

COAST LIFE SUPPORT DISTRICT

P.O. Box 1056, Gualala, CA 95445

Tel: (707) 884-1829 Fax: 884-9119

AGENDA

REGULARLY SCHEDULED MEETING OF THE BOARD OF DIRECTORS

38901 Ocean Drive, Gualala, CA 95445 – Bill Platt Training Room

>>> Monday March 7, 2022 – 4:00 PM<<<

All attendees must be masked due to covid restrictions. Board meetings will also be available via teleconference.

Meeting Link: <https://clsd.my.webex.com/clsd.my/j.php?MTID=md6ead62699cd02a528b5dd2ce01ae31b>

1. Call to Order Beaty
2. Adoption of the agenda Beaty
3. Minutes Approval:
 - a. January 24th Board Meeting Beaty
4. Privilege of the floor Beaty
5. New Business:
 - a. Resolution #282: Ambulance Rates Review and Update Crowl
6. Old Business: Beaty
 - a. Resolution #281: This resolution is required by the State of California to continue meeting remotely pursuant to legislation AB361
 - b. Urgent Care RFP Ad Hoc Committee
7. Reports:
 - a. RCMS updates (email copied to packet) Tilles
 - b. Finance: YTD Crowl
 - i. Ambulance revenue – Wittman YTD
 - ii. Expenses
8. Other:
 - a. Ambulance run data/CLSD Activity Golly/Ottolini/Crowl
 - b. Captain's Report and DA's Report
9. Shout out: Open
10. NEXT BOD MEETINGS:
March 28th, 2022
April 25th, 2022
May 23rd, 2022
11. Adjourn



MINUTES OF THE MEETING OF THE BOARD OF DIRECTORS
4:00 PM, January 24th, 2021 Meeting

Call to Order: President Beaty called the meeting to order at 4:06 PM at the Bill Platt Training Room. Present were Directors: André, Bower, Schwartz & Tilles. Paterson and Tittle were absent. Also present: District Administrator Dave Crawl, Captain Bronwyn Golly, Captain Chris Ottolini, Bookkeeper Clara Frost.

Adoption of the Agenda: Director Schwartz moved to adopt the agenda as written, seconded by Director André, All ayes.

Approval of Minutes: Director Beaty moved to approve the December 20th 2021 meeting minutes with grammatical edits and was seconded by Director Schwartz. All ayes.

Privilege of the Floor: none.

New Business: none.

Old Business:

- a. Resolution #280: The continuation of remote meetings was motioned by Director Tilles and seconded by Director Schwartz. All ayes.
- b. RCMS Urgent Care RFP Ad Hoc Committee: Beaty, Schwartz and Tilles will comprise this committee however nothing has emerged yet.
- c. DA salary step increase approved and retroactive to 12/01/21. Motioned by Director Tilles and seconded by Director Bower. All ayes.

Reports:

- a. RCMS updates: Staff and visits are down due to the omicron variant.
- b. Finance: YTD
 - i. Ambulance Revenue – A/R is up and due to be worked on over the next month. Wittman YTD: Net payments total for December 2021 was \$62,189 with A/R of \$470,227.
 - ii. Expenses – Expenses remain within budgeted range. Payroll expense will increase due to staffing a third ambulance. This could cause the expense to go over budget. We have had some unforeseen revenues that will offset the overage.
- c. Communication Committee:
 - i. Branding: A patch with the new logo has been agreed upon. Uniform patches and letterhead have been ordered.

Other:

- a. Salary Structure- This is in the process of being formulated and will be addressed at the next fiscal year budget meeting.
- b. Ambulance run data/CLSD activity- January had 57 billable incidents with 42 transports.
- c. Capitan and DA reports- read by BOD and no questions.

Shout out: To Clara for her call to uphold the dignity and repose of the CLSD board meetings.

Next Meeting: the 4th Monday of the month at 4 PM

- February 28th
- March 28th

Adjournment: Adjourned at 5:09 PM

Minutes Approved:

_____ (Date)

RESOLUTION NO. 281

A RESOLUTION OF THE BOARD OF DIRECTORS OF THE COAST LIFE SUPPORT DISTRICT (“CLSD”) PROCLAIMING A LOCAL EMERGENCY, RATIFYING THE PROCLAMATION OF A STATE OF EMERGENCY BY GOVERNOR NEWSOM ON MARCH 4, 2020, AND AUTHORIZING REMOTE TELECONFERENCE MEETINGS OF THE LEGISLATIVE BODIES OF COAST LIFE SUPPORT DISTRICT FOR THE PERIOD MARCH 1, 2022 THROUGH APRIL 1, 2022, PURSUANT TO BROWN ACT PROVISIONS.

