



AGENDA

Monday, October 27, 2025, 4pm

Regularly Scheduled Meeting of the Board of Directors

Location: CLSD, Bill Platt Training Room, 38901 Ocean Drive, Gualala, CA 95445

Board meetings will also be available via teleconference.

Meeting Link: <https://us06web.zoom.us/j/87246626584?pwd=GaQEp6pNq26ybv82zOI3CREPc7NbDk.1>

Meeting Code: 871 1739 4941

Password: 366982

1. Call to Order Beaty
2. Adoption of the Agenda Beaty
3. Minutes Approval:
September 22, 2025 Board Meeting Beaty
4. Privilege of the Floor
5. New Business:
 - a. Creation of a Ballot Initiative Planning Ad Hoc group Beatty
 - b. NBS/Property Tax Assessments Golly
 - c. Thanksgiving for the Crew Beatty
 - d. Oath of Office for EMS Chief & Executive Administrator Schwartz/Golly
 - e. Engagement of General Counsel Golly/Schwartz
6. Old Business:
 - a. Regional Merger Discussion Golly/Tittle
7. Committee Reports:
 - a. Finance Tilles
 - b. Fundraising Tittle
 - c. Executive Beaty
 - d. Governance Schwartz
 - e. Communications Bower
 - f. RCMS Tilles
 - g. MHA Tittle/Beaty
 - h. District/Operations Golly
8. Shout Out: Open
9. **NEXT BOD MEETINGS:**
November 24, 2025
December 22, 2025

COAST LIFE SUPPORT DISTRICT

Board of Directors Regular Meeting

MINUTES

Monday | September 22, 2025 | 4pm

Platt Center @CLSD Headquarters | 38901 Ocean Dr, Gualala, CA

Teleconference Info

Web Access: <https://bit.ly/clsdboardmeeting> | **Phone Access:** 1-408-638-0968

Meeting code: 871 1739 4941 | **Password:** 366982

BOD Present: Geoff Beaty, President | Naomi Schwartz, Secretary | Michael Tilles, Treasurer | Director Julie Bower | Director Julia Damasco | Director Susan Sandoval | Director Leslie Tittle
Staff Present: Bronwyn Golly, EMS Chief | Cobre Hernandez, Executive Administrator
Public: Leslie Bates, Paula Smith, Steve Smith
Minutes by: EA Cobre Hernandez

1. Call to Order

President Beaty called the meeting to order at 4pm.

2. Agenda Approval

Secretary Schwartz made a motion to accept the agenda.

Treasurer Tilles seconded the motion.

The agenda was approved.

3. Minutes Approval

Secretary Schwartz made a motion to accept the agenda.

Director Damasco seconded the motion.

The minutes were approved.

4. Privilege of the Floor

Leslie Bates made the announcement that RCMS has signed a contract with a new CEO, Linda Royal. Her start date is November 3.

5. New Business

5.1. Purdue Pharma Settlement Vote

The claimants of the Purdue Pharma bankruptcy settlement have a deadline of September 30 to vote for the current restructuring plan.

Secretary Schwartz made a motion for CLSD to vote affirmatively for the settlement.

Treasurer Tilles seconded the motion.

The motion was unanimously approved.

5.2. Sonoma County LAFCO Election

We received a reminder and request from Sonoma LAFCO to participate in the election for Alternate on their board. The candidates are Bill Norton and Joe Conway. After a discussion, the Board unanimously agreed to submit a vote for Bill Norton. EA Hernandez will submit the vote to LAFCO.

6. Old Business

6.1. Regional Merger Discussion

The next meeting to discuss a possible consolidation with local fire districts within CLSD's district boundaries will be September 25. Bonnie Plakos of North Sonoma Coast FPD and Michael Suddith of Redwood Coast FPD will now be joining the talks, along with CLSD, South Coast FPD, and Timber Cove FPD. Two members of the Timber Cove Fire BOD will be attending as official representatives of their district. Chief Golly gave a brief recap of why CLSD has entered the discussion: the benefits of job sharing, shared resources, administrative support, eliminating redundancies, audit, accounting. The discussion is still in the early stages and no district has made any commitments so far.

6.2. Final Audit Presentation

The managerial response of the audit was presented at the last meeting, as well as the final Financial Statements for the fiscal year ended June 30, 2024. No one had any questions or items for discussion.

Treasurer Tilles made a motion to accept the final audited FY2023/2024 Financial Statements.

Secretary Schwartz seconded the motion.

The motion was passed unanimously.

7. Committee Reports

7.1. Finance

Treasurer Tilles gave an update. We are going to run out of cash by November, even if we draw down the full line of credit. Chief Golly and President Beaty will be meeting with Ara Chakrabarti tomorrow to discuss the possibility of postponing 1-2 payments (October, November, or December). We will offer him an interest rate of 4% on the delayed payments, which is what the funds would earn if they were sitting in a high-yield interest account. We have a cash flow problem, but we also have a deficit.

Resolution 2025-D: Resolution Authorizing a Loan Agreement with William Osterland

William Osterland, a former Director of the CLSD Board, has offered to loan us \$200,000 to manage the deficit until our tax payments come from the counties in December. The loan will have a 3% interest rate and a full payment deadline of January 15.

Secretary Schwartz introduced the resolution to enter into the agreement under these terms.

The resolution was seconded by Director Damasco.

