



Finance Committee

AGENDA

Wednesday August 15th, 2018 at 9:00 AM

CLSD Headquarters, 38901 Ocean Drive, Gualala, CA

1. Call to Order
2. Agenda Approval
3. Minutes Approval
4. Wittman (YTD) month-end report
5. Expenses YTD
6. Cash Flow
7. Ambulance dispatch and transport data YTD
8. FY19 Budget
 - a. Urgent Care
 - b. DA Salary Range
9. Other Issues:
 - a. Ground Emergency Medical Transports – Quality Assurance Fee (GEMT – QAF) update
 - b. Intergovernmental Transfer (IGT) update
10. Next FC Meetings – Third Wednesdays of the month, 9 AM, all at the CLSD Bill Platt Training Room
 - ~~Sep 19th~~ - WON'T HAVE QUORUM. MEETING WILL BE CANCELLED.
 - Oct 17th
 - Nov 21st – consider moving as this day is the eve of Thanksgiving holiday
11. Adjournment



Finance Committee
Minutes of Meeting July 18, 2018 at 9:00 a.m. – Bill Platt Training Center

1. **Call to Order:** The meeting was called to order at 9:18 AM by Director Geoffrey Beaty. Directors present: Schwartz, and Hughes. Also present: Ex officio District Administrator David Caley and Executive Assistant Robin Bean. Ops Manager Evan Dilks was deployed on Medic 122. RCMS Treasurer Don Kemp absent.
2. **Agenda Approval:** Director Schwartz moved to adopt the agenda and seconded by Director Hughes. All ayes.
3. **Meeting Minutes Approval:** Director Schwartz moved to approve the June 21st FC meeting minutes, as amended and was seconded by Director Beaty. All ayes.
4. **Wittman (YTD) month-end report:**
 - a. June gross charges \$192,499. Net receipts received for June \$43,452. May billable incidents were (54).
 - b. CLSD has ~\$50k of CMS transports pending regulatory change. Of the 50K, ~18k is from 2015 and ~15k from 2016. The FC agreed that both 2015 & 2016 will be written-off due to the age and the unlikelihood (even with legislation changes) of ever recovering these claims.
5. **Expenses YTD:** continue to be within budget.
6. **Cash Flow:**
 - **P&L Report:** Reviewed and discussed – cash flow as expected.
 - **A/R Balance** in June is \$428,768, when adjusted down for the CSM transports in limbo (~\$50K) are \$378,768. E. A. Bean continues to monitor and work with Wittman to reduce the aging claims. The Sub-Finance approved a batch for \$30K, which will be processed in July. Due to the remaining age of the 180+ claims being within 1 ½ hrs. old, as well as, the A/R Balance being in the 300K range, next batch will be presented to the Sub-FC in Oct. 2018.
 - **FY17/18 Cash projection** as expected.
7. **Ambulance dispatch and transport data YTD:** There were (37) transports in June. With a cumulative volume of (545). This is a new record in the number of transports in a single year – prior record in FY17 = 508. There were (54) billable incidents with cumulative volume of (661) – also an all-time high.
8. **FY19 Budget: RCMS & Urgent Care:** Reviewed and discussed in detail.
Highlights:
 - RCMS is in process of updating their annual budget.
 - Per the RCMS contract: RCMS agrees to provide the urgent care service as outlined for a period of five years and is recommending that each year of the five year commitment, a Joint Operations Committee (with representatives from CLSD, RCMS, SRMH and the community) develops an annual budget for the urgent care program and only draws down the necessary funds to maintain financial solvency for the program.
 - Last 5 years at 624k, with a 130K increase (in 2017)=754K

9. Other Issues:

- a. **Ground Emergency Medical Transports** – Quality Assurance Fee (GEMT – QAF) update. Revenue projection based on transports. Transport volume from last year shows possible 5K in revenue (prior projections showed fee as a liability paying out more than net received due to the low volume of Medi-Cal transports).
- b. **IGT Update:** It has been confirmed for FY2019 that the IGT program will not be available.
- c. **New 2nd out Medic program:** This new program has been running for three months (Apr-June). Ops Manager Evan Dilks has tracked data from the new program (expect additional revenue to offset 2nd-out Paramedic wages).

