



Finance Committee

AGENDA

Wednesday, Nov 18th, 2020 at 9:00 AM
CLSD Headquarters, 38901 Ocean Drive, Gualala, CA

Due to the Covid-19 pandemic and Governor Newsom's Executive order, all Brown Act Board meetings are temporarily conducted via teleconference or may attend at CLSD headquarters practicing facial covering and social distancing. To join the board meeting, please:

Phone in: 510-338-9438, Meeting number: 126 282 0708, PW: 1234

- | | |
|---|--------|
| 1. Call to Order | Tilles |
| 2. Agenda Approval | Tilles |
| 3. Minutes Approval: Wed October 21 st , 2020 meeting | Tilles |
| 4. Privilege of the floor | Tilles |
| 5. Ambulance Billing, Write-off, and Hardship Policies review | Caley |
| 6. Ambulance revenue – Wittman (YTD) | Caley |
| 7. Expenses YTD | Caley |
| 8. Cash Flow | Caley |
| 9. Banking and Investment statements review | Caley |
| 10. Ambulance transport data YTD | Caley |
| 11. Other: | |
| • CARES round 3 | Caley |
| • CalPERS Unfunded Liability discussion | |
| • CalPERS pension update | |
| • GEMT-QAF / IGT updates | |
| • AWOS donation from 2007 | |
| • FY20 Audit status | |
| 12. Next FC Meetings – Third Wednesdays of the month, 9 AM. During the pandemic, public access is available at the CLSD Bill Platt Training Room. | |
| • Dec 16 th , 2020 | |
| • Jan 20 th 2021 | |
| • Feb 17 th 2021 | |
| 13. Adjournment | |



Finance Committee

Minutes of Meeting October 21st, 2020 at 9:00 AM - Bill Platt Training Center
Due to the COVID 19 threat and Shelter in Place order, this meeting was held by teleconference (via audio participation) and public access at the CLSD Headquarters.

1. **Call to Order:** The meeting was called to order at 9:02 AM by Treasurer Michael Tilles. FC Directors also present: Geoffrey Beaty and Naomi Schwartz. Also attending ex-officio District Administrator David Caley, Ops Manager Evan Dilks, and Paramedic Chris Ottolini.
2. **Agenda Approval:** Director Schwartz moved to adopt the agenda as written, then amended to include discussion detailing the final budget revisions and seconded by Director Beaty. All ayes.
3. **Meeting Minutes Approval:** Director Beaty moved to approve the Sep 16th, 2020 FC meeting minutes and was seconded by Director Schwartz. All ayes.
4. **Privilege of the floor:** None.
5. **Ambulance Billing, Write-off, and Hardship Policies review:** Discussion entailed reviewing our write-off and hardship policies. DA Caley will ask Wittman for examples of what other local government EMS agencies are doing and also reach out to County Counsel to confirm the existing policies are appropriate.
6. **Patient Simulator purchase:** Chris Ottolini, PM and Project Director for our EMS Training Grant, joined to provide the Committee details about the request to purchase a new Patient Simulator. Chris had extensive discussions with the manufacturer and a number of EMS and Educational agencies who have purchased and used the Simulator. There are a few IT challenges when we will use the Simulator at locations without internet capacity but the majority of places will. We will also investigate the possible use of a hotspot. After discussion, the FC was ready to make a recommendation the Board moves forward with the purchase (funded entirely with grant funds).
7. **Ambulance revenue – Wittman (YTD)** Net payments for September 2020 totaled \$68,602 with A/R of \$462,848. Sep had 61 billable incidents with 53 transports. Cumulative are 176 billable incidents with 142 transports for the fiscal year.
8. **Expenses YTD:** Expenses continue to be within expectations. We continue to strive at keeping our aging claims balance within target.
9. **Cash Flow:** Cash flow is within expectations.
10. **Bank Statement, Check Register Review and Schwab Investment:** The Financial statements and check register were reviewed. Questions were answered to provide clarification as needed.
11. **Ambulance Transport data** – see reports in the agenda packet or #7 above.
12. **Other:**
 - a. **New Ambulance:** REV Financials was selected for financing the ambulance. The DA is working with them to execute the appropriate documents. The ambulance chassis has been ordered and we are awaiting it's arrival at the manufacture to start the build.

