\$ -	\$ 250.00	\$ 0.82	\$ 430,575.69
JUNE '25	\$ 195,418.20	\$ 73,191.90	\$ 40,817.27	\$ 1,170.40	\$ 5,663.11	\$ 74,575.52	\$ 56,795.65	\$ 282.48	\$ 56,513.17	\$ -	\$ -	\$ 168.32	\$ 448,806.36
JULY '25	\$ 246,330.60	\$ 69,539.90	\$ 55,171.33	\$ 7,496.80	\$ 10,165.86	\$ 103,956.71	\$ 66,709.51	\$ -	\$ 66,709.51	\$ -	\$ -	\$ 212.35	\$ 486,265.91
AUGUST '25	\$ 249,365.00	\$ 91,647.39	\$ 39,190.26	\$ 3,986.86	\$ 4,762.93	\$ 109,777.56	\$ 68,847.55	\$ -	\$ 68,847.55	\$ -	\$ (3.00)	\$ (53.94)	\$ 527,144.98
SEPTEMBER '25	\$ 317,266.80	\$ 127,360.21	\$ 73,396.46	\$ 5,417.49	\$ 12,525.54	\$ 98,567.10	\$ 115,551.61	\$ -	\$ 115,551.61	\$ -	\$ -	\$ -	\$ 510,160.47
OCTOBER '25	\$ 332,717.00	\$ 153,297.28	\$ 50,463.60	\$ 10,466.10	\$ 33,231.43	\$ 85,258.59	\$ 99,700.64	\$ -	\$ 99,700.64	\$ -	\$ -	\$ 0.66	\$ 495,719.08
NOVEMBER '25	\$ 274,239.00	\$ 104,246.33	\$ 37,962.99	\$ 5,030.70	\$ 23,323.44	\$ 103,675.54	\$ 92,530.82	\$ -	\$ 92,530.82	\$ -	\$ 843.20	\$ 51.72	\$ 506,072.32
DECEMBER '25	\$ 378,231.80	\$ 204,902.99	\$ 45,825.91	\$ 8,195.74	\$ 13,965.33	\$ 105,341.83	\$ 101,025.10	\$ 130.09	\$ 100,895.01	\$ -	\$ -	\$ 2.97	\$ 510,522.11
JANUARY '26	\$ 363,891.00	\$ 195,065.96	\$ 46,926.73	\$ 10,565.55	\$ (13,349.38)	\$ 124,682.14	\$ 59,008.90	\$ 4,298.41	\$ 54,710.49	\$ -	\$ -	\$ -	\$ 580,493.76
YEAR TO DATE TOTALS	\$ 3,101,595.40	\$ 1,389,846.98	\$ 509,999.71	\$ 83,838.58	\$ 90,652.45	\$ 1,027,257.68	\$ 916,420.06	\$ 11,238.04	\$ 905,182.02	\$ -	\$ 7,476.62	\$ 393.35	
YTD PERCENTAGE OF REVENUE		44.81%	16.44%	2.70%	2.92%	33.12%	29.55%	1.23%	29.18%	0.00%	0.24%	0.03%	
YTD PERCENTAGE OF NET REVENUE									88.12%				
Average Charges per month	\$ 258,466.28												
Average Payments per month	\$ 76,368.34												

**Management Summary Report
Monthly and Fiscal Year to Date
Coast Life Support District
January 2026**

Financial Class	Number of Accounts	Percent of Total	Year to Date Total Accts.	Percent of Total YTD	Charges	Percent of Total	Year to Date Total Charges	Percent of Total YTD	Payments	Percent of Total	Year to Date Payments	Percent of Total YTD
<i>Medicare</i>	33	46.48%	190	37.25%	\$209,752.00	57.64%	\$1,011,810.00	46.80%	\$7,138.71	12.10%	\$107,831.00	17.87%
<i>Medicare HMO</i>	4	5.63%	31	6.08%	\$24,973.00	6.86%	\$173,330.20	8.02%	\$3,843.39	6.51%	\$34,818.22	5.77%
<i>Medi-Cal</i>	2	2.82%	8	1.57%	\$15,139.00	4.16%	\$49,635.00	2.30%	\$1,297.98	2.20%	\$12,128.80	2.01%
<i>Medi-Cal HMO</i>	6	8.45%	85	16.67%	\$18,630.00	5.12%	\$358,865.00	16.60%	\$13,084.48	22.17%	\$129,454.15	21.46%
<i>Insurance</i>	8	11.27%	65	12.75%	\$45,795.00	12.58%	\$269,849.60	12.48%	\$26,809.16	45.43%	\$282,003.97	46.74%
<i>Private Pay</i>	18	25.35%	131	25.69%	\$38,148.00	10.48%	\$283,936.00	13.13%	\$6,835.18	11.58%	\$31,098.99	5.15%
<i>Kaiser</i>	0	0.00%	0	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$6,039.00	1.00%
<i>Other</i>	0	0.00%	0	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%
<i>Prior Sales</i>					\$11,454.00	3.15%	\$14,615.40	0.68%				
Sub Total	71	100.00%	510	100.00%	\$363,891.00	100.00%	\$2,162,041.20	100.00%	\$59,008.90	100.00%	\$603,374.13	100.00%
<i>Dry Runs</i>	0	0.00%	0	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%
Total	71	100.00%	510	100.00%	\$363,891.00	100.00%	\$2,162,041.20	100.00%	\$59,008.90	100.00%	\$603,374.13	100.00%