Information collected:

- How many times could have been ALS if available?
 - How many times BLS only calls?
 - Most needed time for 2nd out Medic: 9 am to 9 pm
 - Goal is to have 2nd out Medic 0900 – 2100 available 100% by end of FY19.
 - What is cost to staff 2nd out Medic on all calls?
- d. **EMT Program discontinued by MCOE:** Due to tighter restrictions on funding streams, MCOE is unable to continue supporting the EMR and EMT program at CLSD. Currently, CLSD is exploring options to replace the MCOE program. Discussions have started with Santa Rosa JC and Mendocino College. CLSD will also consider becoming a credentialed program through Coastal Valleys EMS Agency to conduct the EMR and EMT classes in-house. More details to follow as they become available.
- e. **Parcel tax analysis:** A review of parcels within the District was conducted of “buildable/vacant” land to identify potential unreported development on which to appropriately levy parcel taxes. Fifty one parcels in Mendocino Co and 41 parcels in Sonoma County were identified as likely having unreported development. Expectations to collect approximately ~\$10K annually if results are verified.

10. Next FD Meeting: Third Wednesdays of the month, 9 AM, all at the CLSD Bill Platt Training Room

- Aug 15th
- Sep 19th – Meeting cancelled. Will not have a quorum.
- Oct 17th

11. Adjournment: at 10:45 am. Director Beaty moved for adjournment, Director Schwartz seconded all ayes.

Minutes Approved:

(Date)

Geoff Beaty, Treasurer

CLSD AMBULANCE REVENUE

A B C D E F G H I J K L M

| | A | B | C | D | E | F | G | H | I | J | K | L | M |
|---------------|--------------------|---------|-------------------|------------------|-------------------------------|-------------|----------|---------|--------------|---------------------|------------------|-------|-----------------|
| | BILLABLE INCIDENTS | CHARGES | MCARE WRITE DOWNS | MCAL WRITE DOWNS | OTHER CONTRACTUAL WRITE DOWNS | NET CHARGES | PAYMENTS | REFUNDS | NET PAYMENTS | BAD DEBT WRITE OFFS | OTHER WRITE OFFS | ADJ | NEW A/R BALANCE |
| FY18 | | | | | | | | | | | | | |
| AUGUST '17 | 78 | 292,985 | 132,529 | 65,944 | 3,088 | 91,424 | 56,944 | 3,413 | 53,531 | - | - | 2,226 | 495,286 |
| SEPTEMBER '17 | 43 | 158,264 | 61,382 | 35,655 | 1,954 | 59,273 | 72,870 | 104 | 72,767 | - | (9) | 1,127 | 482,959 |
| OCTOBER '17 | 31 | 126,356 | 43,683 | 44,504 | 6,796 | 31,373 | 56,086 | 177 | 55,909 | \$ | 4,346 | 200 | 454,247 |
| NOVEMBER '17 | 55 | 300,041 | 107,310 | 78,225 | (2,518) | 117,024 | 49,971 | 580 | 49,391 | \$ | - | - | 504,156 |
| DECEMBER '17 | 47 | 172,167 | 69,416 | 63,344 | 3,929 | 35,478 | 50,462 | - | 50,462 | \$ | - | 4 | 489,176 |
| JANUARY '18 | 43 | 163,388 | 65,539 | 46,515 | 2,622 | 48,711 | 35,372 | - | 35,372 | \$ | - | - | 482,236 |
| FEBRUARY '18 | 53 | 272,815 | 109,275 | 65,276 | 2,803 | 95,461 | 54,511 | 23 | 54,487 | \$ | - | - | 523,210 |
| MARCH '18 | 72 | 272,061 | 148,108 | 5,215 | 3,021 | 68,784 | 40,754 | - | 40,754 | \$ | 653 | - | 518,423 |
| APR '18 | 56 | 206,528 | 105,159 | 46,448 | 3,024 | 51,897 | 80,068 | - | 80,068 | \$ | 3,835 | 737 | 487,155 |
| MAY '18 | 58 | 204,220 | 80,596 | 51,439 | (1,495) | 73,681 | 55,203 | - | 55,203 | \$ | 1,250 | - | 448,338 |
| JUNE '18 | 54 | 192,499 | 103,831 | 61,697 | 3,130 | 23,859 | 52,759 | 9,307 | 43,452 | \$ | - | 23 | 428,768 |
| FY19 | | | | | | | | | | | | | |
| JULY '19 | 70 | 281,184 | 174,532 | 49,415 | 5,255 | 51,982 | 37,431 | - | 37,431 | \$ | 3,317 | - | 408,669 |