- b. Brief discussion updating the status of the CLSD retiree with the discrepancy of 2% at 55 vs. 57. Upon further research and confirmation with CalPERS, the liability is significantly less than anticipated. We are awaiting final figures.
- c. GEMT and GEMT-QAF: These programs continue to be in limbo. We are approaching the second year of not completing and submitting a cost report due to state and federal bureaucracy further complicated by COVID.
- d. Final Budget discussion: As there were a number of complex changes to the budget between preliminary and final, a deeper dive was provided to the FC. Discussion broke down how specific line items in the budget was tallied. After discussion, Director Tilles recommended a summary of the discussion be provided at the BOD meeting. Also noted, b/c of the anticipated arrival of the new DA will be earlier than budgeted, the Reserve Fund Increase will likely be ~\$35K instead of ~\$59K. Also noted however, we conservatively used \$650K in ambulance net revenue when averaged out over the last five years is \$718K.

13. Next FC Meeting: Third Wednesdays of the month, 9 AM, at the CLSD Bill Platt Training Room or via webex as listed on the agendas.

- Nov 18, 2020
- Dec 16, 2020
- Jan 20, 2021

14. Adjournment: at 10:58 AM, Director Beaty made a motion to adjourn and seconded by Director Schwartz. All ayes.

Minutes approved:

(Date)

Michael Tilles, Treasurer

CLSD AMBULANCE REVENUE

	A	B	C	D	E	F	G	H	I	J	K	L	M
	BILLABLE INCIDENTS	CHARGES	MCARE WRITE DOWNS	MCAL WRITE DOWNS	OTHER CONTRACTUAL WRITE DOWNS	NET CHARGES	PAYMENTS	REFUNDS	NET PAYMENTS	BAD DEBT WRITE OFFS	OTHER WRITE OFFS	ADJ	NEW A/R BALANCE
FY20													
NOVEMBER '19	58	\$ 236,748	\$ 138,127	\$ 38,467	\$ 250	\$ 59,904	\$ 68,727	\$ -	\$ 68,727	\$ -	\$ -	\$ -	\$ 526,824
DECEMBER '19	50	\$ 199,255	\$ 132,913	\$ 26,184	\$ 10,389	\$ 29,770	\$ 109,483	\$ -	\$ 109,483	\$ 15,870	\$ 6,211	\$ -	\$ 425,030
JANUARY '20	43	\$ 199,161	\$ 92,162	\$ 46,979	\$ 1,937	\$ 58,084	\$ 85,951	\$ 146	\$ 85,805	\$ (750)	\$ 750	\$ -	\$ 397,308
FEBRUARY '20	50	\$ 190,789	\$ 134,677	\$ 31,850	\$ 600	\$ 23,663	\$ 54,253	\$ -	\$ 54,253	\$ -	\$ 499	\$ 3,907	\$ 370,126
MARCH '20	59	\$ 261,643	\$ 110,627	\$ 48,243	\$ 3,907	\$ 98,866	\$ 52,109	\$ 1,137	\$ 50,972	\$ -	\$ 1,000	\$ 30	\$ 417,051
APR '20	46	\$ 179,336	\$ 61,654	\$ 36,685	\$ 9,182	\$ 71,815	\$ 42,942	\$ 848	\$ 42,094	\$ -	\$ -	\$ -	\$ 446,772
MAY '20	44	\$ 178,031	\$ 89,447	\$ 30,422	\$ 778	\$ 57,384	\$ 71,715	\$ 196	\$ 71,519	\$ -	\$ -	\$ 306	\$ 432,943
JUNE '20	41	\$ 143,060	\$ 61,140	\$ 25,637	\$ 11,898	\$ 44,385	\$ 80,126	\$ -	\$ 80,126	\$ -	\$ 8,269	\$ -	\$ 388,932
FY21													
JULY '20	60	\$ 234,039	\$ 100,164	\$ 39,824	\$ 11,326	\$ 82,725	\$ 53,954	\$ 250	\$ 53,704	\$ 9,460	\$ 3,477	\$ 243	\$ 405,260
AUG '20	55	\$ 250,373	\$ 110,193	\$ 38,146	\$ 4,986	\$ 97,048	\$ 71,580	\$ 1,154	\$ 70,426	\$ -	\$ (0.19)	\$ -	\$ 431,882
SEPT '20	61	\$ 252,324	\$ 96,311	\$ 43,517	\$ 7,999	\$ 104,497	\$ 68,602	\$ -	\$ 68,602	\$ -	\$ 4,929	\$ -	\$ 462,848
OCT '20	58	\$ 253,498	\$ 99,962	\$ 39,992	\$ 2,269	\$ 111,276	\$ 70,665	\$ -	\$ 70,665	\$ -	\$ -	\$ -	\$ 503,459