WHEREAS, the CLSD is committed to preserving and nurturing public access and participation in meetings of the Board of Directors; and

WHEREAS, all meetings of CLSD’s legislative bodies are open and public, as required by the Ralph M. Brown Act (Cal. Gov. Code 54950 – 54963), so that any member of the public may attend, participate, and watch the District’s legislative bodies conduct their business; and

WHEREAS, the Brown Act, Government Code section 54953(e), makes provisions for remote teleconferencing participation in meetings by members of a legislative body, without compliance with the requirements of Government Code section 54953(b)(3), subject to the existence of certain conditions; and

WHEREAS, a required condition is that a state of emergency is declared by the Governor pursuant to Government Code section 8625, proclaiming the existence of conditions of disaster or of extreme peril to the safety of persons and property caused by conditions described in Government Code section 8558; and

WHEREAS, that proclamation is made when there is an actual incident, threat of disaster, or extreme peril to the safety of persons and property within the jurisdictions that are within the District’s boundaries, caused by natural, technological, or human-caused disasters; and

WHEREAS, it is further required that state or local officials have imposed or recommended measures to promote social distancing, or that the legislative body meeting in person would present imminent risks to the health and safety of attendees; and

WHEREAS, such conditions now exist in the District, specifically, a state of emergency has been proclaimed by Governor Newsom on March 4, 2020, as a result of the threat of COVID-19; and

WHEREAS, the Board of Directors does hereby find that the state of emergency proclaimed by Governor Newsom on March 4, 2020, and the Delta variant of COVID-19 surging in Sonoma County per the Sonoma County Public Health Notice on August 2, 2021, and similarly surging in Mendocino County per the Mendocino County Public Health Order on August 5, 2021, has caused, and will continue to cause, conditions of peril to the safety of persons within the District that are likely to be beyond the control of services, personnel, equipment, and facilities of the District, and desires to proclaim a local emergency and ratify the proclamation of state of emergency by the Governor of the State of California; and

WHEREAS, as a consequence of the local emergency, the Board of Directors does hereby find that the legislative bodies of CLSD shall conduct their meetings without compliance with paragraph (3) of subdivision (b) of Government Code section 54953, as authorized by subdivision (e) of section 54953, and that such legislative bodies shall comply with the requirements to provide the public with access to the meetings as prescribed in paragraph (2) of subdivision (e) of section 54953; and

WHEREAS, during the COVID-19 pandemic, CLSD has conducted remote, teleconferenced meetings consistent with the Governor’s Executive Orders promoting social distancing; and

WHEREAS, consistent with AB361, as a condition of extending the use of the provisions in section 54953(e), the Board must consider the circumstances of the state of emergency that exists in the District, and the Board has done so; and

NOW, THEREFORE, THE BOARD OF DIRECTORS OF COAST LIFE SUPPORT DISTRICT DOES HEREBY RESOLVE AS FOLLOWS:

Section 1. Recitals. The Recitals set forth above are true and correct and are incorporated into this Resolution by this reference.

Section 2. Proclamation of Local Emergency. The Board hereby proclaims that a local emergency now exists throughout the District, and the surging Delta variant of COVID-19 would present an imminent risk to meeting in person.

Section 3. Ratification of Governor's Proclamation of a State of Emergency. The Board hereby ratifies The Proclamation of a State of Emergency, issued by Governor Newsome on March 4, 2020.

Section 4. Remote Teleconference Meetings. The District Administrator and legislative bodies of CLSD are hereby authorized and directed to take all actions necessary to carry out the intent and purpose of this Resolution, including conducting open and public meetings in accordance with Government Code section 54953(e) and other applicable provisions of the Brown Act.

Section 5. Effective Date of Resolution. This Resolution shall take effect immediately upon its adoption and shall be effective until the earlier of April 1, 2022, or such time the Board of Directors adopts a subsequent resolution in accordance with Government Code section 54953(e)(3) to extend the time during which the legislative bodies of COAST LIFE SUPPORT DISTRICT may continue to teleconference without compliance with paragraph (3) of subdivision (b) of section 54953.