| | | | | | | | | | | | | | |
|-----------------------|-----|-----------|-----------|---------|--------|---------|---------|--------|---------|---------|--------|-------|--|
| FY To Date | 70 | 281,184 | 174,532 | 49,415 | 5,255 | 51,982 | 37,431 | - | 37,431 | 31,334 | 3,317 | - | |
| Last 12 Months | 660 | 2,642,509 | 1,201,359 | 613,678 | 31,609 | 748,948 | 642,431 | 13,604 | 628,827 | 157,547 | 13,391 | 4,318 | |

| | | | | | | | | | | | | | |
|---------------------------------------|----|---------|---------|--------|----------|--------|--------|-------|--------|--------|-------|-----|--|
| Monthly Average FY To Date | 70 | 281,184 | 174,532 | 49,415 | 5,255 | 51,982 | 37,431 | - | 37,431 | 31,334 | 3,317 | - | |
| Monthly Average Last 12 Months | 55 | 220,209 | 100,113 | 51,140 | 2,634.05 | 62,412 | 53,536 | 1,134 | 52,402 | 13,129 | 1,116 | 360 | |

4

Coast Life Support District
Profit & Loss Budget Overview FY19
 July 2018

| | Jul 18 | Budget | \$ Over Budget | % of Budget |
|--|--------------------------|--------------------------------------|-------------------------|----------------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| 4000 · CLSD Special Taxes | 132,816.84 | 132,816.84 | 0.00 | 100.0% |
| 4100 · Interest Revenue | 0.00 | 0.00 | 0.00 | 0.0% |
| 4200 · Ambulance Revenue | 48,665.58 | 58,333.37 | -9,667.79 | 83.4% ¹ |
| 4400 · Miscellaneous Revenue | 0.00 | 833.34 | -833.34 | 0.0% |
| 4410 · Intergovernmentl Transport(IGT) | 0.00 | 0.00 | 0.00 | 0.0% |
| 4420 · Ground Emerg Med Transport | 0.00 | 2,083.34 | -2,083.34 | 0.0% |
| 4421 · GEMT - SB523 (QAF) | 0.00 | 2,333.34 | -2,333.34 | 0.0% |
| Total Income | <u>181,482.42</u> | <u>196,400.23</u> | <u>-14,917.81</u> | <u>92.4%</u> |
| Gross Profit | 181,482.42 | 196,400.23 | -14,917.81 | 92.4% |
| Expense | | | | |
| 5000 · Wages and Benefits | 100,309.60 | 104,417.50 | -4,107.90 | 96.1% |
| 6000 · Ambulance Operations | 9,963.40 | 12,812.09 | -2,848.69 | 77.8% |
| 6700 · Overhead/Administration | 9,635.99 | 15,910.47 | -6,274.48 | 60.6% |
| 7000 · Urgent Care | 64,897.08 | 64,897.12 | -0.04 | 100.0% |
| 8000 · Interest Expense | 209.82 | 375.00 | -165.18 | 56.0% |
| 9500 · Depreciation Expense | 6,945.66 | 6,945.66 | 0.00 | 100.0% |
| 9999 · Prior Period Adjustment | 0.00 | 0.00 | 0.00 | 0.0% |
| Total Expense | <u>191,961.55</u> | <u>205,357.84</u> | <u>-13,396.29</u> | <u>93.5%</u> |
| Net Ordinary Income | -10,479.13 | -8,957.61 | -1,521.52 | 117.0% |
| Other Income/Expense | | | | |
| Other Expense | | | | |
| Other Miscellaneous Expense | 0.00 | 0.00 | 0.00 | 0.0% |
| 10000 · Audit Repayments | 0.00 | 0.00 | 0.00 | 0.0% |
| Total Other Expense | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.0%</u> |
| Net Other Income | 0.00 | 0.00 | 0.00 | 0.0% |
| Net Income | <u>-10,479.13</u> | <u>-8,957.61</u> ² | <u>-1,521.52</u> | <u>117.0%</u> |

1. NET BILLING: *REF WITTMAN YTD REPORT (ACC 4220 + COLUMN F MINUS H/K/L)

2. \$10,833 X 1 MONTH = \$10,833 FOR URGENT CARE INCREASE & COVERED BY UC RESERVES.