<i>OCTOBER '19</i>	<i>64</i>	<i>\$ 242,079</i>	<i>\$ 117,750</i>	<i>\$ 57,124</i>	<i>\$ 5,077</i>	<i>\$ 62,127</i>	<i>\$ 80,054</i>	<i>\$ 2,119</i>	<i>\$ 77,935</i>	<i>\$ -</i>	<i>\$ 4,914</i>	<i>\$ 158</i>	<i>\$ 535,648</i>
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FY To Date	234	\$ 990,234	\$ 406,629	\$ 161,478	\$ 26,580	\$ 395,547	\$ 264,801	\$ 1,404	\$ 263,397	\$ 9,460	\$ 8,405	\$ 243
Last 12 Months	625	\$ 2,578,258	\$ 1,227,375	\$ 445,945	\$ 65,520	\$ 839,417	\$ 830,107	\$ 3,730	\$ 826,377	\$ 24,580	\$ 25,135	\$ 4,486

Monthly Average FY To Date	59	\$ 247,558	\$ 101,657	\$ 40,370	\$ 6,645	\$ 98,887	\$ 66,200	\$ 351	\$ 65,849	\$ 2,365	\$ 2,101	\$ 61
Monthly Average Last 12 Months	52	\$ 214,855	\$ 102,281	\$ 37,162	\$ 5,460	\$ 69,951	\$ 69,176	\$ 311	\$ 68,865	\$ 2,048	\$ 2,095	\$ 374

AGING							
Month	Current	31-60	61-90	91-120	121-180	180+	Balance
OCT	\$ 124,913	\$ 64,932	\$ 64,605	\$ 37,813	\$ 23,472	\$ 187,722	\$ 503,459

1:16 AM

11/14/20

Accrual Basis

Coast Life Support District

Profit & Loss Budget Overview FY21 JULY -OCT COLL

July through October 2020

	Jul - Oct 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
4000 · CLSD Special Taxes				
4001 · Mendocino County Taxes	402,643.00	402,643.00	0.00	100.0%
4002 · Sonoma County Taxes	314,370.62	314,370.62	0.00	100.0%
Total 4000 · CLSD Special Taxes	717,013.62	717,013.62	0.00	100.0%
4100 · Interest Revenue	0.00	0.00	0.00	0.0%
4200 · Ambulance Revenue	385,494.49	216,666.65	168,827.84	177.9% ¹
4400 · Miscellaneous Revenue	211.69	0.00	211.69	100.0%
4410 · Intergovernmental Transport(IGT)	0.00	83,333.34	-83,333.34	0.0% ²
4420 · Ground Emerg Med Transport	0.00	6,666.66	-6,666.66	0.0% ³
4421 · GEMT QAF Income	0.00	0.00	0.00	0.0%
4500G · REMSTC Received	31,249.00	31,249.00	0.00	100.0%
Total Income	1,133,968.80	1,054,929.27	79,039.53	107.5%
Expense				
5000 · Wages and Benefits	546,627.03	562,579.08	-15,952.05	97.2% ⁴
5000G · Wages and Benefits - REMSTC	10,480.30	43,179.00	-32,698.70	24.3%
6000 · Ambulance Operations	61,807.57	60,786.51	1,021.06	101.7%
6000G · REMSTC Operations	1,562.11	5,602.28	-4,040.17	27.9%
66000 · Payroll Expenses	0.00	0.00	0.00	0.0%
6700 · Overhead/Administration	42,208.89	76,225.03	-34,016.14	55.4% ⁵
6700G · Overhead/Administration -REMSTC	2,500.00	4,967.00	-2,467.00	50.3%
6971 · IGT	0.00	0.00	0.00	0.0%
7000 · Urgent Care	276,949.28	276,949.30	-0.02	100.0%
8000 · Interest Expense	105.30	0.00	105.30	100.0%
9000 · Other Expenses	0.00	0.00	0.00	0.0%
9500 · Depreciation Expense	35,138.49	35,138.49	0.00	100.0%
9999 · Prior Period Adjustment	0.00	0.00	0.00	0.0%
Total Expense	977,378.97	1,065,426.69	-88,047.72	91.7%
Net Ordinary Income	156,589.83	-10,497.42	167,087.25	-1,491.7%
Other Income/Expense	0.00	0.00	0.00	0.0%
Net Income	156,589.83	-10,497.42	167,087.25	-1,491.7%

1:16 AM

11/14/20

Accrual Basis

Coast Life Support District
Profit & Loss Budget Overview FY21 JULY -OCT COLL
July through October 2020