PASSED AND ADOPTED by the Board of Directors of COAST LIFE SUPPORT DISTRICT, this 7th day of March, 2022, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

Dated: March 7, 2022

Geoffrey A. Beaty, President
CLSD Board of Directors

ATTEST

Dave Cowl
CLSD District Administrator

**COAST LIFE SUPPORT DISTRICT
RESOLUTION No. 282**

ADOPTION OF AMBULANCE RATES

WHEREAS, the Coast Life Support District last adjusted the rates at which Ambulance Services are billed in June of 2021, and

WHEREAS, with the passage of AB 2091 Berg, as of January 1, 2007, the District may charge Residents and Taxpayers of the District a Fee for Service Rate less than that of Non-Residents and Non-Taxpayers, and

WHEREAS, the District recognizes the disparity between what a Resident/Taxpayer actually pays for services versus what a Non-Resident/Non-Taxpayer pays, by their parcel tax contribution, and

WHEREAS, as Resident/Taxpayer is defined as either having a mailing address within the District or owning property within the District or both,

BE IT THEREFORE RESOLVED that the rate schedule adopted, effective XXXX and in effect until changed by resolution, be as follows:

<i>Service</i>	<i>BLS</i>	<i>ALS I</i>	<i>ALS II</i>
Non-Emergency	\$1,381	\$2,726	
Emergency	\$1,887	\$3,258	\$3,814
Night	\$130	\$415	\$415
Mileage (per mile)	\$36	\$36	\$36
Oxygen	\$162	\$162	\$162
EKG		\$227	\$227
Treat & Release	\$250	\$500	
Late Payment Fee	\$25	\$25	\$25

AND BE IT FURTHER RESOLVED, that Resident/Taxpayers will receive a fifty percent reduction of the balance owed on ambulance transport after third-party payments, if any, and if that reduced balance is paid in full within sixty days.

AND BE IT FURTHER RESOLVED, that Resident/Taxpayers will receive a one-hundred percent reduction of the balance owed on non-ambulance transport calls after third-party payments, if any, and if that reduced balance is paid in full within sixty days.

AND BE IT FURTHER RESOLVED, that for transport of a Resident/Taxpayer which does not leave the District, the balance owed after third party payments will not exceed fifty percent of the sum of the applicable Treat & Release fee plus mileage charge.

AND BE IT FURTHER RESOLVED, that these charges be reviewed annually and changes included in the Budget for the following year.

The above RESOLUTION was introduced by Director Beaty, who moved for its adoption and seconded by Director Schwartz,

Directors:	André	Aye	No	Abstain	Absent
	Beaty	Aye	No	Abstain	Absent
	Bower	Aye	No	Abstain	Absent
	Paterson	Aye	No	Abstain	Absent
	Schwartz	Aye	No	Abstain	Absent

Tilles	Aye	No	Abstain	Absent
Tittle	Aye	No	Abstain	Absent
	Ayes:	Noes:	Abstain:	Absent:

WHEREUPON, the President declared the foregoing RESOLUTION adopted on this XXXX and SO ORDERED.

Naomi Schwartz, Secretary

See attached Level of Service definitions applicable to said rates.