Coast Life Support District
Profit & Loss Budget Overview FY19
 July 2018

08/10/18

Accrual Basis

| | Jul 18 | Budget | \$ Over Bud... | % of Bud... |
|---|------------|------------|----------------|-------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| 4000 · CLSD Special Taxes | | | | |
| 4001 · Mendocino County Taxes | | | | |
| 4004 · Mendocino Ambulance Tax | 39,805.34 | 39,805.34 | 0.00 | 100.0% |
| 4009 · Mendocino Urgent Care Tax | 28,160.59 | 28,160.59 | 0.00 | 100.0% |
| 4010 · Mendocino Ad Valorem Tax | 8,369.41 | 8,369.41 | 0.00 | 100.0% |
| Total 4001 · Mendocino County Taxes | 76,335.34 | 76,335.34 | 0.00 | 100.0% |
| 4002 · Sonoma County Taxes | | | | |
| 4024 · Sonoma Ambulance Tax | 31,071.34 | 31,071.34 | 0.00 | 100.0% |
| 4029 · Sonoma Urgent Care Tax | 25,410.16 | 25,410.16 | 0.00 | 100.0% |
| Total 4002 · Sonoma County Taxes | 56,481.50 | 56,481.50 | 0.00 | 100.0% |
| Total 4000 · CLSD Special Taxes | 132,816.84 | 132,816.84 | 0.00 | 100.0% |
| 4100 · Interest Revenue | 0.00 | 0.00 | 0.00 | 0.0% |
| 4200 · Ambulance Revenue | | | | |
| 4201 · Amb Transport Billings | 48,665.58 | 58,333.37 | -9,667.79 | 83.4% |
| 4228 · Writedowns-District Res. Disc. | 0.00 | 0.00 | 0.00 | 0.0% |
| Total 4200 · Ambulance Revenue | 48,665.58 | 58,333.37 | -9,667.79 | 83.4% |
| 4400 · Miscellaneous Revenue | 0.00 | 833.34 | -833.34 | 0.0% |
| 4410 · Intergovernmentl Transport(IGT) | 0.00 | 0.00 | 0.00 | 0.0% |
| 4420 · Ground Emerg Med Transport | 0.00 | 2,083.34 | -2,083.34 | 0.0% |
| 4421 · GEMT - SB523 (QAF) | 0.00 | 2,333.34 | -2,333.34 | 0.0% |
| Total Income | 181,482.42 | 196,400.23 | -14,917.81 | 92.4% |
| Gross Profit | 181,482.42 | 196,400.23 | -14,917.81 | 92.4% |
| Expense | | | | |
| 5000 · Wages and Benefits | | | | |
| 5200 · Health Insurance | 9,586.90 | 9,000.00 | 586.90 | 106.5% |
| 5300 · Payroll Taxes Emplr Costs | 2,295.84 | 3,034.75 | -738.91 | 75.7% |
| 5350 · PERS Employer Costs | 8,783.75 | 8,389.16 | 394.59 | 104.7% |
| 5405 · Administration Salaries | | | | |
| 5405.1 · Admin Salaries-Alloc/UC | -2,000.75 | -2,000.75 | 0.00 | 100.0% |
| 5405 · Administration Salaries - Other | 19,005.94 | 19,403.66 | -397.72 | 98.0% |
| Total 5405 · Administration Salaries | 17,005.19 | 17,402.91 | -397.72 | 97.7% |
| 5410 · Ambulance Operations Wages | 54,844.18 | 57,447.84 | -2,603.66 | 95.5% |
| 5430 · Extra Duty/Stipend Pay/DA | 3,828.19 | 4,650.00 | -821.81 | 82.3% |
| 5500 · Work Comp Insurance | 4,492.84 | 4,492.84 | 0.00 | 100.0% |
| 5000 · Wages and Benefits - Other | -527.29 | | | |
| Total 5000 · Wages and Benefits | 100,309.60 | 104,417.50 | -4,107.90 | 96.1% |
| 6000 · Ambulance Operations | | | | |
| 6030 · Med. Director Fee-non AHUC | 3,150.00 | 3,150.00 | 0.00 | 100.0% |
| 6040 · Dispatch Services | 0.00 | 1,795.41 | -1,795.41 | 0.0% |
| 6050 · Misc Reimbursements | 0.00 | 0.00 | 0.00 | 0.0% |
| 6100 · Station/Crew Expenses | | | | |
| 5100 · Uniforms & Med Tests | 0.00 | 416.66 | -416.66 | 0.0% |
| 6101 · Facility Repair & Maintenance | 728.25 | 783.34 | -55.09 | 93.0% |
| 6102 · Facility Furniture | 0.00 | 0.00 | 0.00 | 0.0% |
| 6110 · Supps, Rental, Clean. etc | 317.78 | 1,083.34 | -765.56 | 29.3% |
| 6210 · Veh. Repair & Maintenance | 63.31 | 1,500.00 | -1,436.69 | 4.2% |
| 6240 · Vehicle Fuel | 1,985.75 | 1,250.00 | 735.75 | 158.9% |
| 6410 · Radios & Comm Equip | 0.00 | 333.34 | -333.34 | 0.0% |
| 6510 · Medical Supplies & Equip | 3,718.31 | 2,000.00 | 1,718.31 | 185.9% |