1. NET BILLING: *Ref Wittman YTD Report (acc 4220 + Column F minus H/K/L)
.....
2. IGT Receivable: the amount receivable for IGT/transport historically will not reflect until later in FY21
.....
3. GEMT Receivable: the amount receivable for IGT/transport historically will not reflect until later in FY21
.....
4. 5405:Admin Salary:Higher than normal due to the New DA Step increase and retention salary.The Opt's Manager's Ambulance Wage not spilt out from his Admin Salary (Budgeted to 5410), as well as, three pay periods in July FY21.
5410 Amb Op's Wages show slight increase due to changes to staffing: retirement of Medic, promotions, backfilling positions, part time medics moving to full Ttme vacated positions.
5500 Work Comp Insurance: billing based on the Annual SDRMA-WC PAYROLL RECONCILIATION REPORT. Billing adjustments (charges/credits) are made based on those finding. Recieved a rebate/refund of 5,489.04 in Oct. (based on Annual PR Reconciliation). An increase to wages in FY21 (Operations and REMSTC Grant) are expected.
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5. Overhead/Admin: Budget is split over 12 month for FY21. Some expenses are not yet realized.
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1:09 AM

11/14/20

Accrual Basis

Coast Life Support District

Profit & Loss Budget Overview FY21

July through October 2020

	Jul - Oct 20	Budget	\$ Over Bud...	% of Budget
Ordinary Income/Expense				
Income				
4000 · CLSD Special Taxes				
4001 · Mendocino County Taxes				
4004 · Mendocino Ambulance Tax	221,613.00	221,613.00	0.00	100.0%
4009 · Mendocino Urgent Care Tax	145,780.00	145,780.00	0.00	100.0%
4010 · Mendocino Ad Valorem Tax	35,250.00	35,250.00	0.00	100.0%
Total 4001 · Mendocino County Taxes	402,643.00	402,643.00	0.00	100.0%
4002 · Sonoma County Taxes				
4024 · Sonoma Ambulance Tax	173,707.64	173,707.64	0.00	100.0%
4029 · Sonoma Urgent Care Tax	131,300.64	131,300.64	0.00	100.0%
4030 · Sonoma County Special Tax	9,362.34	9,362.34	0.00	100.0%
Total 4002 · Sonoma County Taxes	314,370.62	314,370.62	0.00	100.0%
Total 4000 · CLSD Special Taxes	717,013.62	717,013.62	0.00	100.0%
4100 · Interest Revenue	0.00	0.00	0.00	0.0%
4200 · Ambulance Revenue				
4201 · Amb Transport Billings	385,494.49	216,666.65	168,827.84	177.9%
Total 4200 · Ambulance Revenue	385,494.49	216,666.65	168,827.84	177.9% ¹
4400 · Miscellaneous Revenue	211.69	0.00	211.69	100.0%
4410 · Intergovernmental Transport(IGT)	0.00	83,333.34	-83,333.34	0.0% ²
4420 · Ground Emerg Med Transport	0.00	6,666.66	-6,666.66	0.0% ³
4421 · GEMT QAF Income	0.00	0.00	0.00	0.0%
4500G · REMSTC Received	31,249.00	31,249.00	0.00	100.0%
Total Income	1,133,968.80	1,054,929.27	79,039.53	107.5%
Expense				
5000 · Wages and Benefits				
5200 · Health Insurance	33,223.36	47,432.00	-14,208.64	70.0% ⁴
5300 · Payroll Taxes Emplr Costs	14,043.83	11,209.64	2,834.19	125.3%
5350 · PERS Employer Costs	60,712.21	59,951.64	760.57	101.3%
5405 · Administration Salaries				
5405.1 · Admin Salaries-Alloc/UC	-10,282.64	-10,282.64	0.00	100.0%
5405 · Administration Salaries - Other	157,693.62	115,268.36	42,425.26	136.8% ⁵
Total 5405 · Administration Salaries	147,410.98	104,985.72	42,425.26	140.4%
5410 · Ambulance Operations Wages	269,131.70	300,674.36	-31,542.66	89.5%
5430 · Extra Duty/Stipend Pay/DA	15,315.83	18,815.36	-3,499.53	81.4%
5500 · Work Comp Insurance	6,789.12	19,510.36	-12,721.24	34.8% ⁷
Total 5000 · Wages and Benefits	546,627.03	562,579.08	-15,952.05	97.2%
5000G · Wages and Benefits - REMSTC				
5200G · Health Insurance	658.78	3,784.00	-3,125.22	17.4%
5300G · Payroll Taxes Emplr Costs	259.64	2,812.36	-2,552.72	9.2%
5350G · PERS Employer Costs	587.24	2,928.00	-2,340.76	20.1%
5405G · Administration Salaries	6,082.18	22,900.64	-16,818.46	26.6%
5410G · Ambulance Operations Wages	2,540.00	10,264.36	-7,724.36	24.7%
5500G · Work Comp Insurance	352.46	489.64	-137.18	72.0%
Total 5000G · Wages and Benefits - REMSTC	10,480.30	43,179.00	-32,698.70	24.3%
6000 · Ambulance Operations				
6030 · Med. Director Fee-non AHUC	12,600.00	12,600.00	0.00	100.0%
6040 · Dispatch Services	10,042.02	7,707.34	2,334.68	130.3%
6050 · Misc Reimbursements	0.00	0.00	0.00	0.0%
6100 · Station/Crew Expenses				
5100 · Uniforms & Med Tests	839.29	2,500.00	-1,660.71	33.6%

