

## Finance Committee AGENDA

#### Thursday, May 15, 2024 at 9:00 AM

CLSD Headquarters, 38901 Ocean Drive, Gualala, CA

 $\textbf{Meeting Link:} \ \underline{https://clsd.my.webex.com/clsd.my/j.php?MTID=mab7b1e657361ee292a892c808b76c213}$ 

1.	Call to Order	Tilles
2.	Agenda Approval	Tilles
3.	Minutes Approval: April 17, 2024 meeting	Tilles
4.	Privilege of the floor	Tilles
5.	Old Business: • Proposed FY25 CLSD Budget	Crowl
6.	<ul><li>Closed Session</li><li>Personnel salary discussion</li></ul>	Crowl
7.	Ambulance revenue – Wittman (YTD)	Crowl
8.	Expenses Summary	Crowl
9.	Cash Flow	Crowl
10.	Banking and investment review	Crowl
11.	Ambulance transport data YTD	Crowl
12.	Other:  • Personnel Update  • GEMT/IGT Update	Crowl Crowl
13.	Shout out	Open to all
14.	Next Finance Committee Meetings – 9:00 AM.  June 19, 2024  July 17, 2024	

Adjournment

15.



#### FINANCE COMMITTEE MEETING MINUTES MONDAY, April 17, 2024

Location: 38901 Ocean Drive Bill Platt Training Room, CLSD Headquarters, Gualala, CA 95445.

 $\label{thm:conference} \textbf{Teleconference Meeting Link: https://clsd.my.webex.com/clsd.my/j.php?MTID}$ 

**BOD Present**: Michael Tilles, Treasurer, Naomi Schwartz, Secretary

Staff Present: Dave Crowl, District Administrator, Bronwyn Golly, Operations Manager,

Robin Dills, Bookkeeper (attended remotely)

Minutes by: Naomi Schwartz, BOD Secretary

Meeting called to order at 9:04 pm by Treasurer Tilles

After review, the Meeting Agenda was unanimously approved.

After review, the minutes of the March 20, 2024, BOD meeting were unanimously approved.

#### 1. Old Business

a. Discussion about the Preliminary Audit Review from Larry Bain, Auditor.
 There were 5 findings. All were found to be substantive and have been addressed. None of these findings were thought to be major. DA Crowl and Bookkeeper Dills were pleased with the whole process.

#### 2. New Business

- a. DA Crowl went over the proposed FY25 CLSD Budget
   It was decided that 'Reserves' would be defined in the FY25 Budget replacing line 5430
   (Extra Duty/Stipend Pay). Robin will check with Craig as to its appropriate placement
   within the Budget.
- b. There was further discussion about various changes DA Crowl made so that the budget would be more manageable for him and others.

#### 3. Reports

- Ambulance Revenue, Expenses Summary, Cash Flow, Banking Statements, Monthly Check Register, Investment Review and Ambulance Transport Data were reviewed and found to be acceptable.
- b. DA Crowl was reminded to include Ambulance Revenue YTD from the previous year in the next reports.

#### 4. Other

- a. OM Golly reported that the new ambulance was in its final stages of assembly.
- b. She reported that a new paramedic (Arianna Concha) has accepted a position with CLSD. There are currently no other openings.
- Shout out: Treasurer Tilles was commended for his careful reading of all the documents.
   Secretary Schwartz was commended for her minutes of the FC Committee meetings.
- 6. Next meetings: 9:00 am on May 15, 2024, June 19, 2024, July 17, 2024