Coast Life Support District
Profit & Loss Budget Overview FY19
July 2018

| | Jul 18 | Budget | \$ Over Bud... | % of Bud... |
|---|-------------------|-------------------|-------------------|---------------|
| Total 6100 · Station/Crew Expenses | 6,813.40 | 7,366.68 | -553.28 | 92.5% |
| 6980 · Misc. Employee Train. Exps | 0.00 | 500.00 | -500.00 | 0.0% |
| Total 6000 · Ambulance Operations | 9,963.40 | 12,812.09 | -2,848.69 | 77.8% |
| 6700 · Overhead/Administration | | | | |
| 6180 · Utilities | 994.68 | 1,166.66 | -171.98 | 85.3% |
| 6188 · Telephone | 624.98 | 500.00 | 124.98 | 125.0% |
| 6300 · Insurance | 1,502.42 | 1,499.66 | 2.76 | 100.2% |
| 6713 · Ambulance Billing | 2,607.14 | 3,250.00 | -642.86 | 80.2% |
| 6714 · GEMT SB52B EXP | 0.00 | 583.34 | -583.34 | 0.0% |
| 6718 · Office Supp/Equip/Software | | | | |
| 6718.1 · Office Supplies | 56.70 | 416.66 | -359.96 | 13.6% |
| 6718.2 · Computer Equipment | 0.00 | 250.00 | -250.00 | 0.0% |
| 6718.3 · Software | 224.10 | 250.00 | -25.90 | 89.6% |
| 6718 · Office Supp/Equip/Software - Other | 0.00 | 0.00 | 0.00 | 0.0% |
| Total 6718 · Office Supp/Equip/Software | 280.80 | 916.66 | -635.86 | 30.6% |
| 6720 · Board Expenses | 493.16 | 208.34 | 284.82 | 236.7% |
| 6730 · Consultants | | | | |
| 6734 · IT | 542.42 | 475.00 | 67.42 | 114.2% |
| 6735 · EMS Survey | 162.50 | 291.66 | -129.16 | 55.7% |
| 6737 · Financial/Bookkeeping | 0.00 | 250.00 | -250.00 | 0.0% |
| 6738 · Legal | 0.00 | 416.66 | -416.66 | 0.0% |
| 6740 · Audit | 0.00 | 758.34 | -758.34 | 0.0% |
| 6741 · Tax Administration - NBS | 893.78 | 869.16 | 24.62 | 102.8% |
| Total 6730 · Consultants | 1,598.70 | 3,060.82 | -1,462.12 | 52.2% |
| 6742 · Bank/Merchant Fees | 81.02 | 100.00 | -18.98 | 81.0% |
| 6755 · Property Tax Admin | 0.00 | 1,666.66 | -1,666.66 | 0.0% |
| 6760 · Education/Professional Dev | 0.00 | 208.34 | -208.34 | 0.0% |
| 6765 · Election Costs/Reserve | 0.00 | 416.66 | -416.66 | 0.0% |
| 6770 · Dues, Subscrip, Membership | 492.15 | 833.34 | -341.19 | 59.1% |
| 6788 · Printing & Reproduction | 0.00 | 416.66 | -416.66 | 0.0% |
| 6795 · Travel/Transportation | 0.00 | 250.00 | -250.00 | 0.0% |
| 6970 · Community Dev/Training | 960.94 | 833.33 | 127.61 | 115.3% |
| Total 6700 · Overhead/Administration | 9,635.99 | 15,910.47 | -6,274.48 | 60.6% |
| 7000 · Urgent Care | | | | |
| 7011 · Admin Salaries-Alloc to UC | 2,000.75 | 2,000.75 | 0.00 | 100.0% |
| 7050 · UC Contract | 62,896.33 | 62,896.37 | -0.04 | 100.0% |
| Total 7000 · Urgent Care | 64,897.08 | 64,897.12 | -0.04 | 100.0% |
| 8000 · Interest Expense | | | | |
| 8005 · EMS Interest Expense | 0.00 | 125.00 | -125.00 | 0.0% |
| 8000 · Interest Expense - Other | 209.82 | 250.00 | -40.18 | 83.9% |
| Total 8000 · Interest Expense | 209.82 | 375.00 | -165.18 | 56.0% |
| 9500 · Depreciation Expense | 6,945.66 | 6,945.66 | 0.00 | 100.0% |
| 9999 · Prior Period Adjustment | 0.00 | 0.00 | 0.00 | 0.0% |
| Total Expense | 191,961.55 | 205,357.84 | -13,396.29 | 93.5% |
| Net Ordinary Income | -10,479.13 | -8,957.61 | -1,521.52 | 117.0% |
| Other Income/Expense | 0.00 | 0.00 | 0.00 | 0.0% |
| Net Income | -10,479.13 | -8,957.61 | -1,521.52 | 117.0% |