A verbal roll call vote was taken. Ayes: Directors Beaty, Bower, Damasco, Sandoval, Schwartz, and Tilles. Absent: Director Tittle (calling in remotely and unable to vote)

7.2. Fundraising

Director Tittle provided an update. Paula and Steve Smith, volunteers and members of the ad hoc Fundraising Committee, were in attendance. Paula Smith commented that she didn't realize that the financial situation was as bad as outlined in the Finance Committee report. She suggests contacting the Independent Coast Observer (ICO) about writing an article on CLSD's financial needs.

The Board discussed a number of talking points to discuss with the public, as well as ways of getting the message out:

- Director Damasco talked about the new tax bill, which will make donations much less deductible for certain people. This could be a good encouragement for potential donors to make more donations this year, rather than spreading them out in future years. The AARP has a good article about this.
- A number of Directors agreed with talking with ICO about an article.

The Fall Festival weekend event is being held October 4 and 5. Director Bower will contact the organizers about reserving a table for CLSD. Director Tittle will contact the full Board about volunteering for shifts at the CLSD table.

7.3. Executive

Nothing to report.

7.4. Governance

Secretary Schwartz gave an update on the last Governance Committee meeting. The committee would like to bypass the updating of the Bylaws in order to focus on the creation of the Policy Manual. Director Bower discussed the flowchart that she made after a discussion in the committee meeting, which breaks down the different policies and procedures that CLSD needs. That flow chart was included in today's meeting packet.

7.5. Communications

Director Bower and Chief Golly will work together to put together a white paper on the budget deficit in preparation for talking to the Independent Coast Observer.

7.6. RCMS

Treasurer Tilles gave an update. RCMS is financially very strong. Visits are down in both Primary Care and Urgent Care. They are very concerned about action from the federal government, especially concerning Medicaid. Approximately 30% of their patients are on Medi-cal. In response to federal instructions, they will not be offering or recommending COVID vaccinations this year.

7.7. MHA

President Beaty gave an update. MHA is actively working on bringing in new donations, with good success.

7.8. District/Operations

Chief Golly provided an update.

- We are holding the Public Safety First Aid course beginning Saturday, October 4. There was enough enrollment to cover the cost of the class.
- There were a number of recent ambulance repairs needed. Our newest rig, the 2020 Mercedes, had an oil leak. The mechanic believes this is due to an insufficient repair last year and are reducing the cost of the new repair from \$7400 to \$2400.
- We are going to keep the Timber Cove rig on site at CLSD until we have one more rig back from repair.
- Director Bower asked how much a new rig would cost. Between \$200,000 - \$500,000.

8. Shout out

Director Damasco would like to shout out volunteers Paula and Steve Smith for their fundraising support.

9. Next Board Meetings

Monday, October 27, 2025, 4pm

Monday, November 24, 2025, 4pm

10. Adjournment

Secretary Schwartz made a motion to adjourn.

Treasurer Tilles seconded the motion.

The meeting was adjourned at 5:35pm.



Melissa Ellico

RE: Tax document query

To: Bronwyn Golly

September 25, 2025 at 14:51



Chief,

I just called and got your voicemail. Instead of leaving a convoluted voicemail, I thought I would just reply to your email instead.

I'm sorry that you were caught unaware. I didn't realize that someone had processed the direct bills for your agency, they must have jumped on it early.

There are some parcels that the County is unwilling to place on the tax roll. There is a variety of reasons why this happens, things like being utility parcels, or having a low assessed value, or really any reason the County has a policy on.

When a parcel is not able to be placed on the County tax roll, they still have to pay. We take care of this by sending direct bills to the property owner.

Usually this would be communicated to you prior to the bills going out. I'm sorry it was not.

I have attached the direct bill tracking sheet that shows all payments due. These payments will be paid directly to Coast Life. When they come in, you will want to mark the payments on the attached document and forward it to us so that we can show them paid in our system.

Please let me know if you have additional questions.

Thanks,

MELISSA ELLICO | manager

800.676.7516 | mellico@nbsgov.com | nbsgov.com

From: Bronwyn Golly <ems.chief@clsd.ca.gov>

Sent: Thursday, September 25, 2025 1:35 PM

To: Melissa Ellico <mellico@nbsgov.com>

Subject: Tax document query

EXTERNAL EMAIL [Caution: Do not click on links or open any attachments unless you trust the sender and know the content is safe.]

[See More from Bronwyn Golly](#)



Direct Bill Tracking.xlsx



Runs by Response Request

Response Type Of Service Requested (eResponse.05)	Number of Runs	Percent of Total Runs
911 Response (Scene)	81	98.78%
Interfacility Transport	1	1.22%
Total: 82		Total: 100.00%

Runs by Dispatch Reason

Incident Complaint Reported By Dispatch (eDispatch.01)	Number of Runs	Percent of Total Runs
Falls	11	13.41%
Sick Person	10	12.20%
Unconscious/Fainting/Near-Fainting	6	7.32%
Abdominal Pain/Problems	5	6.10%
Breathing Problem	5	6.10%
Traumatic Injury	5	6.10%
Unknown Problem/Person Down	5	6.10%
Allergic Reaction/Stings	4	4.88%
Convulsions/Seizure	4	4.88%
Traffic/Transportation Incident	4	4.88%
Chest Pain (Non-Traumatic)	3	3.66%
Heart Problems/AICD	3	3.66%
Psychiatric Problem/Abnormal Behavior/Suicide Attempt	3	3.66%
Stroke/CVA	3	3.66%
Back Pain (Non-Traumatic)	2	2.44%
Headache	2	2.44%
Other	2	2.44%
Well Person Check	2	2.44%
Diabetic Problem	1	1.22%
Interfacility Transfer	1	1.22%
Overdose/Poisoning/Ingestion	1	1.22%
Total: 82		Total: 100.00%