Meeting adjourned at 10:15 am

Income PRI BU  4000 CLSD Special Taxes 4001 Mendocino County Taxes 4004 Mendocino Ambulance Tax 6	MS/UC udget FY23 RE-LIM	TRAINING DEPT Budget FY23	EMS/UC/T.DEPT Budget FY23	EMS/UC/TD Budget FY24	EMS/UC Budget FY25	TRAINING DEPT Budget FY25	Budget	
Income PRI Bu  4000 CLSD Special Taxes 4001 Mendocino County Taxes 4004 Mendocino Ambulance Tax 6	FY23 RE-LIM	•			•	•		
Income PRI Bu  4000 CLSD Special Taxes  4001 Mendocino County Taxes 4004 Mendocino Ambulance Tax 6	RE-LIM	FY23	FY23	FY24	FY25	FY25	EVAE	1
4000 CLSD Special Taxes  4001 Mendocino County Taxes  4004 Mendocino Ambulance Tax 6			ļ			1123	FY25	FY24 vs FY25
4000 CLSD Special Taxes  4001 Mendocino County Taxes  4004 Mendocino Ambulance Tax 6			1	1 1				1
4000 CLSD Special Taxes  4001 Mendocino County Taxes  4004 Mendocino Ambulance Tax 6			Combined	Combined			Combined	Changes
4000 CLSD Special Taxes  4001 Mendocino County Taxes  4004 Mendocino Ambulance Tax 6		YEAR 3	Final	Final	PRE-LIM		Final	1
4000 CLSD Special Taxes  4001 Mendocino County Taxes  4004 Mendocino Ambulance Tax 6	udget		Budget	Budget	Budget		Budget	1
4001 Mendocino County Taxes 4004 Mendocino Ambulance Tax 6	Ŭ		Ŭ	, i	J		U	
4009 Mendocino Urgent Care Tax 4	599,067		699,067	720,039	730,839.54		730,840	10,801
	160,001		460,001	473,801	480,907.84		480,908	7,107
_	111,038		111,038	114,369	116,084.15		116,084	1,716
•	270,106	-	1,270,106	1,308,208	1,327,831.53	-	1,327,832	19,623
4002 Sonoma County Taxes								
4024 Sonoma Ambulance Tax 5	547,179		547,179	563,595	572,048.44		572,048	8,454
4029 Sonoma Urgent Care Tax 4	113,451		413,451	425,855	432,242.44		432,242	6,388
4030 Sonoma Special Tax	-		-	-	-		-	-
Total 4002 Sonoma County Taxes 9	960,630	-	960,630	989,449	1,004,290.87	-	1,004,291	14,842
Total 4000 CLSD Special Taxes 2,2	230,736	-	2,230,736	2,297,658	2,332,122.41	-	2,332,122	34,465
4100 Interest Income	_		_	-	_		_	-
4200 Ambulance Income			_	-			_	-
	300,000		800,000	800,000	737,737.44	62,262.56	800,000	-
4220 Writedowwns - Misc	,		· -	-	ŕ	,	-	-
4225 Writedowns -MediCar/Cal			-	-			-	-
4228 Writedowns - District Resident Discount			-	-			-	-
	300,000	-	800,000	800,000	737,737.44	62,262.56	800,000	-
4400 Miscellaneous Revenue	20,000		20,000	20,000	25,000.00	-	25,000	5,000
4410 Intergovernmental Transport (IGT) 2	250,000		250,000	300,000	500,000.00		500,000	200,000
4420 Ground Emerg Med Transport	-		-	300,000	100,000.00		100,000	(200,000)
Total 4400 Ambulance Revenue 2	270,000	-	270,000	620,000	625,000.00	-	625,000	5,000
		200,000	200,000	-			-	(200,000)
			-	-			-	
Total Income 3,3	300,736	200,000	3,500,736	3,717,658	3,694,859.85	62,262.56	3,757,122	39,465
Expenses				I				
5000 Wages and Benefits								
_	162,000	12,000	174,000	174,000	162,000.00		162,000	12,000
	33,819	5,176	38,995	37,299	35,409.86	4,157.96	39,568	(2,269)
	239,919	*	-	-	*	4,157.96		
	422,265	15,637 106,088	255,556 528,353	248,292 528,353	260,592.87 441,221.19	-	260,593 441,221	(12,301) 87,132
	(36,311)	100,088	(36,311)		(38,133.03)	-	(38,133)	
ll '	093,862	47,400	1,141,262	1,117,102	1,193,098.82	56,480.00	1,249,579	(132,477)
	28,565	47,400	28,565	1,117,102	1,193,096.82	30,480.00	1,249,379	(132,477)
5460 Other Compensation	20,303	-	28,303	- 1	-	_	_	_
·	37,206	2,580	39,786	39,813	52,470.31	874.60	53,345	(13,532)
	981,325	188,881	2,170,206	2,108,482	2,106,660.01	61,512.56	2,168,173	(59,691)
- 11		100,001	2,170,206	2,100,402	2,100,000.01	01,512.50	2,100,173	(59,691)
6000 Ambulance Operations/ 66000 payroll exp			27.000	40.000	40,000,00		40.000	
	37,800	-	37,800	40,000	40,000.00	-	40,000	-
	23,122	-	23,122	28,000	28,000.00	-	28,000	-
6050 Misc Reimbursements		-	-			-	-	_
6100 Station/Crew Expenses/LIC & PERMITS	7,000		7 000	5 000	5 000 00		5,000	_
6101 Facility Repair & Maintenance 6102 Facility Furniture	7,000	-	7,000	5,000	5,000.00	-	3,000	· ·
5100 Uniforms & Med Tests	7,000	2,500	9,500	6,000	6,000.00	-	6,000	·
	10,000	3,500	13,500	10,000	10,000.00	-	10,000	·
	20,000	3,300	20,000	18,000	18,000.00	-	18,000	_
·	25,000	9,000	34,000	30,750	30,000.00	750.00	30,750	
6410 Radios & Comm Equip	750	3,000	750	750	750.00	750.00	750	
· ·	40,750		40,750	50,000	50,000.00		50,000	
6511 Capital Replacement fund	40,730			50,000	30,000.00		30,000	_
— 6980 Misc. Staff Taining & Development	7,500		7,500	2,500				2,500
	178,922	15,000	193,921	191,000	187,750.00	750.00	188,500	2,500
6700 Overhead/Administration/ 6971 IGT EXP.		13,000	155,521	151,000	_5,,,50.00	7 50.00	100,500	2,500
	15,000		15,000	18,000	25,000.00		25,000	(7,000)
6188 Telephone	6,500		6,500	11,500	3,000.00		3,000	8,500
·	17,950		17,950	18,950	28,000.00		28,000	(9,050)
6714 4420 GEMT - SB523 (QA Fee)	7,500		7,500	18,000	6,000.00		6,000	12,000
· · · · · ·	40,000		40,000	40,000	40,000.00		40,000	12,000
6718 Office Supp/Equip/Software	10,000		+0,000	40,000	10,000.00		40,000	
6718.1 Office Supplies	3,000		3,000	2,300	2,300.00		2,300	
6718.1 Office Supplies 6718.2 Computer Equipment	3,000	-	3,000	2,500	2,500.00	-	2,500	_
6718.3 Software	4,000	-	4,000	7,000	7,500.00	-	7,500	(500)
6720 Board Expenses	5,000		5,000	1,000		FC Agenda Pack	-	(500)
	3,000		5,000	1,000	r trzerymały	ro Agenda Pack	er ha 3-04 day	_