DRAFT

CLSD AMBULANCE REVENUE

	A	B	C	D	E	F	G	H	I	J	K	L	M
	BILLABLE INCIDENTS	CHARGES	MCARE WRITE DOWNS	MCAL WRITE DOWNS	OTHER CONTRACTUAL WRITE DOWNS	NET CHARGES	PAYMENTS	REFUNDS	NET PAYMENTS	BAD DEBT WRITE OFFS	OTHER WRITE OFFS	ADJ	NEW A/R BALANCE
FY21													
FEB'21	57	\$ 211,610	\$ 77,196	\$ 32,249	\$ 333	\$ 101,832	\$ 36,867	\$ 7,839	\$ 29,028	\$ -	\$ 1,044	\$ -	\$ 550,249
MAR'21	44	\$ 165,670	\$ 62,820	\$ 36,698	\$ 8,928	\$ 57,223	\$ 75,587	\$ 330	\$ 75,257	\$ 40,118	\$ 20,365	\$ -	\$ 471,732
APR'21	73	\$ 239,711	\$ 114,324	\$ 79,460	\$ 7,988	\$ 37,939	\$ 41,009	\$ 3,576	\$ 37,433	\$ -	\$ 2,911	\$ -	\$ 469,328
MAY'21	56	\$ 218,020	\$ 92,787	\$ 38,089	\$ 5,911	\$ 81,233	\$ 47,754	\$ 210	\$ 47,544	\$ -	\$ 245	\$ 15	\$ 502,786
JUN'21	74	\$ 288,211	\$ 111,710	\$ 57,174	\$ 1,996	\$ 117,330	\$ 78,282	\$ -	\$ 78,282	\$ -	\$ -	\$ -	\$ 541,835
FY22													
JUL'21	67	\$ 273,034	\$ 121,870	\$ 72,489	\$ 1,783	\$ 76,892	\$ 72,141	\$ -	\$ 72,141	\$ -	\$ 1,150	\$ 53	\$ 545,489
AUG'21	70	\$ 273,104	\$ 143,968	\$ 49,921	\$ 12,441	\$ 66,774	\$ 69,074	\$ -	\$ 69,074	\$ 82,794	\$ 17,228	\$ 657	\$ 443,824
SEPT'21	72	\$ 284,162	\$ 110,904	\$ 40,511	\$ 6,044	\$ 126,702	\$ 56,790	\$ 12,090	\$ 44,700	\$ -	\$ 5,990	\$ 191	\$ 520,027
OCT'21	65	\$ 243,640	\$ 110,530	\$ 42,067	\$ 3,281	\$ 87,761	\$ 70,382	\$ -	\$ 70,382	\$ -	\$ -	\$ 7	\$ 537,413
NOV'21	56	\$ 181,297	\$ 97,158	\$ 33,526	\$ 7,258	\$ 43,354	\$ 114,155	\$ -	\$ 114,155	\$ 45,231	\$ 2,510	\$ 85	\$ 418,955
DEC'21	54	\$ 277,301	\$ 116,218	\$ 46,589	\$ 1,033	\$ 113,462	\$ 66,081	\$ 3,892	\$ 62,189	\$ -	\$ -	\$ -	\$ 470,277
JAN'22	40	\$ 130,757	\$ 62,036	\$ 35,404	\$ 6,208	\$ 27,109	\$ 46,379	\$ 9,601	\$ 36,778	\$ -	\$ 945	\$ -	\$ 459,613

JAN'21	58	\$ 237,442	\$ 106,998	\$ 41,155	\$ 11,841	\$ 77,448	\$ 60,700	\$ -	\$ 60,700	\$ -	\$ -	\$ 158	\$ 478,489
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FY To Date	424	\$ 1,663,293	\$ 762,684	\$ 320,507	\$ 38,049	\$ 542,053	\$ 495,002	\$ 25,583	\$ 469,420	\$ 128,025	\$ 27,823	\$ 993
Last 12 Months	728	\$ 2,786,515	\$ 1,221,521	\$ 564,178	\$ 63,206	\$ 937,610	\$ 774,502	\$ 37,538	\$ 736,963	\$ 168,143	\$ 52,388	\$ 1,008

Monthly Average FY To Date	61	\$ 237,613	\$ 108,955	\$ 45,787	\$ 5,436	\$ 77,436	\$ 70,715	\$ 3,655	\$ 67,060	\$ 18,289	\$ 3,975	\$ 142
Monthly Average Last 12 Months	61	\$ 232,210	\$ 101,793	\$ 47,015	\$ 5,267	\$ 78,134	\$ 64,542	\$ 3,128	\$ 61,414	\$ 14,012	\$ 4,366	\$ 84

AGING (288) (299 Dec)							
Month	Current (40)	31-60 (51)	61-90 (38)	91-120 (41)	121-180 (43)	180+ (66)	Balance
JAN	\$ 60,659	\$ 68,348	\$ 43,998	\$ 47,962	\$ 64,587	\$ 174,059	\$ 459,613

CMS TRANSPORTS ON -HOLD	
TOTAL	\$ 1,900.61

JAN 4 CLAIMS (FY22)

Coast Life Support District Profit & Loss Budget Overview FY22 July 2021 through January 2022