1. NET BILLING:*REF WITTMAN YTD REPORT (ACC 4330+COLUMN F MINUS H/K/L)

2. \$10,833 X 1 MONTH = \$10,833 FOR URGENT CARE INCREASE & COVERED BY UC RESERVES.

8/10/18

CLSD RUN DATA for the PRECEEDING 12 MONTHS

ALL SHADED COLUMNS ARE PREVIOUS YEAR DATA

| MONTH MOST CURRENT ON TOP | A/O | | PCR | | ALS | | ALS>BLS | | BLS | | BLS>ALS | | TOTAL | | LANDING | | DRY RUN | | T&R | | TO RCMS | | FROM RCMS | | | | | |
|---------------------------|---------|------------|---------|------------|---------|------------|---------|------------|---------|------------|---------|------------|---------|------------|---------|------------|---------|------------|---------|------------|---------|------------|-----------|------------|----|----|----|----|
| | Current | Year Prior | Current | Year Prior | Current | Year Prior | Current | Year Prior | Current | Year Prior | Current | Year Prior | Current | Year Prior | Current | Year Prior | Current | Year Prior | Current | Year Prior | Current | Year Prior | Current | Year Prior | | | | |
| 18-Jul | 105 | 98 | 70 | 62 | 47 | 37 | 3 | 4 | 8 | 15 | 1 | 1 | 55 | 52 | 5 | 9 | 26 | 31 | 15 | 15 | 4 | 4 | 0 | 0 | 7 | 8 | 5 | 7 |
| 18-Jun | 78 | 99 | 52 | 61 | 33 | 33 | 1 | 4 | 4 | 16 | 2 | 2 | 37 | 49 | 8 | 7 | 26 | 28 | 15 | 15 | 4 | 2 | 0 | 1 | 3 | 6 | 1 | 10 |
| 18-May | 76 | 70 | 54 | 58 | 32 | 34 | 1 | 4 | 3 | 4 | 0 | 0 | 35 | 51 | 5 | 10 | 20 | 25 | 19 | 20 | 3 | 0 | 0 | 2 | 8 | 10 | 1 | 3 |
| 18-Apr | 70 | 84 | 58 | 58 | 34 | 27 | 4 | 2 | 4 | 13 | 0 | 1 | 51 | 40 | 10 | 4 | 25 | 23 | 20 | 18 | 0 | 2 | 0 | 0 | 10 | 10 | 3 | 6 |
| 18-Mar | 97 | 91 | 70 | 60 | 37 | 34 | 1 | 4 | 13 | 14 | 1 | 4 | 50 | 48 | 10 | 8 | 25 | 23 | 20 | 12 | 0 | 1 | 0 | 0 | 10 | 6 | 2 | 6 |
| 18-Feb | 63 | 72 | 53 | 53 | 31 | 28 | 2 | 3 | 7 | 9 | 2 | 1 | 38 | 37 | 6 | 3 | 7 | 13 | 13 | 16 | 2 | 4 | 0 | 0 | 4 | 4 | 4 | 3 |
| 18-Jan | 80 | 67 | 59 | 53 | 36 | 28 | 2 | 1 | 10 | 8 | 2 | 0 | 46 | 36 | 2 | 5 | 16 | 17 | 13 | 11 | 7 | 5 | 0 | 2 | 8 | 5 | 7 | 3 |
| 17-Dec | 67 | 95 | 53 | 92 | 28 | 32 | 1 | 6 | 8 | 18 | 0 | 3 | 36 | 48 | 5 | 7 | 17 | 25 | 11 | 10 | 5 | 4 | 2 | 1 | 5 | 3 | 3 | 4 |
| 17-Nov | 90 | 89 | 61 | 58 | 31 | 33 | 0 | 2 | 18 | 12 | 1 | 1 | 49 | 45 | 5 | 5 | 29 | 27 | 12 | 15 | 3 | 5 | 1 | 1 | 9 | 5 | 12 | 6 |
| 17-Oct | 81 | 83 | 54 | 57 | 23 | 24 | 2 | 4 | 16 | 13 | 0 | 1 | 39 | 37 | 4 | 6 | 21 | 22 | 15 | 20 | 2 | 3 | 1 | 0 | 2 | 2 | 9 | 5 |
| 17-Sep | 60 | 74 | 48 | 56 | 28 | 25 | 1 | 1 | 6 | 12 | 1 | 0 | 34 | 37 | 5 | 4 | 12 | 15 | 14 | 19 | 2 | 1 | 0 | 0 | 8 | 8 | 4 | 8 |
| 17-Aug | 121 | 90 | 77 | 61 | 42 | 35 | 3 | 3 | 15 | 12 | 2 | 2 | 57 | 47 | 3 | 8 | 38 | 23 | 22 | 10 | 7 | 6 | 2 | 1 | 7 | 6 | 6 | 5 |
| | 988 | 1012 | 709 | 729 | 402 | 370 | 21 | 38 | 112 | 146 | 12 | 16 | 527 | 527 | 68 | 76 | 262 | 272 | 189 | 181 | 39 | 37 | 12 | 8 | 81 | 73 | 57 | 66 |
| | A/O | | PCR | | ALS | | ALS>BLS | | BLS | | BLS>ALS | | TOTAL | | LZ | | DRY RUN | | T&R | | TO RCMS | | FROM RCMS | | | | | |