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3	-	2.500	2.500	- 2.500	2 500 00		- 2.500	-
6732 Employee Assistance Program (EAP)		2,500	2,500	2,500	2,500.00	-	2,500	2 222
6734 IT	6,500		6,500	17,000	15,000.00		15,000	2,000
6735 EMS Survey				-	-		-	-
6737 Financial/Bookkeeping 6738 Legal	6,000 5,000		6,000 5,000	1,000	1,000.00		1,000	-
6739 Policy Development	1,500		1,500	1,000	1,000.00		1,000	-
6740 Audit	9,000		9,000	10,500	12,000.00		12,000	(1,500)
6741 Tax Administration - NBS	12,000		12,000	12,500	12,500.00		12,500	(1,300)
6742 Bank/Merchant Fees	1,700		1,700	1,200	2,000.00		2,000	(800)
6755 Property Tax Administration - Counti	20,000		20,000	23,500	23,879.50		23,880	(380)
6760 Leadership Admin Development	5,000		5,000	23,300	23,073.30		23,000	(555)
6765 Election Costs/Reserve	5,000		3,000	_	_		_	_
6770 Dues, Subscriptions, Membership	12,000		12,000	18,000	18,000.00		18,000	_
6788 Printing & Reproduction	1,500		1,500	751	751.00		751	_
6795 Travel/Transportation	1,500		1,500	1,000	1,000.00		1,000	
6790 Community Dev/Training	7,500		7,500	2,000	7,500.00		7,500	(5,500)
6971 IGT	7,500		7,500	240,000	180,000.00		180,000	60,000
Total 6700 Overhead/Administration	188,150	2,500	190,650	449,201	391,430.50		391,431	57,771
·	100,130	2,300	190,030	449,201	391,430.50	-	391,431	57,771
7000 Urgent Care 7011 Admin Salaries-Alloc to UC	36,311		36,311	36,376	38,133.03		38,133	(1.757)
7011 Admin Salaries-Alloc to UC 7050 UC Contract	800,000	-	800,000	800,000	800,000.00	-	800,000	(1,757)
Total 7000 Urgent Care	836,311		836,311	836,376	838,133.03		838,133	(1,757)
8000 Interest Expense	830,311	-	830,311	830,370	838,133.03	-	838,133	(1,757)
BOOD IIIterest Expense	800		800	800	3,000.00	_	3,000	(2,200)
Total 8000 Interest Expense	800		800	800	3,000.00		3,000	(2,200)
9500 Depreciation Expense	105,415		105,415	130,172	130,172.00		130,172	(2,200)
a construction and an arrangement			200,120	200,212	200,21 2100			
9600 Stabilization Fund			_	_	37,714.00		37,714	
Total Expenses	3,290,923	206,381	3,460,992	3,716,031	3,694,859.55	62,262.56	3,757,122	(41,091)
Total Expenses	3,230,323	200,381	3,460,992	3,710,031	3,034,633.33	02,202.30	3,/3/,122	(41,091)
Net Operating Income	9,813	(6,381)	39,744	1,627	0.30	_	0	1,627
Other Miscellaneous Expense	3,013	(0,501)	33,144	1,027	0.50			1,027
Net Other Income								
Net Income	9,813	(6,381)	39,744	1,627	0.30		0	1,627
Net income	9,813	(0,361)	39,744	1,027	0.50	-	U	1,027
	53.45.(116	TRAINING DEST	53.45 / U.S / TD	53.45 / U.S / TD	53.45 /U.O	TD 4 19114   C D FDT	5146/116/7D	
	EMS/UC FY23	TRAINING DEPT FY23	EMS/UC/TD FY23	EMS/UC/TD FY24	EMS/UC FY24	TRAINING DEPT FY24	EMS/UC/TD FY25	
			_					
EMS Income	2,427,284	200,000	2,627,284	2,818,002	2,781,709.58	62,262.56	2,843,972	
EMS Expense	2,454,612	206,381	2,660,992	2,879,655	2,819,012.51	62,262.56	2,918,989	
EMS Net	(27,328)	(6,381)	(33,709)	(61,652)	(37,302.94)	-	(75,017)	
1101	972.453		072 453	900 (55	012 150 27		013.450	
UC Income	873,452	-	873,452	899,655	913,150.27	-	913,150	
UC Expense UC Net	836,311	-	836,311	836,376	838,133.03 75,017.24	-	838,133	
UC Net	37,141	-	37,141	63,279	/5,01/.24	-	75,017	
		ı	\$ 3,432	1,627			0	
			7 3,132	1,027			U	