	Jul '21 - Jan 22	Budget	\$ Over Budget	% of Budget
Ordinary Revenue/Expense				
Revenue				
4000 · CLSD Special Taxes	1,183,983.99	1,239,297.50	-55,313.51	95.5%
4100 · Interest Revenue	7.69	0.00	7.69	100.0%
4200 · Ambulance Revenue				
4201 · Amb Transport Billings	551,318.63	462,213.50	89,105.13	119.3%
Total 4200 · Ambulance Revenue	551,318.63	462,213.50	89,105.13	119.3% ¹
4400 · Miscellaneous Revenue	8,309.64	11,666.65	-3,357.01	71.2%
4410 · Intergovernmental Transport(IGT)	145,833.30	145,833.30	0.00	100.0%
4500G · Training Grant Revenue	99,878.67	116,666.65	-16,787.98	85.6%
Total Revenue	1,989,331.92	1,975,677.60	13,654.32	100.7%
Expense				
5000 · Wages and Benefits	1,051,469.02	1,083,149.75	-31,680.73	97.1%
5000G · Wages & Benefits-Training Grant	98,049.88	104,918.35	-6,868.47	93.5%
6000 · Ambulance Operations	117,875.32	102,037.80	15,837.52	115.5%
6000G · Training Grant Operations	970.43	16,858.30	-15,887.87	5.8%
66000 · Payroll Expenses	0.00	0.00	0.00	0.0%
6700 · Overhead/Administration	123,185.39	119,087.50	4,097.89	103.4%
6700G · Overhead/Administration-T.Grant	858.36	1,458.35	-599.99	58.9%
6971 · IGT	0.00	0.00	0.00	0.0%
7000 · Urgent Care	485,332.12	485,332.15	-0.03	100.0%
8000 · Interest Expense	3,715.23	466.65	3,248.58	796.1%
9000 · Other Expenses	0.00	0.00	0.00	0.0%
9500 · Depreciation Expense	61,492.10	61,492.10	0.00	100.0%
Total Expense	1,942,947.85	1,974,800.95	-31,853.10	98.4%
Net Ordinary Operating Surplus				
Net Revenue	46,384.07	876.65	45,507.42	

1. NET BILLING: *Ref Wittman YTD Report (acc 4220 + Column F minus H/K/L)



2. 4410 represents IGT accrual for FY22

3. Training grant FY22 income as expected and within budget

4. Training Grant expenses are as expected for the new FY21/22 grant.

CLSD RUN DATA for the PRECEEDING 12 MONTHS

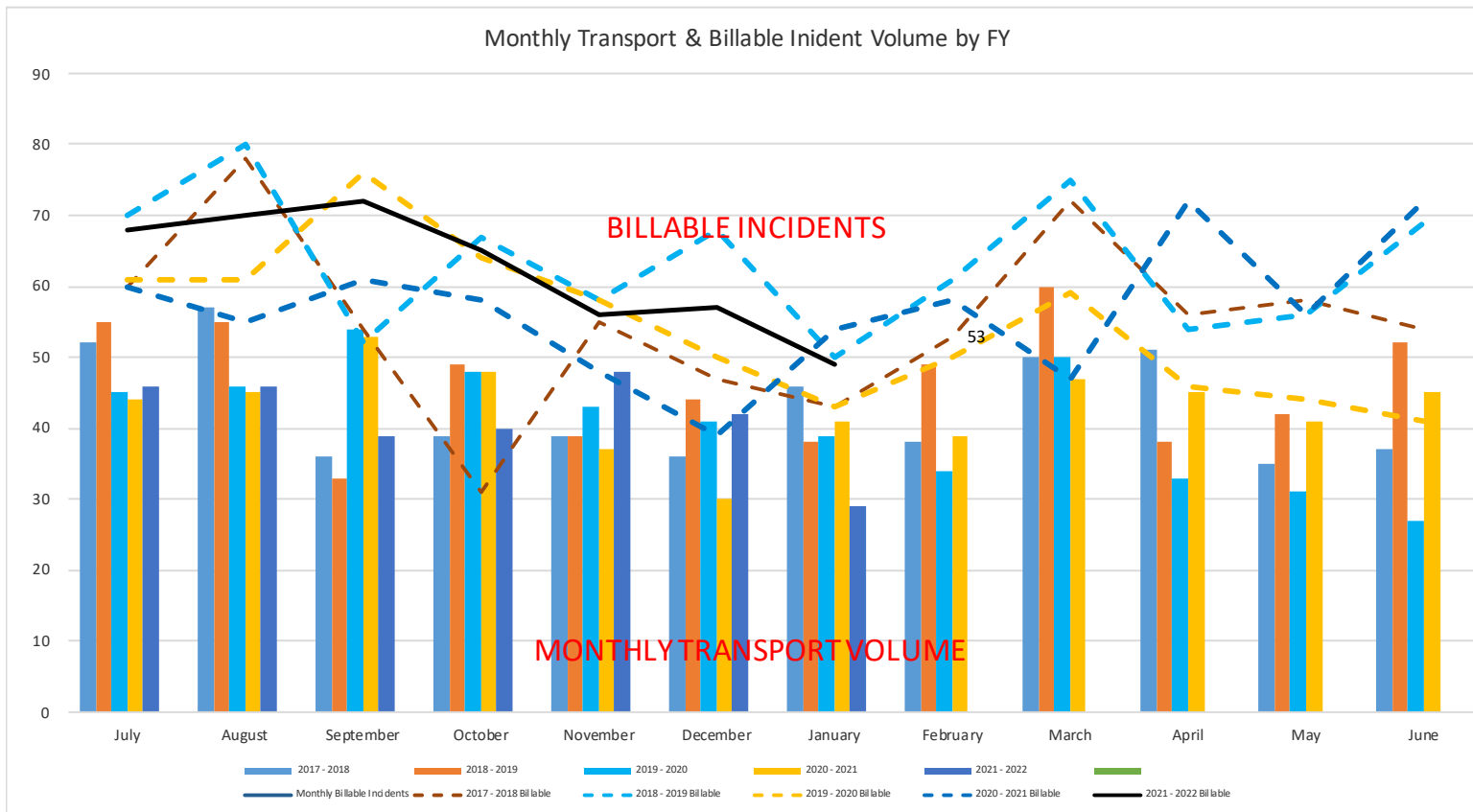
ALL SHADED COLUMNS ARE PREVIOUS YEAR DATA