1:09 AM

11/14/20

Accrual Basis

Coast Life Support District

Profit & Loss Budget Overview FY21

July through October 2020

	Jul - Oct 20	Budget	\$ Over Bud...	% of Budget
6101 · Facility Repair & Maintenance	2,112.28	2,500.00	-387.72	84.5%
6102 · Facility Furniture	0.00	0.00	0.00	0.0%
6110 · Supps, Rental, Clean. etc	2,162.68	2,500.00	-337.32	86.5%
6210 · Veh. Repair & Maintenance	6,670.03	7,500.00	-829.97	88.9%
6240 · Vehicle Fuel	6,591.60	8,333.34	-1,741.74	79.1%
6410 · Radios & Comm Equip				
6410.1 · ATT Tower Lease	250.00	312.50	-62.50	80.0%
6410 · Radios & Comm Equip - Other	208.00	1,000.00	-792.00	20.8%
Total 6410 · Radios & Comm Equip	458.00	1,312.50	-854.50	34.9%
6510 · Medical Supplies & Equip	20,364.38	13,333.33	7,031.05	152.7% ⁸
Total 6100 · Station/Crew Expenses	39,198.26	37,979.17	1,219.09	103.2%
6980 · Misc. Employee Train. Exps	-32.71	2,500.00	-2,532.71	-1.3%
Total 6000 · Ambulance Operations	61,807.57	60,786.51	1,021.06	101.7%
6000G · REMSTC Operations				
6100G · REMSTC Station/Equipment/Train				
6101G · A/V System Equipment	1,562.11	1,083.36	478.75	144.2%
6102G · Training Room Equipment	0.00	1,366.64	-1,366.64	0.0%
6103G · Training Equipment	0.00	750.00	-750.00	0.0%
6110G · CPR Training Equipment	0.00	266.64	-266.64	0.0%
6210G · Responder Training Bag Equip	0.00	800.00	-800.00	0.0%
6240G · EMR & EMT Textbooks	0.00	1,335.64	-1,335.64	0.0%
Total 6100G · REMSTC Station/Equipment/Train	1,562.11	5,602.28	-4,040.17	27.9%
Total 6000G · REMSTC Operations	1,562.11	5,602.28	-4,040.17	27.9%
66000 · Payroll Expenses	0.00	0.00	0.00	0.0%
6700 · Overhead/Administration				
6180 · Utilities	4,174.92	4,666.67	-491.75	89.5%
6188 · Telephone	2,128.79	2,166.66	-37.87	98.3%
6300 · Insurance	5,989.00	5,983.33	5.67	100.1%
6713 · Ambulance Billing	11,563.92	13,000.00	-1,436.08	89.0%
6714 · GEMT QAF Expense	0.00	4,675.00	-4,675.00	0.0%
6718 · Office Supp/Equip/Software				
6718.1 · Office Supplies	617.50	1,000.00	-382.50	61.8%
6718.2 · Computer Equipment	0.00	1,666.67	-1,666.67	0.0%
6718.3 · Software	3,047.40	1,333.34	1,714.06	228.6%
6718 · Office Supp/Equip/Software - Other	0.00	0.00	0.00	0.0%
Total 6718 · Office Supp/Equip/Software	3,664.90	4,000.01	-335.11	91.6%
6720 · Board Expenses	4,857.36	8,333.34	-3,475.98	58.3%
6730 · Consultants				
6731 · Administration	0.00	0.00	0.00	0.0%
6734 · IT	0.00	2,166.67	-2,166.67	0.0%
6735 · EMS Survey	378.30	1,166.67	-788.37	32.4%
6737 · Financial/Bookkeeping	0.00	3,000.00	-3,000.00	0.0%
6738 · Legal	138.00	1,666.67	-1,528.67	8.3%
6739 · Policy Development	0.00	0.00	0.00	0.0%
6740 · Audit	0.00	3,166.67	-3,166.67	0.0%
6741 · Tax Administration - NBS	3,854.00	4,000.00	-146.00	96.4%
Total 6730 · Consultants	4,370.30	15,166.68	-10,796.38	28.8%
6742 · Bank/Merchant Fees	416.37	566.67	-150.30	73.5%
6755 · Property Tax Admin	1,271.47	5,833.34	-4,561.87	21.8%
6760 · Education/Professional Dev	0.00	1,666.67	-1,666.67	0.0%
6765 · Election Costs/Reserve	0.00	0.00	0.00	0.0%
6770 · Dues, Subscrip, Membership	3,049.75	5,000.00	-1,950.25	61.0%
6788 · Printing & Reproduction	0.00	1,000.00	-1,000.00	0.0%
6795 · Travel/Transportation	0.00	1,666.66	-1,666.66	0.0%
6970 · Community Dev/Training	722.11	2,500.00	-1,777.89	28.9%