#### CLSD AMBULANCE REVENUE

_	A	В	C	D	E		F	G	Н	I		J	K	L	M
	BILLABLE INCIDENTS	CHARGES	MCARE WRITE DOWNS	MCAL WRITE DOWNS	OTHER CONTRACTUAL WRITE DOWNS	AB 716	NET CHARGES	PAYMENTS	REFUNDS	NET PAYMENTS	PRIOR FY NET	BAD DEBT WRITE OFFS	OTHER WRITE OFFS	ADJ	NEW A/R BALANCE
FY23						\$ -					FY22		•		
MAY'23	55	\$ 220,728	\$ 104,585	\$ 20,527	\$ 6,340	\$ -	\$ 89,276	\$ 41,233		\$ 41,233	\$ 63,847	\$ 2,204	\$ -	\$ -	\$ 501,018
JUN'23	63	\$ 324,497	\$ 156,292	\$ 64,456	\$ 13,032	\$ -	\$ 90,717	\$ 112,774		\$ 112,774	\$ 91,875	\$ 6,126	\$ 1,216	\$ -	\$ 471,619
FY24			•		-		•		•		FY23		•		
*JUL'23	64	\$ 220,124	\$ 37,027	\$ 12,683	\$ 349	\$ -	\$ 170,065	\$ 94,503		\$ 94,503	\$ 78,972	\$ -	\$ -	\$ 1,046.06	\$ 416,595
AUG'23	68	\$ 239,698	\$ 185,174	\$ 48,390	\$ 2,924	\$ -	\$ 3,210	\$ 76,712	\$ 3,516	\$ 73,196	\$ 57,193	\$ 40,834	\$ 13,358	\$ (738.73)	\$ 423,311
SEPT'23	49	\$ 218,350	\$ 78,953	\$ 52,918	\$ 8,369	\$ -	\$ 78,109	\$ 102,440	\$ 1,785	\$ 100,656	\$ 69,275	\$ 1,717	\$ 3,721	\$ -	\$ 395,327
*OCT'23	62	\$ 235,995		\$ 40,852	\$ 13,770	\$ -	\$ 147,408	\$ 53,689	\$ 727	\$ 52,962	\$ 61,093	\$ 24,728	\$ 1,477	\$ -	\$ 342,944
NOV'23	49	\$ 153,535	\$ 101,243	\$ 46,704	\$ 6,139	\$ -	\$ (551)	\$ 41,685		\$ 41,685	\$ 60,089	\$ 10,149		\$ -	\$ 411,183
DEC'23	53	\$ 215,968	\$ 109,438	\$ 20,370	\$ 11,580	\$ -	\$ 74,579	\$ 70,781	\$ 359		\$ 27,633	\$ 23,710	\$ 500	\$ 1,201.61	\$ 392,332
JAN'24	44	\$ 167,921	\$ 69,381	\$ 19,919	\$ 11,871	\$ -	\$ 66,750	\$ 49,322	\$ 959	\$ 48,363	\$ 72,788	\$ -	\$ 727	\$ -	\$ 409,992
FEB'24	61	\$ 241,696	\$ 119,867	\$ 36,037	\$ 5,491	\$ -	\$ 80,302	\$ 41,251	\$ -	\$ 41,251	\$ 41,758	\$ 8,531	\$ 4,020		
MAR'24	64	\$ 285,888	\$ 96,015	\$ 39,429	\$ 10,942	\$ 11,511	\$ 127,990	\$ 59,209	\$ 4,904	\$ 54,306	\$ 81,444	\$ -	\$ 13,562	\$ 28.57	\$ 496,644
APR'24	73	\$ 283,022	\$ 110,293	\$ 41,656	\$ 8,396	\$ 57,021	\$ 65,656	\$ 52,827	\$ -	\$ 52,827	\$ 55,495	\$ (727)	\$ 727	\$ -	\$ 509,473
* see note in cell															
APR'23	62	\$ 217,379	\$ 133,512	\$ 35,482	\$ 4,293	\$ -	\$ 44,093	\$ 56,347	\$ 853	\$ 55,495	\$ 70,185	\$ 42,440	\$ 1,380	\$ -	\$ 455,179
FY To Date	523	\$ 2,042,073						\$ 547,916	\$ 12,249		\$ 526,768	\$ 108,941	\$ 38,092		
Last 12 Months	705	\$ 2,807,421	\$ 1,202,234	\$ 443,943	\$ 99,202	\$ 68,532	\$ 993,511	\$ 796,426	\$ 12,249	\$ 784,177	\$ 761,462	\$ 117,270	\$ 39,307	\$ 1,538	l
			1	,					1				ı		1
Monthly Average FY To Date	52	\$ 204,207	\$ 90,433	\$ 34,628	\$ 7,948	\$ 6,853	\$ 64,345	\$ 54,792	\$ 1,225	\$ 53,567	\$ 52,677	\$ 10,894	\$ 3,809	\$ 49	
Monthly Average Last 12 Months	59	\$ 233,952	\$ 100,186	\$ 36,995	\$ 8,267	\$ 5,711	\$ 82,793	\$ 66,369	\$ 1,021	\$ 65,348	\$ 63,455	\$ 9,773	\$ 3,276	\$ 128	
			Δ(	GING 394 (362)	<u> </u>				7						
Month	Current (73)	31-60 (58)	61-90 (61)		121-180 (63)	180+ (78)	Balance		1						
	\$ 84.219			\$ 43,056	\$ 99.180			1							
AIK	9 04,219	φ 00,732	00,773	φ 43,030	99,100	φ 133,111	g 309,473	1							