Runs by Provider Impression

Situation Provider Primary Impression (eSituation.11)	Number of Runs	Percent of Total Runs
	14	17.07%
Abdominal Pain / Problems (R10.84)	9	10.98%
Traumatic Injury (T14.90)	8	9.76%
Pain (G89.1)	5	6.10%
Syncopal/Near Syncopal (R55)	5	6.10%
Weakness (General) (R53.1)	5	6.10%
Altered Level of Consciousness (R41.82)	4	4.88%
Behavioral / Psychiatric - Disorder/Issue (F99)	4	4.88%
Chest Pain - Suspected Cardiac (I20.9)	3	3.66%
Dizziness / Vertigo (R42)	3	3.66%
Nausea / Vomiting (R11.2)	3	3.66%
Respiratory Distress - Unspecified (J80)	3	3.66%
Allergic Reaction (T78.40)	2	2.44%
Cold/Flu Symptom (J00)	2	2.44%
Overdose / Poisoning / Ingestion (F19)	2	2.44%
Seizure - Post (G40.909)	2	2.44%
Cardiac Arrest (I46.9)	1	1.22%
No Apparent Illness/Injury (Z00.00)	1	1.22%
Respiratory Distress - Bronchospasm (J98.01)	1	1.22%
Respiratory Distress - Pulmonary Edema / CHF (J81.0)	1	1.22%

Situation Provider Primary Impression (eSituation.11)	Number of Runs	Percent of Total Runs
Seizure - Active (G40.901)	1	1.22%
Sepsis (A41.9)	1	1.22%
Stings/ Venomous Bites (T63)	1	1.22%
Stroke/CVA (I63.9)	1	1.22%
Total: 82		Total: 100.00%

3.5 Runs by Response Disposition

Unit Disposition (3.4=itDisposition.099/3.5=eDisposition.27)	Patient Evaluation/Care (3.4=itDisposition.100/3.5=eDisposition.28)	Crew Disposition (3.4=itDisposition.101/3.5=eDisposition.29)	Transport Disposition (3.4=itDisposition.102/3.5=eDisposition.30)	Reason for Refusal/Release (3.4=itDisposition.103/3.5=eDisposition.31)	Number of Runs	Percent of Total Runs
Patient Contact Made	Patient Evaluated and Care Provided	Initiated and Continued Primary Care	Transport by This EMS Unit (This Crew Only)		50	60.98%
Patient Contact Made	Patient Evaluated and Refused Care (AMA)	Available, Care Refused (AMA/RAS)	Patient Refused Transport	Against Medical Advice	15	18.29%
Cancelled Prior to Arrival at Scene	Not Applicable	Available, No Care Required	No Transport		10	12.20%
Cancelled on Scene	Not Applicable	Available, No Care Required	No Transport		3	3.66%
Non-Patient Incident (Not Otherwise Listed)	Not Applicable	Available, No Care Required	No Transport		1	1.22%
Patient Contact Made	Patient Evaluated and Care Provided	Initiated and Continued Primary Care	No Transport		1	1.22%
Patient Contact Made	Patient Evaluated and Care Provided	Initiated Primary Care and Transferred to Another EMS Crew	Transport by Another EMS Unit/Agency		1	1.22%
Patient Contact Made	Patient Evaluated, Released at Scene (RAS)	Available, Care Refused (AMA/RAS)	Patient Refused Transport	Released Following Protocol Guidelines	1	1.22%
					Total: 82	Total: 100.00%

3.5 Transported by Destination Report

Disposition Destination Name Delivered Transferred To (eDisposition.01)	Number of Runs	Percent of Total Runs
	31	37.80%
Landing Zone	17	20.73%
Sutter Santa Rosa Regional Hospital	12	14.63%
Adventist Health Mendocino Coast	8	9.76%
Santa Rosa Memorial Hospital, Montgomery	6	7.32%
Kaiser Permanente - Santa Rosa	4	4.88%
Redwood Coast Medical Services Inc	3	3.66%
Adventist Health Ukiah Valley	1	1.22%
Total: 82		Total: 100.00%

Call Volumes by Day and Hour Report

Incident Day Name	Number of Runs	Percent of Total Runs
Incident Three Hour Range Of Day 24: 03:00:00 - 05:59:59		
Sunday	1	1.22%
Tuesday	1	1.22%
Friday	1	1.22%
Total: 3 Avg: 1.00		Total: 3.66%
Incident Three Hour Range Of Day 24: 06:00:00 - 08:59:59		
Sunday	1	1.22%
Monday	2	2.44%
Wednesday	2	2.44%
Friday	1	1.22%
Saturday	2	2.44%
Total: 8 Avg: 1.60		Total: 9.76%
Incident Three Hour Range Of Day 24: 09:00:00 - 11:59:59		
Sunday	4	4.88%
Monday	4	4.88%
Tuesday	2	2.44%
Wednesday	6	7.32%