| | | | |
|------------|---------|---------|-------|
| Transports | Landing | Dry Run | T & R |
| 6 | 1 | 4 | 1 |

| | | | | | | |
|--------|-----|--------------------|------------------------|------------------------|---------------------|-----------------------|
| 18-Jul | A/O | Days Staffed M-122 | Shifts Staffed 9 A-9 P | Shifts Staffed 9 P-9 A | # of Incidents Days | # of Incidents Nights |
| M-122 | 11 | 16 | 9 | 7 | 9 | 2 |

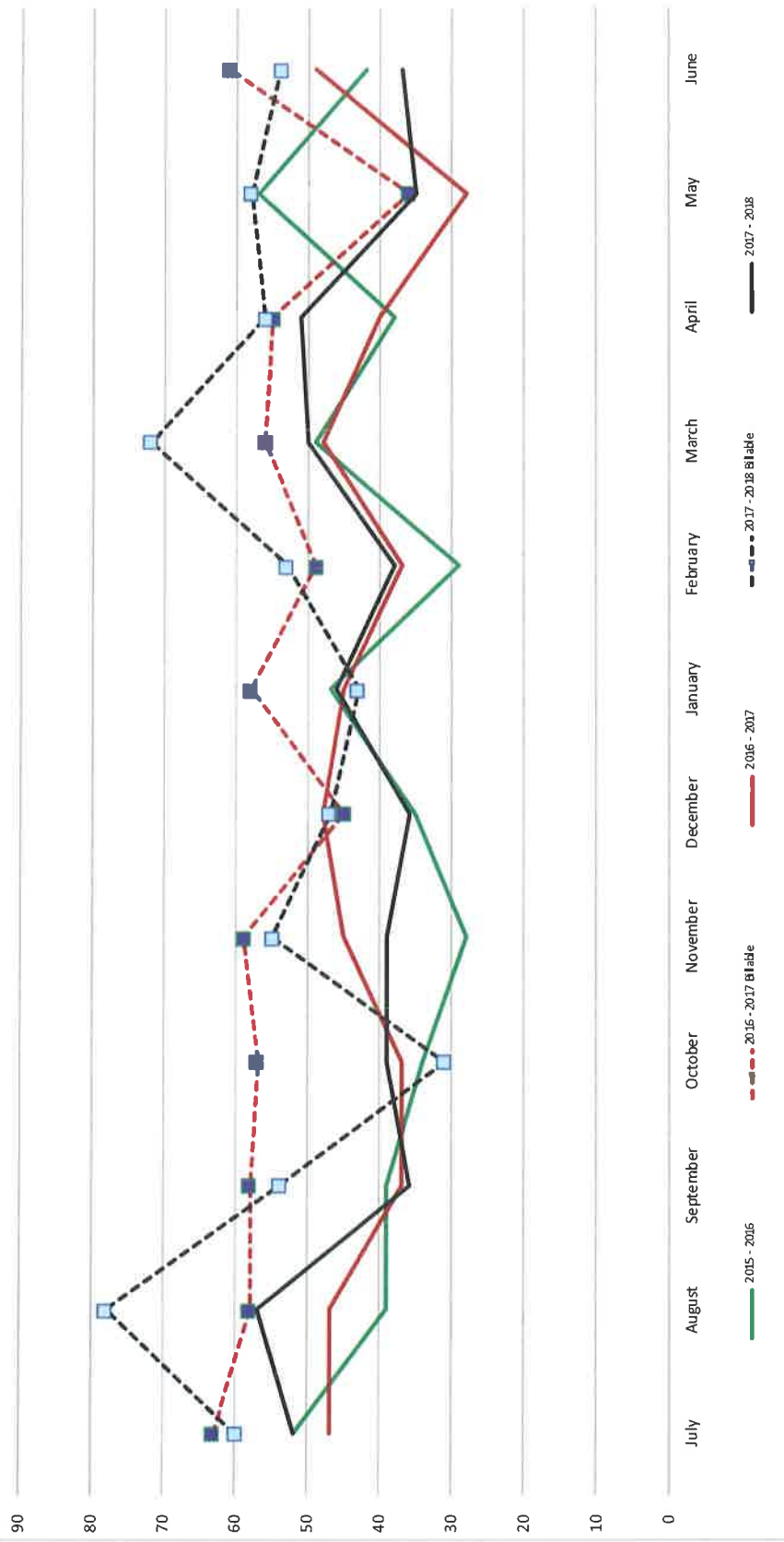
52%

MONTHLY AMBULANCE DATA

| Monthly Transports | July | August | September | October | November | December | January | February | March | April | May | June |
|--------------------|------|--------|-----------|---------|----------|----------|---------|----------|-------|-------|-----|------|
| 2015 - 2016 | 52 | 39 | 39 | 34 | 28 | 35 | 47 | 29 | 49 | 38 | 57 | 42 |
| 2016 - 2017 | 47 | 47 | 37 | 37 | 45 | 48 | 45 | 37 | 48 | 40 | 28 | 49 |
| 2017 - 2018 | 52 | 57 | 36 | 39 | 39 | 36 | 46 | 38 | 50 | 51 | 35 | 37 |
| 2018 - 2019 | 55 | | | | | | | | | | | |

| Monthly Billable Incidents | July | August | September | October | November | December | January | February | March | April | May | June |
|----------------------------|------|--------|-----------|---------|----------|----------|---------|----------|-------|-------|-----|------|