7:45 PM 05/10/24 **Accrual Basis** 

# Coast Life Support District Profit & Loss Budget Overview FY24 July 2023 through April 2024

Ordinary Income/Expense Income 4000. CLSD Special Taxes 4001. Mendocino County Taxes 1,110,847.06 1,090,173.67 20,673.39 101.9% 4002 - Sonoma County Taxes 856,041.06 824,541.04 31,500.02 103.8%         1,108,473.67 20,673.39 101.9% 20,673.39 101.9% 20,673.39 101.9% 20,673.39 20,673.39 20,673.39 20,773.41 20,27% 20,673.39 20,773.41 20,27% 20,673.39 20,773.41 20,27% 20,673.39 20,27%		Jul '23 - Apr 24	Budget	\$ Over Budget	103.8%  102.7% 1  100.0%  114.2% 2  90.5%  100.0%  100.0%  104.7%  104.7%  102.9% 3  44.4%  113.5%  16.3%  129.8% 4  168.2%  120.9% 5 109.6%  504.3%  100.0%  104.5%  521.2%
4002 - Sonoma County Taxes         856,041.06         824,541.04         31,500.02         103.8%           Total 4000 - CLSD Special Taxes         1,966,888.12         1,914,714.71         52,173.41         102.7% ■           4100 - Interest Revenue         267.69         0.00         267.69         100.0%           4200 - Ambulance Revenue         761,638.76         666,666.66         94,972.10         114.2% ■           4400 - Miscellaneous Revenue         15,087.42         16,666.66         1.579.24         90.5%           4410 - Intergovermuft Transport(IGT)         250,000.00         250,000.00         0.00         100.0%           4420 - Ground Emerg Med Transport         250,000.00         250,000.00         0.00         100.0%           4220 - Ground Emerg Med Transport         3,243,881.99         3,098,048.03         145,833.96         104.7%           Gross Profit         3,243,881.99         3,098,048.03         145,833.96         104.7%           Expense         5000*** Division Suppose and Benefits         1,639,795.14         1,593,645.68         46,149.46         102.9% ■           5000*** Division Operations         179,919.14         158,541.68         21,377.46         113.5%           6000** Division Operations         101.99         625.00         523.01	Income				
Total 4000 · CLSD Special Taxes         1,966,888.12         1,1914,714.71         52,173.41         102.7% ■           4100 · Interest Revenue         267.69         0.00         267.69         100.0% ≥ 4200           4200 · Ambulance Revenue         761,638.76         666,666.66         94,972.10         114.2% ≥ 4400           4400 · Miscellaneous Revenue         15,087.42         16,666.66         -1,579.24         90.5% ≥ 4410 · Intergovermntl Transport(IGT)         250,000.00         250,000.00         0.00         100.0% ≥ 4420 · Ground Emerg Med Transport         250,000.00         250,000.00         0.00         100.0% ≥ 4420 · Ground Emerg Med Transport         3,243,881.99         3,098,048.03         145,833.96         104.7% ≥ 450 · Ground Emerg Med Transport         3,243,881.99         3,098,048.03         145,833.96         104.7% ≥ 450 · Ground Emerg Med Transport         104.7% ≥ 450 · Ground Emerg Med Trans	4001 Mendocino County Taxes	1,110,847.06	1,090,173.67	20,673.39	101.9%
4100 ⋅ Interest Revenue         267.69 / 16,838.76         0.00 / 666,666.66         267.69 / 94,972.10         110.0% / 114.2% ≥ 1           4200 ⋅ Ambulance Revenue         15,087.42         16,666.66         94,972.10         114.2% ≥ 1           4400 ⋅ Miscellaneous Revenue         15,087.42         16,666.66         -1,579.24         90.5%           4410 ⋅ Intergovermntl Transport(IGT)         250,000.00         250,000.00         0.00         100.0% / 100.0%           4420 ⋅ Ground Emerg Med Transport         250,000.00         250,000.00         0.00         100.0% / 100.0%           Total Income         3,243,881.99         3,098,048.03         145,833.96         104.7%           Gross Profit         3,243,881.99         3,098,048.03         145,833.96         104.7%           Expense         5000 ⋅ Wages and Benefits         1,639,795.14         1,593,645.68         46,149.46         102.9% ≤           5000 TD ⋅ Wages & Bene-Training Division         72,502.47         163,422.25         -90,919.78         44.4%           6000 → Ambulance Operations         179,919.14         158,541.68         21,377.46         113.5%           6000 TD ⋅ Training Division Operations         101.99         625.00         -523.01         16.3%           6700 ⋅ Overhead/Administration         223,622.03	4002 · Sonoma County Taxes	856,041.06	824,541.04	31,500.02	103.8%
4200 ⋅ Ambulance Revenue         761,638.76         666,666.66         94,972.10         114.2% ☑           4400 ⋅ Miscellaneous Revenue         15,087.42         16,666.66         -1,579.24         90.5%           4410 ⋅ Intergovermntl Transport(IGT)         250,000.00         250,000.00         0.00         100.0%           4420 ⋅ Ground Emerg Med Transport         250,000.00         250,000.00         0.00         100.0%           Total Income         3,243,881.99         3,098,048.03         145,833.96         104.7%           Gross Profit         3,243,881.99         3,098,048.03         145,833.96         104.7%           Expense         5000 ⋅ Wages and Benefits         1,639,795.14         1,593,645.68         46,149.46         102.9% ☑           5000TD ⋅ Wages & Bene-Training Division         72,502.47         163,422.25         -90,919.78         44.4%           6000 ⋅ Ambulance Operations         179,919.14         158,541.68         21,377.46         113.5%           6000TD ⋅ Training Division Operations         101.99         625.00         -523.01         16.3%           6700 ⋅ Overhead/Administration         223,622.03         172,250.86         51,371.17         129.8% ☑           6971 ⋅ IGT         241,884.00         200,000.00         41,884.00         100.	Total 4000 · CLSD Special Taxes	1,966,888.12	1,914,714.71	52,173.41	102.7%