Incident Day Name	Number of Runs	Percent of Total Runs
Thursday	1	1.22%
Friday	2	2.44%
Saturday	3	3.66%
Total: 22		Total: 26.83%
Avg: 3.14		
Incident Three Hour Range Of Day 24: 12:00:00 - 14:59:59		
Sunday	3	3.66%
Monday	3	3.66%
Tuesday	5	6.10%
Thursday	2	2.44%
Friday	1	1.22%
Saturday	2	2.44%
Total: 16		Total: 19.51%
Avg: 2.67		
Incident Three Hour Range Of Day 24: 15:00:00 - 17:59:59		
Sunday	2	2.44%
Monday	4	4.88%
Tuesday	4	4.88%
Wednesday	3	3.66%
Saturday	5	6.10%
Total: 18		Total: 21.95%
Avg: 3.60		
Incident Three Hour Range Of Day 24: 18:00:00 - 20:59:59		
Monday	2	2.44%
Tuesday	2	2.44%
Friday	1	1.22%
Saturday	2	2.44%
Total: 7		Total: 8.54%
Avg: 1.75		
Incident Three Hour Range Of Day 24: 21:00:00 - 23:59:59		
Sunday	2	2.44%
Monday	1	1.22%
Wednesday	1	1.22%
Friday	2	2.44%
Saturday	2	2.44%
Total: 8		Total: 9.76%
Avg: 1.60		
Total: 82		Total: 100.00%
Avg: 2.34		

Report Criteria

Agency Name (Dagency.03): Is In Coast Life Support District Ambulance

Incident Date: Is Between 09/1/2025 and 09/30/2025

**Coast Life Support District
Year to Date Report**

	CHARGES	MCARE WRITE DOWNS	MCAL WRITE DOWNS	OTHER CONTRACTUAL WRITE DOWNS	AB 716	NET CHARGES	PAYMENTS	REFUNDS	NET PAYMENTS	BAD DEBT WRITE OFFS	OTHER WRITE OFFS	ADJUSTMENTS	NEW A/R BALANCE
OCTOBER '24	\$ 208,916.40	\$ 113,310.59	\$ 29,300.54	\$ 5,788.12	\$ 1,561.12	\$ 58,956.03	\$ 66,234.13	\$ 175.00	\$ 66,059.13	\$ 8,594.02	\$ 1,011.60	\$ -	\$ 567,919.93
NOVEMBER '24	\$ 188,242.80	\$ 81,513.61	\$ 30,869.99	\$ 11,622.94	\$ 11,256.77	\$ 52,979.49	\$ 79,896.16	\$ -	\$ 79,896.16	\$ 641.19	\$ 4,565.54	\$ -	\$ 535,796.53
DECEMBER '24	\$ 171,129.40	\$ 68,283.26	\$ 22,841.36	\$ 1,984.90	\$ 5,957.11	\$ 72,062.77	\$ 81,066.79	\$ 300.00	\$ 80,766.79	\$ 13,718.75	\$ 2,250.73	\$ -	\$ 511,123.03
JANUARY '25	\$ 200,029.40	\$ 96,187.46	\$ 49,470.60	\$ 2,144.77	\$ 26,390.55	\$ 25,836.02	\$ 71,799.68	\$ 342.00	\$ 71,457.68	\$ -	\$ -	\$ -	\$ 465,501.37
FEBRUARY '25	\$ 202,346.40	\$ 82,183.95	\$ 53,359.78	\$ 15,700.65	\$ (22,156.60)	\$ 73,258.62	\$ 52,347.89	\$ 6,167.00	\$ 46,180.89	\$ -	\$ -	\$ -	\$ 492,579.10
MARCH '25	\$ 211,303.40	\$ 111,267.01	\$ 29,847.50	\$ 2,945.09	\$ 16,547.73	\$ 50,696.07	\$ 69,103.13	\$ -	\$ 69,103.13	\$ -	\$ 6,386.42	\$ 9.08	\$ 467,794.70
APRIL '25	\$ 80,650.40	\$ 61,365.62	\$ 4,982.32	\$ 10,295.61	\$ (10,896.85)	\$ 14,903.70	\$ 67,781.08	\$ -	\$ 67,781.08	\$ -	\$ -	\$ 1.37	\$ 414,918.69
MAY '25	\$ 249,835.80	\$ 115,778.44	\$ 32,055.56	\$ 2,567.59	\$ 16,869.91	\$ 82,564.30	\$ 67,018.18	\$ 360.06	\$ 66,658.12	\$ -	\$ 250.00	\$ 0.82	\$ 430,575.69
JUNE '25	\$ 195,418.20	\$ 73,191.90	\$ 40,817.27	\$ 1,170.40	\$ 5,663.11	\$ 74,575.52	\$ 56,795.65	\$ 282.48	\$ 56,513.17	\$ -	\$ -	\$ 168.32	\$ 448,806.36
JULY '25	\$ 246,330.60	\$ 69,539.90	\$ 55,171.33	\$ 7,496.80	\$ 10,165.86	\$ 103,956.71	\$ 66,709.51	\$ -	\$ 66,709.51	\$ -	\$ -	\$ 212.35	\$ 486,265.91
AUGUST '25	\$ 249,365.00	\$ 91,647.39	\$ 39,190.26	\$ 3,986.86	\$ 4,762.93	\$ 109,777.56	\$ 68,847.55	\$ -	\$ 68,847.55	\$ -	\$ (3.00)	\$ (53.94)	\$ 527,144.98
SEPTEMBER '25	\$ 317,266.80	\$ 127,360.21	\$ 73,396.46	\$ 5,417.49	\$ 12,525.54	\$ 98,567.10	\$ 115,551.61	\$ -	\$ 115,551.61	\$ -	\$ -	\$ -	\$ 510,160.47
YEAR TO DATE TOTALS	\$ 2,520,834.60	\$ 1,091,629.34	\$ 461,302.97	\$ 71,121.22	\$ 78,647.18	\$ 818,133.89	\$ 863,151.36	\$ 7,626.54	\$ 855,524.82	\$ 22,953.96	\$ 14,461.29	\$ 338.00	
YTD PERCENTAGE OF REVENUE		43.30%	18.30%	2.82%	3.12%	32.45%	34.24%	0.88%	33.94%	0.91%	0.57%	0.03%	
YTD PERCENTAGE OF NET REVENUE									104.57%				
Average Charges per month	\$ 210,069.55												
Average Payments per month	\$ 71,929.28												