Coast Life Support District
Budget vs. Actuals: Budget_FY26_P&L - FY26 P&L
 July 2025 - January 2026 Actuals & February 2026 - June 2026 Anticipated By Management

	Total: July 2025 to January 2026			
	Actual	Budget for Full FY2026	(Under)/Over Budget YTD	% of Budget YTD
Income				
1100.00 Mendocino County Taxes	746,085.55	1,105,428.96	-359,343.41	67.49%
1200.00 Sonoma County Taxes	547,453.50	917,979.00	-370,525.50	59.64%
1300.00 Other "County" Taxes	2,615.50		2,615.50	
1400.00 Ambulance Transport Billings	620,951.40	936,000.00	-315,048.60	66.34%
1500.00 IGT Revenue	0.00	600,000.00	-600,000.00	0.00%
1900.00 Misc Income - General	19,301.36	35,000.04	-15,698.68	55.15%
1910.00 Misc Rev - Interest Income	7,944.72		7,944.72	
1920.00 Misc Rev - Donations (Unrestricted)	173,618.84	170,000.04	3,618.80	102.13%
1922.00 Misc Rev - Donations (Elections)	15,000.00		15,000.00	
Total 1920.00 Misc Rev - Donations (Unrestricted)	\$ 188,618.84	\$ 170,000.04	\$ 18,618.80	110.95%
Total Income	\$ 2,151,729.40	\$ 3,764,408.04	-\$ 1,612,678.64	57.16%
Gross Profit	\$ 2,151,729.40	\$ 3,764,408.04	-\$ 1,612,678.64	57.16%
Expenses				
Total 3000.00 Wage + Benefit Expense	\$ 1,216,058.08	\$ 2,195,010.16	-\$ 978,952.08	55.40%
Total 4040.00 Communications	\$ 56,817.71	\$ 66,999.96	-\$ 10,182.25	84.80%
Total 4110.00 Insurance Expense	\$ 18,348.25	\$ 24,459.00	-\$ 6,110.75	75.02%
Total 4140.00 Maintenance Expense	\$ 14,063.97	\$ 35,000.04	-\$ 20,936.07	40.18%
Total 4260.00 Office Expense	\$ 5,744.84	\$ 6,500.04	-\$ 755.20	88.38%
Total 4290.00 Bank Charges and Int Expense	\$ 6,972.16	\$ 5,000.00	\$ 1,972.16	139.44%
Total 4310.00 Professional Services	\$ 835,290.77	\$ 1,230,238.92	-\$ 394,948.15	67.90%
Total 4460.00 Minor Equipment (<\$5,000 per Unit)	\$ 43,562.84	\$ 48,000.00	-\$ 4,437.16	90.76%
Total 4500.00 Special Department Expenses	\$ 27,483.37	\$ 39,199.92	-\$ 11,716.55	70.11%
Total 4610.00 Transportation and Travel	\$ 17,752.82	\$ 30,000.00	-\$ 12,247.18	59.18%
Total 4710.00 Utilities	\$ 9,613.03	\$ 20,000.04	-\$ 10,387.01	48.07%
Total Expenses	\$ 2,268,609.19	\$ 3,764,408.04	-\$ 1,495,798.85	60.26%
Net Operating Income	-\$ 116,879.79	\$ 0.00	-\$ 116,879.79	
Net Income	-\$ 116,879.79	\$ 0.00	-\$ 116,879.79	