1:09 AM

11/14/20

Accrual Basis

Coast Life Support District

Profit & Loss Budget Overview FY21

July through October 2020

	Jul - Oct 20	Budget	\$ Over Bud...	% of Budget
Total 6700 · Overhead/Administration	42,208.89	76,225.03	-34,016.14	55.4% 9
6700G · Overhead/Administration -REMSTC				
6730G · Consultants				
6732G · EAP - Employee Assist Prog	2,500.00	2,500.00	0.00	100.0%
Total 6730G · Consultants	2,500.00	2,500.00	0.00	100.0%
6795G · Travel & Conferences	0.00	2,317.00	-2,317.00	0.0%
6970G · Meals (annual conference)	0.00	150.00	-150.00	0.0%
Total 6700G · Overhead/Administration -REMSTC	2,500.00	4,967.00	-2,467.00	50.3%
6971 · IGT	0.00	0.00	0.00	0.0%
7000 · Urgent Care				
7011 · Admin Salaries-Alloc to UC	10,282.64	10,282.64	0.00	100.0%
7050 · UC Contract	266,666.64	266,666.66	-0.02	100.0%
7000 · Urgent Care - Other	0.00	0.00	0.00	0.0%
Total 7000 · Urgent Care	276,949.28	276,949.30	-0.02	100.0%
8000 · Interest Expense	105.30	0.00	105.30	100.0%
9000 · Other Expenses	0.00	0.00	0.00	0.0%
9500 · Depreciation Expense	35,138.49	35,138.49	0.00	100.0%
9999 · Prior Period Adjustment	0.00	0.00	0.00	0.0%
Total Expense	977,378.97	1,065,426.69	-88,047.72	91.7%
Net Ordinary Income	156,589.83	-10,497.42	167,087.25	-1,491.7%
Other Income/Expense	0.00	0.00	0.00	0.0%
Net Income	<u>156,589.83</u>	<u>-10,497.42</u>	<u>167,087.25</u>	<u>-1,491.7%</u>

1:09 AM

11/14/20

Accrual Basis

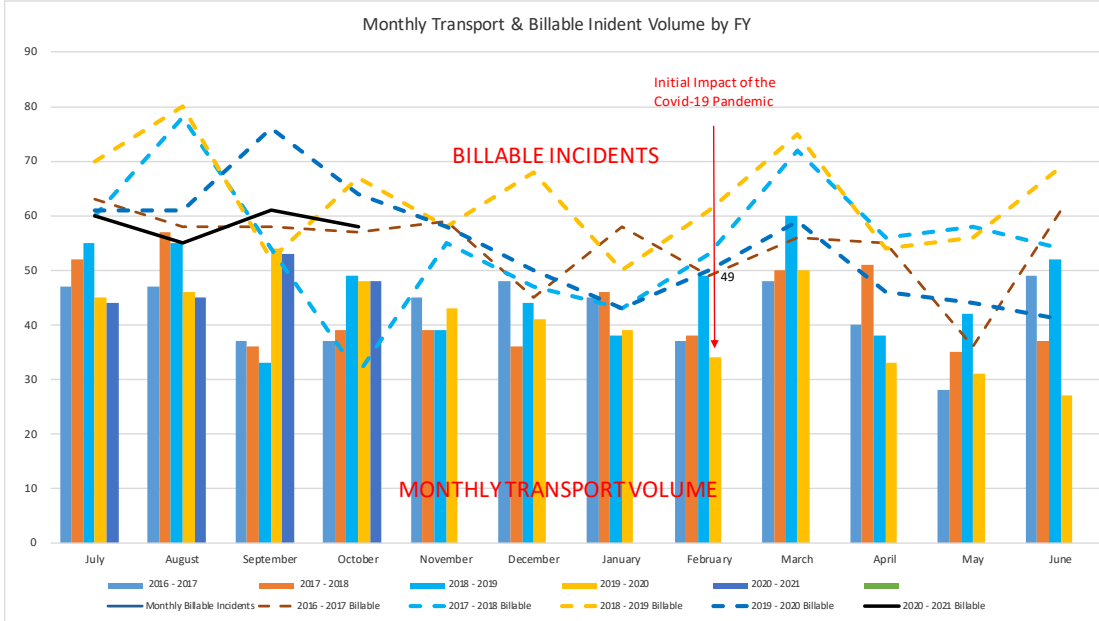
Coast Life Support District Profit & Loss Budget Overview FY21 July through October 2020