Management Summary Report
Monthly and Fiscal Year to Date
Coast Life Support District
September 2025

Financial Class	Number of Accounts	Percent of Total	Year to Date Total Accts.	Percent of Total YTD	Charges	Percent of Total	Year to Date Total Charges	Percent of Total YTD	Payments	Percent of Total	Year to Date Payments	Percent of Total YTD
<i>Medicare</i>	22	32.84%	66	29.33%	\$118,844.00	37.46%	\$302,514.00	37.21%	\$17,063.46	14.77%	\$43,988.56	17.52%
<i>Medicare HMO</i>	9	13.43%	16	7.11%	\$55,443.00	17.48%	\$92,440.20	11.37%	\$4,021.19	3.48%	\$12,953.57	5.16%
<i>Medi-Cal</i>	3	4.48%	4	1.78%	\$18,388.00	5.80%	\$24,322.00	2.99%	\$4,859.86	4.21%	\$6,690.09	2.66%
<i>Medi-Cal HMO</i>	15	22.39%	44	19.56%	\$76,652.00	24.16%	\$177,245.00	21.80%	\$22,016.85	19.05%	\$65,063.01	25.91%
<i>Insurance</i>	8	11.94%	36	16.00%	\$28,336.00	8.93%	\$120,005.60	14.76%	\$62,442.93	54.04%	\$110,586.63	44.04%
<i>Private Pay</i>	10	14.93%	59	26.22%	\$21,479.00	6.77%	\$96,864.00	11.91%	\$5,147.32	4.45%	\$11,826.81	4.71%
<i>Kaiser</i>	0	0.00%	0	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%
<i>Other</i>	0	0.00%	0	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%
<i>Prior Sales</i>					-\$1,875.20	-0.59%	-\$428.40	-0.05%				
Sub Total	67	100.00%	225	100.00%	\$317,266.80	100.00%	\$812,962.40	100.00%	\$115,551.61	100.00%	\$251,108.67	100.00%
<i>Dry Runs</i>	0	0.00%	0	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%
Total	67	100.00%	225	100.00%	\$317,266.80	100.00%	\$812,962.40	100.00%	\$115,551.61	100.00%	\$251,108.67	100.00%

Coast Life Support District
Budget vs. Actuals: July to Sept 2025 (UNAUDITED)
July - September, 2025