4410 · Intergovermntl Transport(IGT)       250,000.00       250,000.00       0.00       100.0%         4420 · Ground Emerg Med Transport       250,000.00       250,000.00       0.00       100.0%         Total Income       3,243,881.99       3,098,048.03       145,833.96       104.7%         Gross Profit       3,243,881.99       3,098,048.03       145,833.96       104.7%         Expense       5000 · Wages and Benefits       1,639,795.14       1,593,645.68       46,149.46       102.9% ■         5000TD · Wages & Bene-Training Division       72,502.47       163,422.25       -90,919.78       44.4%         6000 · Ambulance Operations       179,919.14       158,541.68       21,377.46       113.5%         6000TD · Training Division Operations       101.99       625.00       -523.01       16.3%         6700 · Overhead/Administration       223,622.03       172,250.86       51,371.17       129.8% ■         6971 · IGT       241,884.00       200,000.00       41,884.00       120.9% ■         6971 · IGT       241,884.00       200,000.00       41,884.00       120.9% ■         7000 · Urgent Care       763,646.96       696,979.70       66,667.26 ■       109.6%         8000 · Interest Expense       3,361.81       666.66       2,695.1					
4420 · Ground Emerg Med Transport         250,000.00         250,000.00         0.00         100.0%           Total Income         3,243,881.99         3,098,048.03         145,833.96         104.7%           Gross Profit         3,243,881.99         3,098,048.03         145,833.96         104.7%           Expense         5000 · Wages and Benefits         1,639,795.14         1,593,645.68         46,149.46         102.9% ■           5000TD · Wages & Bene-Training Division         72,502.47         163,422.25         -90,919.78         44.4%           6000 · Ambulance Operations         179,919.14         158,541.68         21,377.46         113.5%           6000TD · Training Division Operations         101.99         625.00         -523.01         16.3%           6700 · Overhead/Administration         223,622.03         172,250.86         51,371.17         129.8% ■           6971 · IGT         241,884.00         200,000.00         41,884.00         120.9% ■           6971 · IGT         241,884.00         200,000.00         41,884.00         120.9% ■           8000 · Interest Expense         3,361.81         666.66         2,695.15         504.3%           9500 · Depreciation Expense         108,476.66         108,476.66         0.00         100.0%	4400 · Miscellaneous Revenue	15,087.42	16,666.66	-1,579.24	90.5%
Gross Profit         3,243,881.99         3,098,048.03         145,833.96         104.7%           Expense 5000 · Wages and Benefits         1,639,795.14         1,593,645.68         46,149.46         102.9%         3           5000TD · Wages & Bene-Training Division         72,502.47         163,422.25         -90,919.78         44.4%           6000 · Ambulance Operations         179,919.14         158,541.68         21,377.46         113.5%           6000TD · Training Division Operations         101.99         625.00         -523.01         16.3%           6700 · Overhead/Administration         223,622.03         172,250.86         51,371.17         129.8%         4           670TD · Overhead/Admin-T.Division         3,503.35         2,083.34         1,420.01         168.2%           6971 · IGT         241,884.00         200,000.00         41,884.00         120.9%         5           7000 · Urgent Care         763,646.96         696,979.70         66,667.26         109.6%           8000 · Interest Expense         3,361.81         666.66         2,695.15         504.3%           9500 · Depreciation Expense         108,476.66         108,476.66         0.00         100.0%           Total Expense         3,236,813.55         3,096,691.83         140,121.72					
Expense 5000 ⋅ Wages and Benefits         1,639,795.14         1,593,645.68         46,149.46         102.9% 3           5000TD ⋅ Wages & Bene-Training Division         72,502.47         163,422.25         -90,919.78         44.4%           6000 ⋅ Ambulance Operations         179,919.14         158,541.68         21,377.46         113.5%           6000TD ⋅ Training Division Operations         101.99         625.00         -523.01         16.3%           6700 ⋅ Overhead/Administration         223,622.03         172,250.86         51,371.17         129.8% 4           6700TD ⋅ Overhead/Admin-T.Division         3,503.35         2,083.34         1,420.01         168.2%           6971 ⋅ IGT         241,884.00         200,000.00         41,884.00         120.9% 5           7000 ⋅ Urgent Care         763,646.96         696,979.70         66,667.26 6         109.6%           8000 ⋅ Interest Expense         3,361.81         666.66         2,695.15         504.3%           9500 ⋅ Depreciation Expense         108,476.66         108,476.66         0.00         100.0%           Total Expense         3,236,813.55         3,096,691.83         140,121.72         104.5%           Net Ordinary Income         7,068.44         1,356.20         5,712.24         521.2%	Total Income	3,243,881.99	3,098,048.03	145,833.96	104.7%
5000 ⋅ Wages and Benefits         1,639,795.14         1,593,645.68         46,149.46         102.9% 3           5000TD ⋅ Wages & Bene-Training Division         72,502.47         163,422.25         -90,919.78         44.4%           6000 ⋅ Ambulance Operations         179,919.14         158,541.68         21,377.46         113.5%           6000TD ⋅ Training Division Operations         101.99         625.00         -523.01         16.3%           6700 ⋅ Overhead/Administration         223,622.03         172,250.86         51,371.17         129.8% 4           6700TD ⋅ Overhead/Admin-T.Division         3,503.35         2,083.34         1,420.01         168.2%           6971 ⋅ IGT         241,884.00         200,000.00         41,884.00         120.9% 5           7000 ⋅ Urgent Care         763,646.96         696,979.70         66,667.26 6         109.6%           8000 ⋅ Interest Expense         3,361.81         666.66         2,695.15         504.3%           9500 ⋅ Depreciation Expense         108,476.66         108,476.66         0.00         100.0%           Total Expense         3,236,813.55         3,096,691.83         140,121.72         104.5%           Net Ordinary Income         7,068.44         1,356.20         5,712.24         521.2%	Gross Profit	3,243,881.99	3,098,048.03	145,833.96	104.7%