1. NET BILLING: *Ref Wittman YTD Report (acc 4220 + Column F minus H/K/L)
.....
2. IGT Receivable: the amount receivable for IGT/transport historically will not reflect until later in FY21
.....
3. GEMT Receivable: the amount receivable for IGT/transport historically will not reflect until later in FY21
.....
4. 5200 Health Insurance: slight increase due to changes to staffing, retirement of Medic, promotions, backfilling, part time medics moving to full time vacated positions
.....
5. Admin Salary: Higher than normal due to the New DA Step increase and retention salary. The Opt's Manager's Ambulance Wage not split out from his Admin Salary (Budgeted to 5410), as well as, three pay periods in July FY21.
.....
7. 5500 Work Comp Insurance: billing based on the Annual SDRMA-WC PAYROLL RECONCILIATION REPORT. Billing adjustments (charges/credits) are made based on those finding. Received a rebate/refund of 5,489.04 in Oct. (based on Annual PR Reconciliation). An increase to wages in FY21 (Operations and REMSTC Grant) are expected.
.....
8. 6510-Medical Supplies: more supplies ordered during COVID pandemic
.....
9. Overhead/Admin: Budget is split over 12 month for FY21. Some expenses are not yet realized.
.....

MONTHLY AMBULANCE DATA

Monthly Transports	July	August	September	October	November	December	January	February	March	April	May	June
2015 - 2016	52	39	39	34	28	35	47	29	49	38	57	42
2016 - 2017	47	47	37	37	45	48	45	37	48	40	28	49
2017 - 2018	52	57	36	39	39	36	46	38	50	51	35	37
2018 - 2019	55	55	33	49	39	44	38	49	60	38	42	52
2019 - 2020	45	46	54	48	43	41	39	34	50	33	31	27
2020 - 2021	44	45	53	48								

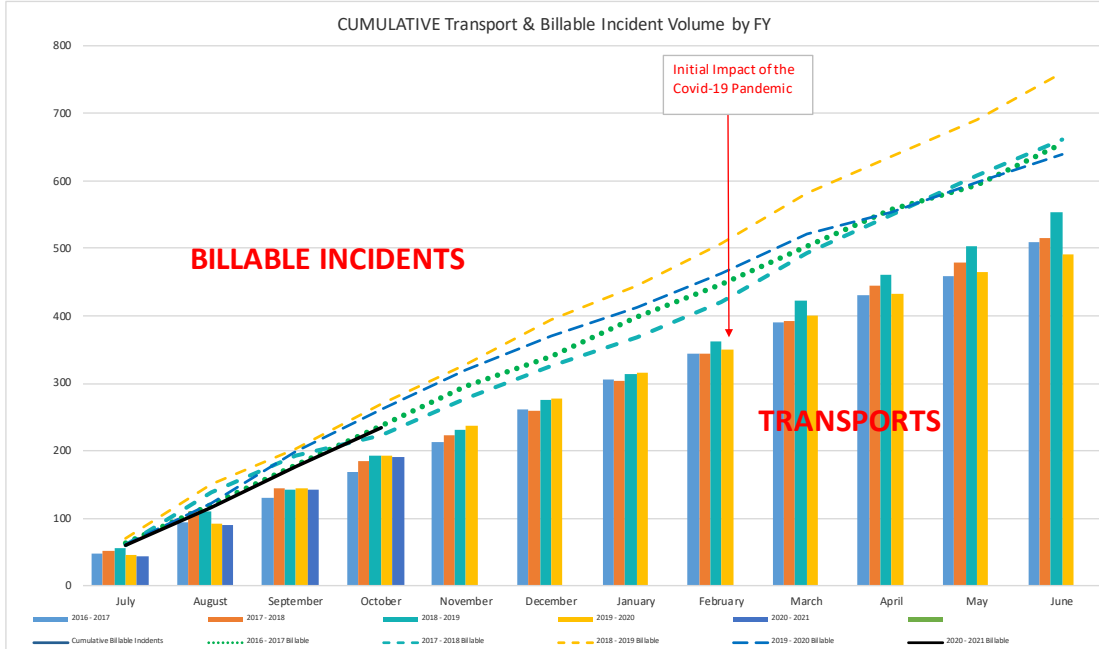
Monthly Billable Incidents	July	August	September	October	November	December	January	February	March	April	May	June
2016 - 2017 Billable	63	58	58	57	59	45	58	49	56	55	36	61
2017 - 2018 Billable	60	78	54	31	55	47	43	53	72	56	58	54
2018 - 2019 Billable	70	80	52	67	58	68	50	61	75	54	56	69
2019 - 2020 Billable	61	61	76	64	58	50	43	50	59	46	44	41
2020 - 2021 Billable	60	55	61	58								