	Jul 2025				Aug 2025				Sep 2025				Total - July to Sept 2025			
	Actual	Budget	Over Budget	% of Budget	Actual	Budget	Over Budget	% of Budget	Actual	Budget	Over Budget	% of Budget	Actual	Budget	Over Budget	% of Budget
Income																
1100.00 Mendocino County Taxes		92,119.08	(92,119.08)	0.00%	85,025.21	92,119.08	(7,093.87)	92.30%		92,119.08	(92,119.08)	0.00%	85,025.21	276,357.24	-191,332.03	31%
1200.00 Sonoma County Taxes	24,095.09	76,498.25	(52,403.16)	31.50%		76,498.25	(76,498.25)	0.00%		76,498.25	(76,498.25)	0.00%	24,095.09	229,494.75	-205,399.66	10%
1400.00 Ambulance Transport Billings	72,728.04	78,000.00	(5,271.96)	93.24%	69,159.50	78,000.00	(8,840.50)	88.67%	115,551.61	78,000.00	37,551.61	148.14%	257,439.15	234,000.00	23,439.15	110%
1500.00 GEMT Revenue		50,000.00	(50,000.00)	0.00%		50,000.00	(50,000.00)	0.00%		50,000.00	(50,000.00)	0.00%	-	150,000.00	-150,000.00	0%
1900.00 Misc Income - General	5,204.36	2,916.67	2,287.69	178.43%	431.00	2,916.67	(2,485.67)	14.78%	3,476.00	2,916.67	559.33	119.18%	9,111.36	8,750.01	361.35	104%
1910.00 Misc Rev - Interest Income	1,417.64		1,417.64		914.78		914.78		596.33		596.33		2,928.75	-	2,928.75	
1920.00 Misc Rev - Donations	618.05	14,166.67	(13,548.62)	4.36%	117,200.00	14,166.67	103,033.33	827.29%		14,166.67	(14,166.67)	0.00%	117,818.05	42,500.01	75,318.04	277%
Total Income	104,063.18	313,700.67	(209,637.49)	33.17%	272,730.49	313,700.67	(40,970.18)	86.94%	119,623.94	313,700.67	(194,076.73)	38.13%	496,417.61	941,102.01	-\$ 444,684.40	53%
Gross Profit	104,063.18	313,700.67	(209,637.49)	33.17%	272,730.49	313,700.67	(40,970.18)	86.94%	119,623.94	313,700.67	(194,076.73)	38.13%	496,417.61	941,102.01	-\$ 444,684.40	53%
Expenses																
3000.00 Wage + Benefit Expense	172,161.27	182,917.50	(10,756.23)	94.12%	129,284.52	182,917.50	(53,632.98)	70.68%	105,057.85	182,917.50	(77,859.65)	57.43%	406,503.64	548,752.50	-142,248.86	74%
3020.00 Payroll Taxes			-				-		25,643.96		25,643.96		25,643.96	-	25,643.96	
3070.00 CalPERS Employer Portion	7,770.75		7,770.75		7,770.75		7,770.75		33,985.64		33,985.64		49,527.14	-	49,527.14	
3080.00 Workers Compensation	41,804.04		41,804.04				-				-		41,804.04	-	41,804.04	
3090.00 Payroll Processing Costs			-		2,321.80		2,321.80		2,321.80		2,321.80		4,643.60	-	4,643.60	
Total 3000.00 Wage + Benefit Expense	221,736.06	182,917.50	38,818.56	121.22%	139,377.07	182,917.50	(43,540.43)	76.20%	167,009.25	182,917.50	(15,908.25)	91.30%	528,122.38	548,752.50	-\$ 20,630.12	96%
4020.00 Clothing and Personal		500.00	(500.00)	0.00%		500.00	(500.00)	0.00%		500.00	(500.00)	0.00%	-	1,500.00	-1,500.00	0%
4040.00 Communications			-				-				-		-	-	0.00	
4041.00 Comm - Cell Phone/Telephone	620.88	333.33	287.55	186.27%	348.84	333.33	15.51	104.65%	1,925.07	333.33	1,591.74	577.53%	2,894.79	999.99	1,894.80	289%
4042.00 Comm - Dispatch	21,188.65	5,250.00	15,938.65	403.59%		5,250.00	(5,250.00)	0.00%		5,250.00	(5,250.00)	0.00%	21,188.65	15,750.00	5,438.65	135%
Total 4040.00 Communications	21,809.53	5,583.33	16,226.20	390.62%	348.84	5,583.33	(5,234.49)	6.25%	1,925.07	5,583.33	(3,658.26)	34.48%	24,083.44	16,749.99	\$ 7,333.45	144%
4080.00 Household and Supplies Exp	1,776.02	666.67	1,109.35	266.40%	548.24	666.67	(118.43)	82.24%	412.97	666.67	(253.70)	61.95%	2,737.23	2,000.01	737.22	137%
4110.00 Insurance Expense			-				-				-		-	-	0.00	
4112.00 General Liab Ins		2,038.25	(2,038.25)	0.00%		2,038.25	(2,038.25)	0.00%		2,038.25	(2,038.25)	0.00%	-	6,114.75	-6,114.75	0%
Total 4110.00 Insurance Expense	-	2,038.25	(2,038.25)	0.00%	-	2,038.25	(2,038.25)	0.00%	-	2,038.25	(2,038.25)	0.00%	-	6,114.75	-\$ 6,114.75	0%
4140.00 Maintenance Expense			-				-				-		-	-	0.00	
4142.00 Maint - Vehicles	2,532.53	2,500.00	32.53	101.30%		2,500.00	(2,500.00)	0.00%	2,864.93	2,500.00	364.93	114.60%	5,397.46	7,500.00	-2,102.54	72%
4143.00 Maint - Buildings		416.67	(416.67)	0.00%	77.63	416.67	(339.04)	18.63%		416.67	(416.67)	0.00%	77.63	1,250.01	-1,172.38	6%
Total 4140.00 Maintenance Expense	2,532.53	2,916.67	(384.14)	86.83%	77.63	2,916.67	(2,839.04)	2.66%	2,864.93	2,916.67	(51.74)	98.23%	5,475.09	8,750.01	-\$ 3,274.92	63%
4210.00 Medical, Dental and Lab Supplies					580.28		580.28		8,750.30		8,750.30		9,330.58	-	9,330.58	
4220.00 Dues, Subscriptions and Memberships		833.33	(833.33)	0.00%		833.33	(833.33)	0.00%	2,159.25	833.33	1,325.92	259.11%	2,159.25	2,499.99	-340.74	86%
4260.00 Office Expense			-		268.21		268.21				-		268.21	-	268.21	
4261.00 Office Exp - General	322.76	125.00	197.76	258.21%	9.03	125.00	(115.97)	7.22%	243.21	125.00	118.21	194.57%	575.00	375.00	200.00	153%
4262.00 Office Exp - Software	805.51	416.67	388.84	193.32%	419.30	416.67	2.63	100.63%	646.38	416.67	229.71	155.13%	1,871.19	1,250.01	621.18	150%
Total 4260.00 Office Expense	1,128.27	541.67	586.60	208.29%	696.54	541.67	154.87	128.59%	889.59	541.67	347.92	164.23%	2,714.40	1,625.01	\$ 1,089.39	167%
4290.00 Bank Charges and Int Expense			-				-				-		-	-	0.00	
4291.00 Bank Charges	148.18		148.18		52.71		52.71		22.31		22.31		223.20	-	223.20	
Total 4290.00 Bank Charges and Int Expense	148.18	-	148.18		52.71	-	52.71		22.31	-	22.31		223.20	-	\$ 223.20	
4310.00 Professional Services			-				-				-		-	-	0.00	
4311.00 Accounting		3,333.33	(3,333.33)	0.00%		3,333.33	(3,333.33)	0.00%	5,450.10	3,333.33	2,116.77	163.50%	5,450.10	9,999.99	-4,549.89	55%
4312.00 Audit		833.33	(833.33)	0.00%	11,900.00	833.33	11,066.67	1428.01%		833.33	(833.33)	0.00%	11,900.00	2,499.99	9,400.01	476%
4313.00 Ambulance Billing	3,390.79	4,680.00	(1,289.21)	72.45%	4,002.57	4,680.00	(677.43)	85.53%	4,130.85	4,680.00	(549.15)	88.27%	11,524.21	14,040.00	-2,515.79	82%
4314.00 Information Tech Services	825.44	1,250.00	(424.56)	66.04%	1,791.26	1,250.00	541.26	143.30%	614.15	1,250.00	(635.85)	49.13%	3,230.85	3,750.00	-519.15	86%
4315.00 IGT Contract		22,500.00	(22,500.00)	0.00%		22,500.00	(22,500.00)	0.00%		22,500.00	(22,500.00)	0.00%	-	67,500.00	-67,500.00	0%
4316.00 Legal		83.33	(83.33)	0.00%		83.33	(83.33)	0.00%		83.33	(83.33)	0.00%	-	249.99	-249.99	0%
4317.00 Tax Admin - NBS Contract		1,183.33	(1,183.33)	0.00%		1,183.33	(1,183.33)	0.00%		1,183.33	(1,183.33)	0.00%	-	3,549.99	-3,549.99	0%
4318.00 UC Contract	66,666.66	66,666.67	(0.01)	100.00%	133,333.32	66,666.67	66,666.65	200.00%	66,666.66	66,666.67	(0.01)	100.00%	266,666.64	200,000.01	66,666.63	133%
4319.00 Pty Tax Admin - Counties		1,989.92	(1,989.92)	0.00%		1,989.92	(1,989.92)	0.00%		1,989.92	(1,989.92)	0.00%	-	5,969.76	-5,969.76	0%
Total 4310.00 Professional Services	70,882.89	102,519.91	(31,637.02)	69.14%	151,027.15	102,519.91	48,507.24	147.31%	76,861.76	102,519.91	(25,658.15)	74.97%	298,771.80	307,559.73	-\$ 8,787.93	97%
4460.00 Minor Equipment (<\$5,000 per Unit)			-				-				-		-	-	0.00	
4461.00 Maint Equip - Office Equipment			-		195.00		195.00				-		195.00	-	195.00	
4462.00 Minor Equip - Computer Equipment		125.00	(125.00)	0.00%		125.00	(125.00)	0.00%		125.00	(125.00)	0.00%	-	375.00	-375.00	0%