5000TD · Wages & Bene-Training Division         72,502.47         163,422.25         -90,919.78         44.4%           6000 · Ambulance Operations         179,919.14         158,541.68         21,377.46         113.5%           6000TD · Training Division Operations         101.99         625.00         -523.01         16.3%           6700 · Overhead/Administration         223,622.03         172,250.86         51,371.17         129.8%           6700TD · Overhead/Admin-T.Division         3,503.35         2,083.34         1,420.01         168.2%           6971 · IGT         241,884.00         200,000.00         41,884.00         120.9%         5           7000 · Urgent Care         763,646.96         696,979.70         66,667.26         109.6%         109.6%           8000 · Interest Expense         3,361.81         666.66         2,695.15         504.3%           9500 · Depreciation Expense         108,476.66         108,476.66         0.00         100.0%           Total Expense         3,236,813.55         3,096,691.83         140,121.72         104.5%           Net Ordinary Income         7,068.44         1,356.20         5,712.24         521.2%	•				_
6000 · Ambulance Operations       179,919.14       158,541.68       21,377.46       113.5%         6000TD · Training Division Operations       101.99       625.00       -523.01       16.3%         6700 · Overhead/Administration       223,622.03       172,250.86       51,371.17       129.8% ■         6700TD · Overhead/Admin-T.Division       3,503.35       2,083.34       1,420.01       168.2%         6971 · IGT       241,884.00       200,000.00       41,884.00       120.9% ■         7000 · Urgent Care       763,646.96       696,979.70       66,667.26 ■       109.6%         8000 · Interest Expense       3,361.81       666.66       2,695.15       504.3%         9500 · Depreciation Expense       108,476.66       108,476.66       0.00       100.0%         Total Expense       3,236,813.55       3,096,691.83       140,121.72       104.5%         Net Ordinary Income       7,068.44       1,356.20       5,712.24       521.2%	5000 · Wages and Benefits	1,639,795.14	1,593,645.68	46,149.46	102.9% 3
6000TD · Training Division Operations         101.99         625.00         -523.01         16.3%           6700 · Overhead/Administration         223,622.03         172,250.86         51,371.17         129.8% 4           6700TD · Overhead/Admin-T.Division         3,503.35         2,083.34         1,420.01         168.2%           6971 · IGT 7000 · Urgent Care         241,884.00 763,646.96         200,000.00 696,979.70         41,884.00 66,667.26 6         120.9% 5           8000 · Interest Expense         3,361.81         666.66         2,695.15         504.3%           9500 · Depreciation Expense         108,476.66         108,476.66         0.00         100.0%           Total Expense         3,236,813.55         3,096,691.83         140,121.72         104.5%           Net Ordinary Income         7,068.44         1,356.20         5,712.24         521.2%	5000TD · Wages & Bene-Training Division	72,502.47	163,422.25	-90,919.78	44.4%
6700 · Overhead/Administration         223,622.03         172,250.86         51,371.17         129.8% 4           6700TD · Overhead/Admin-T.Division         3,503.35         2,083.34         1,420.01         168.2%           6971 · IGT 7000 · Urgent Care         241,884.00 763,646.96         200,000.00 696,979.70         41,884.00 66,667.26 6         120.9% 5           8000 · Interest Expense         3,361.81         666.66         2,695.15         504.3%           9500 · Depreciation Expense         108,476.66         108,476.66         0.00         100.0%           Total Expense         3,236,813.55         3,096,691.83         140,121.72         104.5%           Net Ordinary Income         7,068.44         1,356.20         5,712.24         521.2%	6000 · Ambulance Operations	179,919.14	158,541.68	21,377.46	113.5%
6700TD · Overhead/Admin-T.Division         3,503.35         2,083.34         1,420.01         168.2%           6971 · IGT 7000 · Urgent Care         241,884.00 763,646.96         200,000.00 696,979.70         41,884.00 66,667.26         120.9%         5           8000 · Interest Expense         3,361.81         666.66         2,695.15         504.3%           9500 · Depreciation Expense         108,476.66         108,476.66         0.00         100.0%           Total Expense         3,236,813.55         3,096,691.83         140,121.72         104.5%           Net Ordinary Income         7,068.44         1,356.20         5,712.24         521.2%	6000TD · Training Division Operations	101.99	625.00	-523.01	16.3%
6971 · IGT         241,884.00         200,000.00         41,884.00         120.9% 5           7000 · Urgent Care         763,646.96         696,979.70         66,667.26 6         109.6%           8000 · Interest Expense         3,361.81         666.66         2,695.15         504.3%           9500 · Depreciation Expense         108,476.66         108,476.66         0.00         100.0%           Total Expense         3,236,813.55         3,096,691.83         140,121.72         104.5%           Net Ordinary Income         7,068.44         1,356.20         5,712.24         521.2%	6700 · Overhead/Administration	223,622.03	172,250.86	51,371.17	129.8% 4
7000 · Urgent Care         763,646.96         696,979.70         66,667.26         109.6%           8000 · Interest Expense         3,361.81         666.66         2,695.15         504.3%           9500 · Depreciation Expense         108,476.66         108,476.66         0.00         100.0%           Total Expense         3,236,813.55         3,096,691.83         140,121.72         104.5%           Net Ordinary Income         7,068.44         1,356.20         5,712.24         521.2%	6700TD · Overhead/Admin-T.Division	3,503.35	2,083.34	1,420.01	168.2%
9500 · Depreciation Expense         108,476.66         108,476.66         0.00         100.0%           Total Expense         3,236,813.55         3,096,691.83         140,121.72         104.5%           Net Ordinary Income         7,068.44         1,356.20         5,712.24         521.2%		,	,		
Total Expense         3,236,813.55         3,096,691.83         140,121.72         104.5%           Net Ordinary Income         7,068.44         1,356.20         5,712.24         521.2%	8000 · Interest Expense	3,361.81	666.66	2,695.15	504.3%
Net Ordinary Income         7,068.44         1,356.20         5,712.24         521.2%	9500 · Depreciation Expense	108,476.66	108,476.66	0.00	100.0%
· · · · · · · · · · · · · · · · · · ·	Total Expense	3,236,813.55	3,096,691.83	140,121.72	104.5%
Net Income 7,068.44 1,356.20 5,712.24 521.2%	Net Ordinary Income	7,068.44	1,356.20	5,712.24	521.2%
	Net Income	7,068.44	1,356.20	5,712.24	521.2%