CUMULATIVE AMBULANCE DATA

Cumulative Transports	July	August	September	October	November	December	January	February	March	April	May	June
2015 - 2016	52	91	130	164	192	227	274	303	352	390	447	489
2016 - 2017	47	94	131	168	213	261	306	343	391	431	459	508
2017 - 2018	52	109	145	184	223	259	304	343	393	444	479	516
2018 - 2019	55	110	143	192	231	275	313	362	422	460	502	554
2019 - 2020	45	91	145	193	236	277	316	350	400	433	464	491
2020 - 2021	44	89	142	190								

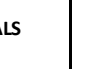

Cumulative Billable Incidents	July	August	September	October	November	December	January	February	March	April	May	June
2016 - 2017 Billable	63	121	179	236	295	340	398	447	503	558	594	655
2017 - 2018 Billable	60	138	192	223	278	325	368	421	493	549	607	661
2018 - 2019 Billable	70	150	202	269	327	395	445	506	581	635	691	760
2019 - 2020 Billable	61	122	198	262	320	370	413	462	521	554	598	639
2020 - 2021 Billable	60	115	176	234								



11/12/20

CLSD RUN DATA for the PRECEEDING 12 MONTHS

ALL SHADED COLUMNS ARE PREVIOUS YEAR DATA

MONTH MOST CURRENT ON TOP	INCIDENTS		PCR		RESIDENT		ALS		DAYTIME		NIGHT		TOTAL		LANDING		DRY RUN		T&R		TO RCMS		FROM RCMS			
	PATIENT CONTACT IN-FIELD		PATIENT CARE RECORD		RESI- DENT	NON RES	ADVANCED LIFE SUPPORT		9:00 AM TO 9:00 PM		9:00 PM TO 9:00 AM		TRANSPORTS			CANCELLED ON ROUTE			ALS		ALS		BLS			
	Current	Year Prior	Current	Year Prior			Current Year	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current		Year Prior	Current		Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current
20-Oct	84	84	63	58	54	16	47	47	68		16		48	48	9	7	22	17	11	16	0	2	13	11	0	0
20-Sep	84	94	63	66	43	18	53	51	64		16		53	54	15	12	17	20	10	23	1	0	9	13	0	1
20-Aug	79	85	56	61	57	9	45	41	63		16		45	45	5	11	22	22	11	13	3	1	14	13	0	3
20-Jul	79	84	57	61	53	14	44	45	63		16		44	45	7	9	18	11	13	16	2	2	19	11	0	0
20-Jun	47	67	42	38	31	10	27	29					27	30	5	7	5	15	15	8	0	0	7	7	0	7
20-May	67	87	38	58	39	10	29	41					30	42	7	5	15	19	8	14	0	4	7	10	1	0
20-Apr	65	78	44	53	43	5	31	31					33	38	4	5	10	20	11	15	1	1	6	8	2	3
20-Mar	73	108	61	79	55	13	47	49					49	60	6	8	10	27	10	17	3	7	14	10	0	8
20-Feb	69	82	47	63	47	10	30	35					34	49	1	6	16	20	16	13	1	4	11	10	0	6
20-Jan	64	71	49	47	40	6	38	27					39	38	6	4	14	17	11	9	1	2	8	5	0	7
19-Dec	67	100	51	62	51	8	36	29					40	44	4	4	7	29	11	18	1	2	10	10	0	6
19-Nov	71	89	55	54	59	6	42	31					43	39	8	4	18	20	12	16	1	1	13	5	1	1
	849	1029	626	700	572	125	469	456	258	0	64	0	485	532	77	82	174	237	139	178	14	26	131	113	4	42
	Patient Contacts		PCR		RES / NON RES		ALS		Daytime		Night		T:Transports		LZ		DRY RUN		T&R		TO RCMS		FROM RCMS			

82% 18%

Thanksgiving is the time of year to count our blessings and to thank others who have provided aid, comfort, or community to us.



This year has been harder than normal with the pandemic, fires, and the discord and anger across our country.



At Coast Life Support District, we want to take this time to highlight our appreciation of our community medics and first responders who are out there every day delivering help to people who need it as well as other essential front-line workers. We are aware that you all put yourselves on the line to deliver services to our community every single day. We acknowledge the sacrifice and risk of support staff and families of these essential workers.

Thank You!



EMTs & Paramedics



Healthcare Services Personnel



Local Fire Departments



Grocery, Restaurant, Retail Workers



Utility Workers



Postal & Delivery Workers



Schools



Community Services & Resources



COAST LIFE SUPPORT DISTRICT