Coast Life Support District
Budget vs. Actuals: July to Sept 2025 (UNAUDITED)
July - September, 2025

	Jul 2025				Aug 2025				Sep 2025				Total - July to Sept 2025			
	Actual	Budget	Over Budget	% of Budget	Actual	Budget	Over Budget	% of Budget	Actual	Budget	Over Budget	% of Budget	Actual	Budget	Over Budget	% of Budget
4463.00 Minor Equip - Radio Equipment		125.00	(125.00)	0.00%		125.00	(125.00)	0.00%	146.82	125.00	21.82	117.46%	146.82	375.00	-228.18	39%
4464.00 Minor Equip - Medical Equip and Supplies	2,768.52	3,750.00	(981.48)	73.83%	1,898.12	3,750.00	(1,851.88)	50.62%	875.90	3,750.00	(2,874.10)	23.36%	5,542.54	11,250.00	-5,707.46	49%
Total 4460.00 Minor Equipment (<\$5,000 per Unit)	2,768.52	4,000.00	(1,231.48)	69.21%	2,093.12	4,000.00	(1,906.88)	52.33%	1,022.72	4,000.00	(2,977.28)	25.57%	5,884.36	12,000.00	-\$ 6,115.64	49%
4500.00 Special Department Expenses			-				-				-		-	-	0.00	
4511.00 Medical Director Fee-non AHUC		2,500.00	(2,500.00)	0.00%	3,333.33	2,500.00	833.33	133.33%	2,500.00	2,500.00	-	100.00%	5,833.33	7,500.00	-1,666.67	78%
4512.00 Training and Development - Staff		250.00	(250.00)	0.00%	2,550.00	250.00	2,300.00	1020.00%	52.50	250.00	(197.50)	21.00%	2,602.50	750.00	1,852.50	347%
4513.00 Training and Development - Community		208.33	(208.33)	0.00%		208.33	(208.33)	0.00%		208.33	(208.33)	0.00%	-	624.99	-624.99	0%
4514.00 Board Expenses		83.33	(83.33)	0.00%		83.33	(83.33)	0.00%		83.33	(83.33)	0.00%	-	249.99	-249.99	0%
4515.00 Employee Assistance Program		225.00	(225.00)	0.00%		225.00	(225.00)	0.00%	1,350.00	225.00	1,125.00	600.00%	1,350.00	675.00	675.00	200%
Total 4500.00 Special Department Expenses	-	3,266.66	(3,266.66)	0.00%	5,883.33	3,266.66	2,616.67	180.10%	3,902.50	3,266.66	635.84	119.46%	9,785.83	9,799.98	-\$ 14.15	100%
4610.00 Transportation and Travel			-				-				-		-	-	0.00	
4611.00 Transportation and Travel - Fuel	2,331.25	2,500.00	(168.75)	93.25%	2,762.46	2,500.00	262.46	110.50%	1,936.45	2,500.00	(563.55)	77.46%	7,030.16	7,500.00	-469.84	94%
Total 4610.00 Transportation and Travel	2,331.25	2,500.00	(168.75)	93.25%	2,762.46	2,500.00	262.46	110.50%	1,936.45	2,500.00	(563.55)	77.46%	7,030.16	7,500.00	-\$ 469.84	94%
4710.00 Utilities	1,573.54	1,666.67	(93.13)	94.41%	1,514.83	1,666.67	(151.84)	90.89%	933.78	1,666.67	(732.89)	56.03%	4,022.15	5,000.01	-977.86	80%
5000.00 Equipment - Principal Loan Payment		3,333.33	(3,333.33)	0.00%		3,333.33	(3,333.33)	0.00%		3,333.33	(3,333.33)	0.00%	-	9,999.99	-9,999.99	0%
6700 Overhead/Administration			-				-				-		-	-	0.00	
6790 Community Dev/Training			-		9.26		9.26				-		9.26	-	9.26	
Total 6700 Overhead/Administration	-	-	-		9.26	-	9.26		-	-	-		9.26	-	\$ 9.26	
Total Expenses	326,686.79	313,283.99	13,402.80	104.28%	304,971.46	313,283.99	(8,312.53)	97.35%	268,690.88	313,283.99	(44,593.11)	85.77%	900,349.13	939,851.97	-\$ 39,502.84	96%
Net Operating Income	(222,623.61)	416.68	(223,040.29)	-53427.96%	(32,240.97)	416.68	(32,657.65)	-7737.59%	(149,066.94)	416.68	(149,483.62)	-35774.92%	(403,931.52)	1,250.04	-\$ 405,181.56	-32313%
Other Expenses																
6000.00 Capital Assets (>\$5,000 per Unit)			-				-				-		-	-	0.00	
6010.00 Buildings and Equipment		-	-			-	-			-	-		-	-	0.00	
6020.00 Equipment		-	-			-	-			-	-		-	-	0.00	
6030.00 Vehicles		-	-			-	-			-	-		-	-	0.00	
Total 6000.00 Capital Assets (>\$5,000 per Unit)	-	-	-		-	-	-		-	-	-		-	-	\$ 0.00	
Total Other Expenses	-	-	-		-	-	-		-	-	-		-	-	\$ 0.00	
Net Other Income	-	-	-		-	-	-		-	-	-		-	-	\$ 0.00	
Net Income	(222,623.61)	416.68	(223,040.29)	-53427.96%	(32,240.97)	416.68	(32,657.65)	-7737.59%	(149,066.94)	416.68	(149,483.62)	-35774.92%	(403,931.52)	1,250.04	-\$ 405,181.56	-32313%