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**Accrual Basis** 

Coast Life Support District
Profit & Loss Budget Overview FY24
July 2023 through April 2024

1.		Total 4000- CLSD Special Taxes
• • •		
2.		NET BILLING: *Ref Wittman YTD Report (acc 4220 + Column F minus H/K/L).
• • •	•	
3.		5000 & 5000TD - Wages & Benefits Combined:FY24 Budgeted:\$1,757067.93- Expense: \$1,712,297.61: \$44770.32 (under budget).
• • •	•	
4.		6700 Overhead/Admin: CY 2023-GEMT Transfer Amounts: 2 of 3 -CY 2023 annual collection amount: Managed care & fee total: \$55,233.72 & CY 2024 -GEMT 1 of 3 pymts = 17,526.43 (FY24 total \$72,760.15) reason showing overbudget.
• • •	•	
5.		CY 2024-IGT Transfer Amounts: CY 2024 annual collection amount: Managed care \$241,884.00.
• • •	•	
6.		Urgent Care May bill paid in April.
	0	

FY 24 Cash Projection	MAY	JUNE	JULY	AUG	SEP	ОСТ	NOV	DEC	JAN	FEB	MAR	APR
Bank balance 4/30/2024	1,017,207	1,064,015	860,823	657,631	454,439	251,247	48,055	(155,137)	197,671	625,699	422,507	219,315
Prop Tax EMS/UC	450,000							556,000	631,220			556,000
GEMT Ambulance Revenue	65,000	65,000	65,000	65,000	65,000	65,000	65,000	65,000	65,000	65,000	65,000	65,000
Expenses	268,192	268,192	268,192	268,192	268,192	268,192	268,192	268,192	268,192	268,192	268,192	268,192
GEMT	200,000 1,064,015	860,823	657,631	454,439	251,247	48,055	-155,137	197,671	625,699	422,507	219,315	572,123

Schwab 400,000

Sonoma County pays in Dec and Apr Mendocino County pays in Jan and May

### CLSD RUN DATA PRECEEDING 12 MONTHS

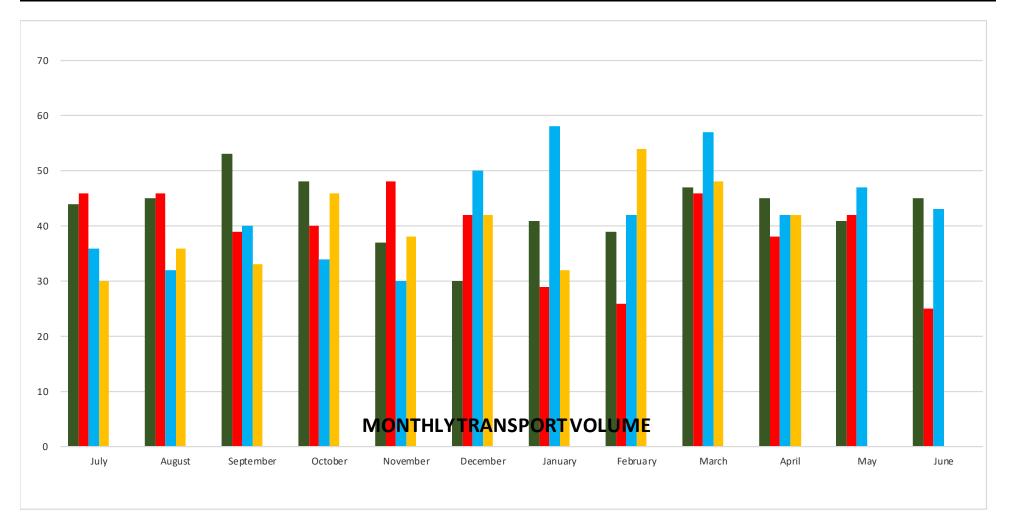
						AN	1BULA	NCE D	ISPAT	СН	1	го	FRO	M	LANDING	T&R	#	#
DA	TE	INCID	ENTS	BILL	ABLE	М	М	М	В	В	ноя	PITAL	U	С	<b>€</b>		OF HOURS	MISSED
MON	YR			INCIE	DENTS	120	122	124*	121*	123*	TRAN	SPORTS	TRANS	PORTS			UNAVAIL.	CALLS
Apr	2024	92	85	73	62	71	20	0	1	0	32	34	10	5	12	17	20	0
Mar	2024	88	96	64	54	69	25	1	1	2	43	32	11	8	5	20	20	0
Feb	2024	101	79	74	54	67	28	0	3	3	48	32	10	8	6	20	27	3
Jan	2024	71	91	44	77	56	15	0	0	0	24	58	7	15	8	15	14	0
Dec	2023	77	88	53	67	61	16	0	0	0	42	50	3	10	5	12	14	0
Nov	2023	69	54	51	42	54	15	0	0	0	38	26	4	5	3	10	8	0
Oct	2023	102	74	62	52	76	21	3	2	0	33	28	13	4	12	16	21	0
Sep	2023	72	94	55	75	58	13	2	1	0	33	36	5	10	10	12	12	0
Aug	2023	86	92	68	62	65	19	2	0	0	36	32	5	11	7	21	21	0
July	2023	97	81	56	54	72	25	1	1	0	30	36	8	7	11	26	17	0
June	2023	86	65	63	45	65	21	2	1	0	43	25	3	7	6	18	30	1
May	2023	99	99	55	77	81	18	2	1	0	47	42	12	6	8	17	15	1
TOT	ALS	1040	998	718	721	795	236	13	11	5	449	431	91	96	93	204	219	5

#### ALL SHADED COLUMNS ARE PREVIOUS YEAR DATA

M120 AND M122 ARE 24/7 STAFFED AMBULANCES/\*M124,\*B121 & \*B123 ARE UPSTAFFED WHEN NEEDED TREAT & RELEASE (T&R) INCLUDES BOTH RELEASED AT SCENE (RAS) AND AGAINST MEDICAL ADVICE (AMA) AMBULANCE UNAVAILABLE IS TOTAL HOURS UNCOVERED BECAUSE ALL OTHER AMBULANCES ARE OFF ISLAND AN EMPTY BOX MEANS MISSING DATA

#### MONTHLY AMBULANCE TRANSPORT DATA

Monthly Transports	July	August	September	October	November	December	January	February	March	April	May	June
2020 - 2021	44	45	53	48	37	30	41	39	47	45	41	45
2021 - 2022	46	46	39	40	48	42	29	26	46	38	42	25
2022 - 2023	36	32	40	34	30	50	58	42	57	42	47	43
2023 - 2024	30	36	33	46	38	42	32	54	48	42		



#### MONTHLY AMBULANCE DATA

Billable Incidents	July	August	September	October	November	December	January	February	March	April	May	June
2020 - 2021	60	55	61	58	48	39	54	58	47	72	56	72
2021 - 2022	68	70	72	65	56	57	49	38	68	59	77	45
2022 - 2023	54	62	75	52	42	66	77	54	79	62	55	63
2023 - 2024	56	68	55	62	51	53	44	74	64	73		