| 2016 - 2017 Billable | 63 | 58 | 58 | 57 | 59 | 45 | 58 | 49 | 56 | 55 | 36 | 61 |
| 2017 - 2018 Billable | 60 | 78 | 54 | 31 | 55 | 47 | 43 | 53 | 72 | 56 | 58 | 54 |
| 2018 - 2019 Billable | 70 | | | | | | | | | | | |

MONTHLY Transport & Billable Incident Volume by Fiscal Years



CUMULATIVE AMBULANCE DATA

| Cumulative Transports | July | August | September | October | November | December | January | February | March | April | May | June |
|-----------------------|------|--------|-----------|---------|----------|----------|---------|----------|-------|-------|-----|------|
| 2015 - 2016 | 52 | 91 | 130 | 164 | 192 | 227 | 274 | 303 | 352 | 390 | 447 | 489 |
| 2016 - 2017 | 47 | 94 | 131 | 168 | 213 | 261 | 306 | 343 | 391 | 431 | 459 | 508 |
| 2017 - 2018 | 52 | 111 | 147 | 186 | 252 | 288 | 334 | 372 | 422 | 473 | 508 | 545 |
| 2018 - 2019 | 55 | | | | | | | | | | | |

Cumulative Billable Incidents

| | | | | | | | | | | | | |
|----------------------|----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 2016 - 2017 Billable | 63 | 121 | 179 | 236 | 295 | 340 | 398 | 447 | 503 | 558 | 594 | 655 |
| 2017 - 2018 Billable | 60 | 138 | 192 | 223 | 278 | 325 | 368 | 421 | 493 | 549 | 607 | 661 |
| 2018 - 2019 Billable | 70 | | | | | | | | | | | |

CUMULATIVE Transport & Billable Incident Volume by Fiscal Years