Anticipated Actuals per Management						
Feb-26	Mar-26	Apr-26	May-26	Jun-26	Notes per Management	
-	-	456,856.00	-	-	Based on FY2026 estimates per County	
-	-	349,295.00	-	-	Based on FY2026 estimates per County	
-	-	2,615.00	-	-	Based on FY2026 estimates per County	
90,000.00	90,000.00	90,000.00	90,000.00	90,000.00	Based on monthly avg trend since Sep-2025 to Jan-2026 (realization of rate increase and VA-payments)	
517,553.97	-	-	-	-	Based on actual rev realization	
-	-	-	-	-		
1,134.96	1,134.96	1,134.96	1,134.96	1,134.96	Based on monthly avg trend	
-	-	-	-	-		
-	-	-	-	-		
\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00		
\$ 609,486.33	\$ 91,932.36	\$ 900,698.36	\$ 91,932.36	\$ 91,932.36		
\$ 609,486.33	\$ 91,932.36	\$ 900,698.36	\$ 91,932.36	\$ 91,932.36		
\$ 185,000.00	\$ 185,000.00	\$ 185,000.00	\$ 185,000.00	\$ 185,000.00		
\$ 560.00	\$ 12,101.00	\$ 560.00	\$ 560.00	-\$ 940.00		
\$ 0.00	\$ 0.00	\$ 6,110.75	\$ 0.00	\$ 0.00		
\$ 4,050.00	\$ 4,050.00	\$ 4,050.00	\$ 4,050.00	\$ 4,050.00		
\$ 820.69	\$ 820.69	\$ 820.69	\$ 820.69	\$ 820.69		
\$ 996.02	\$ 996.02	\$ 996.02	\$ 996.02	\$ 996.02		
\$ 78,810.95	\$ 78,810.95	\$ 116,505.31	\$ 78,810.95	\$ 101,618.95		
\$ 3,703.92	\$ 3,703.92	\$ 3,703.92	\$ 3,703.92	\$ 3,703.92		
\$ 3,050.00	\$ 4,050.00	\$ 3,050.00	\$ 3,050.00	\$ 2,350.00		
\$ 2,536.12	\$ 2,536.12	\$ 2,536.12	\$ 2,536.12	\$ 2,536.12		
\$ 1,373.29	\$ 1,373.29	\$ 1,373.29	\$ 1,373.29	\$ 1,373.29		
\$ 281,291.12	\$ 293,832.12	\$ 365,096.23	\$ 281,291.12	\$ 305,899.12		
\$ 328,195.21	-\$ 201,899.76	\$ 535,602.13	-\$ 189,358.76	-\$ 213,966.76		
\$ 328,195.21	-\$ 201,899.76	\$ 535,602.13	-\$ 189,358.76	-\$ 213,966.76		

Total: July 2025 to June 2026			
Actual Anticipated by Management	Budget for Full FY2026	(Under)/Over Budget YTD	% of Budget YTD
1,202,941.55	1,105,428.96	97,512.59	108.82%
896,748.50	917,979.00	-21,230.50	97.69%
5,230.50	0.00	5,230.50	
1,070,951.40	936,000.00	134,951.40	114.42%
517,553.97	600,000.00	-82,446.03	86.26%
19,301.36	35,000.04	-15,698.68	55.15%
13,619.52	0.00	13,619.52	
173,618.84	170,000.04	3,618.80	102.13%
15,000.00	0.00	15,000.00	
\$ 188,618.84	\$ 170,000.04	\$ 18,618.80	110.95%
\$ 3,937,711.19	\$ 3,764,408.04	\$ 173,303.15	104.60%
\$ 3,937,711.19	\$ 3,764,408.04	\$ 173,303.15	104.60%
\$ 2,057,450.08	\$ 2,195,010.16	-\$ 44,560.08	93.73%
\$ 69,658.71	\$ 66,999.96	\$ 2,658.75	103.97%
\$ 24,459.00	\$ 24,459.00	\$ 0.00	100.00%
\$ 34,313.97	\$ 35,000.04	-\$ 686.07	98.04%
\$ 9,848.30	\$ 6,500.04	\$ 3,348.26	151.51%
\$ 11,952.27	\$ 5,000.00	\$ 6,952.27	239.05%
\$ 1,289,847.88	\$ 1,230,238.92	\$ 59,608.96	104.85%
\$ 62,082.43	\$ 48,000.00	\$ 14,082.43	129.34%
\$ 43,033.37	\$ 39,199.92	\$ 3,833.45	109.78%
\$ 30,433.41	\$ 30,000.00	\$ 433.41	101.44%
\$ 16,479.48	\$ 20,000.04	-\$ 3,520.56	82.40%
\$ 3,712,401.70	\$ 3,764,408.04	\$ 40,993.66	98.62%
\$ 225,309.49	\$ 0.00	\$ 132,309.49	
\$ 225,309.49	\$ 0.00	\$ 225,309.49	

FY2026 Opening Cash Values, per July 1, 2025 Statements***:	
Opening Balance @ July 1 = Per Exchange Bank Account	93,837.65
Opening Balance @ July 1 = Per Five Star Bank Account	621,370.24
Opening Balance @ July 1 = Per Five Star Credit Card Account	(6,429.00)
Total FY2026 Opening Cash at July 1, 2025 (EXCLUDING FY2026 LOC OR LOAN VALUES):	708,778.89
Add Net Income/(Loss) at January 31, 2026 per Unaudited QB Reports:	(116,879.79)
Total Anticipated Cash at January 31, 2026 (EXCLUDING FY2026 LOC OR LOAN VALUES):	591,899.10