Sunday, Oct 19, 2025 12:44:25 PM GMT-7 - Accrual Basis

CLSD Fund Raising Committee

10/17/2025 Meeting

Notes by Leslie Tittle. Present Leslie Tittle, Paula Smith, Steve Smith

Reviewed Grant information provided by Cobre – committee agrees that Cobre & Bronwyn should pursue the grants they feel are appropriate

Cobre shared that they are starting to work on identifying prior board members and prior donors to do initial outreach for donation request. These are individuals who have already shown an appreciation for CLSD, so increases the probability that they will be willing to donate again. This will require research, as there is no donor list for CLSD. One will be developed from this process.

Discussed how to obtain some of the temporary occupant funds from Sonoma County – not clear what the process is, who needs to do it. Request Cobre research to determine how/if we can request funds from this tax and how to do that.

Discussed a variety of issues related to improving the visibility of CLSD in the community and fundraising for CLSD.

1. Who CLSD is & What CLSD does – need a clear concise statement to be used – is this something Julie can develop?
 - a. On social media
 - b. One page handout with map of coverage area, what happens when you call 911
 - c. Quarterly newsletter sent out by email – who to write and send out?
2. Social Media presence
 - a. Donate button on webpage needs to be moved to the top of the page and enlarged – talk with Cobre & Bronwyn about getting this done
 - b. Need to increase the frequency of posts – goal at least once a week
 - c. Consider Instagram
 - d. Every post should have a link to CLSD webpage for ease of donation
3. Community Events – like Art in the Redwoods
 - a. Check list of what is needed
 - b. One page hand out
 - c. Donation jar

- d. Computer with video – something for people to watch – who will make the video, downloading it to a laptop – whose?
- e. Swag/stickers – what type, when to purchase?
- f. Newsletter sign up
- g. Demonstration manikins – AED, CPR, First Aid
- 4. National Recognition days – Facebook post, other options – ICO, local list serves
 - a. EMT Day – April 15th, annual
 - b. National Rural Health Day – Thursday 11/20/25
 - c. Giving Tuesday – Tuesday 12/2/25
- 5. Additional outreach options
 - a. Local list serves – where do they exist, who and how can posts be done
 - b. ICO – instead of an ad, do a press release – an article ready to go, so no charge.
 - c. Other local “papers” – need to get a list together
- 6. CLSD 40th Anniversary Celebration – need to start planning now so can be appropriately publicized. Recommend ad hoc committee for the planning and execution
 - a. Date & time
 - b. What and where – what do we want it to look like/be?
 - c. Food
 - d. Demonstrations?
 - e. Informational talks?

CLSD BOD To Do's

- 1. If you are on Facebook, be sure to follow Coast Life Support and share their posts – magnifies the # of people who “hear” about CLSD
- 2. 40th Anniversary Ad Hoc Committee – planning needs to start now
- 3. Chris Rodgers Town Hall – Tuesday 10/28, PA Veteran’s Memorial Building, 3:30 – 5pm. Consider attending, if you do attend, wear your CLSD badge