FY2026 Opening Cash Values, per July 1, 2025 Statements***:	
Opening Balance @ July 1 = Per Exchange Bank Account	93,837.65
Opening Balance @ July 1 = Per Five Star Bank Account	621,370.24
Opening Balance @ July 1 = Per Five Star Credit Card Account	(6,429.00)
Total FY2026 Opening Cash at July 1, 2025 (EXCLUDING FY2026 LOC OR LOAN VALUES):	708,778.89
Add Anticipated Net Income/(Loss) at June 30, 2026 per Unaudited QB Reports:	225,309.49
Total Anticipated Cash at January 31, 2026 (EXCLUDING FY2026 LOC OR LOAN VALUES):	934,088.38

Actual Cash, per January 31, 2026 Statements***:	
Exchange Bank Accts	77,984.13
Five Star Bank Accts	520,821.61

Coast Life Support District
Budget vs. Actuals: Budget_FY26_P&L - FY26 P&L
 July 2025 - January 2026 Actuals & February 2026 - June 2026 Anticipated By Management

	Total: July 2025 to January 2026				Anticipated Actuals per Management						Total: July 2025 to June 2026			
	Actual	Budget for Full FY2026	(Under)/Over Budget YTD	% of Budget YTD	Feb-26	Mar-26	Apr-26	May-26	Jun-26	Notes per Management	Actual Anticipated by Management	Budget for Full FY2026	(Under)/Over Budget YTD	% of Budget YTD
Total Cash, per January 31, 2026 Statements***:	598,805.74													
Variance - Cash Ending Balance at Jan 2026 OVER/(UNDER) Trend	6,906.64													

DISTRICT - OPERATIONS

REDCOM is still finalizing their JPA. Once finished it will be given to all participating agencies in Sonoma County for review and approval.

Paramedic staffing has been a struggle over the last three weeks with illness, a part-time medic resignation, and pre-planned vacations leading to full coverage issues. I was able to covered M122 for two days and then for three days M122 was downstaffed and B121 was upstaffed. During this period we did not drop a call or have any missed ALS calls.

We have hired a part-time paramedic, Andrew Natoli, to replace the part-time paramedic who resigned. This paramedic resigned for personal reasons.

Notified on February 18th that one of our full-time paramedics, Ari Concha, has put in her notice and will be moving to a part-time position in the middle of March. She needed to change to a set schedule, 12hr shift. Have started actively looking for a replacement.

Presented with Steve and Paula Smith at the February Lion's Club Meeting. Attended the February Rotary lunch at the invitation of Ron Miles.

I have applied for and was awarded an education allowance through the Special District Leadership Foundation to take classes for their Essential Leadership Skills Certificate Program which includes Financial Management, Budget, HR, Supervisory Skills for the Public Sector, and Special District Laws. I will also be attending SDRMA's Spring Education Day in Sacramento which applies CIPs towards our worker's comp bill.

Cobre has applied for the 2026 Website ADA-Accessibility Scholarship which will help us understand the new laws and requirements for websites, agendas, and other publicly accessible documents, including posting Agendas in Spanish.

Cobre attended a two-day Records Management workshop through CSDA.

CLSD is applying for a Tourism Impact Fund (TIF) Grant through Sonoma County. The grant would purchase portable CO monitors that would be attached to the monitors so crews can monitor their surroundings, and funds to purchase new CPR manikins as our current ones need upgrading.

Administrative Calendar

March – April 2026

Key: BOARD OF DIRECTORS FINANCE GOVERNMENT ADMINISTRATION
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March

- Board Directors should begin preparing their Form 700, which is due to the county clerks on April 1 (for support see webinars below)
- 4 SB 827 Fiscal & Financial Training webinar – CSDA*
- 4 FPPC Webinar for Form 700 Filers
- 12 Bureau of Labor Statistics Reporting
- 17 FPPC Webinar for Form 700 Filers
- 18 SDRMA – Spring Education Day (opportunity for staff and Board to earn credits)
- 31 SDRMA – Credit incentive point documentation due (premium adjustment)

April

- Budget prep for next fiscal year – Finance Committee
- SDRMA – Updated renewal budget estimate
- 1 Form 700 must be turned into staff and postmarked no later than April 1
- 4 PP-GEMT Certification #2 due
- 7/8 CSDA Legislative Days – Sacramento
- 12 Bureau of Labor Statistics Reporting
- 13 FY24/25 On-site Financial Audit begins
- 18 PP-GEMT Invoice #2 payment due
- 30 GCC Report (annual compensation report due to State Controller’s office)

*Opportunities to fulfill the State’s required training for governing bodies