MONTH <small>MOST CURRENT ON TOP</small>	INCIDENT		PCR		RESIDENT		ALS		DAYTIME		NIGHT		TOTAL		LANDING		DRY RUN		T&R		FROM RCMS		AMB UNAVAILABLE			
	DISPATCHED CALLS		PATIENT CARE RECORD		RESIDENT	NON RESID.	ADVANCED LIFE SUPPORT		9:00 AM to 9:00 PM		9:00 PM to 9:00 AM		TRANSPORTS			CANCELLED ON ROUTE			ALS		TOTAL HRS		MISSED CALLS			
	Current	Year Prior	Current	Year Prior	BOTH CURRENT YEAR		Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior		
Jan '22	57	67	49	54	44	5	46	41	39	64	18	3	29	41	4	7	5	17	20	13	3	8	12		0	1
Dec '21	66	60	57	43	50	7	53	30	50	43	16	17	42	30	2	5	7	18	10	13	6	5	25		1	
Nov '21	85	64	66	49	40	16	56	37	66	51	19	13	42	37	4	8	12	14	20	12	10	6	11		0	
Oct '21	80	84	67	63	52	15	60	47	55	68	25	16	40	48	8	9	12	22	19	11	8	13	21		3	
SEP '21	92	84	72	63	55	17	58	53	62	64	30	16	39	53	3	15	8	17	29	10	7	8	33		1	
AUG '21	106	79	70	56	56	14	62	45	74	63	32	16	46	45	6	5	17	22	23	11	10	4	26		2	
JULY '21	93	84	68	61	52	16	44	45	60	63	33	16	46	45	4	9	13	11	17	16	4	11	19		0	
JUNE '21	91	47	74	42	55	19	58	27	67		24		45	27	8	5	14	5	20	15	11	7	32		0	
MAY '21	74	67	56	38	43	13	31	29	57		16		41	30	10	7	17	18	15	27	6	10			0	
APRIL '21	88	65	72	44	67	5	37	31	67		21		45	33	7	4	18	10	27	11	10	6			0	
MARCH '21	61	73	47	61	44	3	47	47	43		18		47	49	6	6	14	10	15	10	7	14			0	
FEBR '21	80	69	59	47	49	9	49	30	55		25		39	34	5	1	18	16	20	16	5	11			0	
TOTAL	973	843	757	621	607	139	601	462	695	416	277	97	501	472	67	81	155	180	235	165	87	103	179	0	7	1
	CALLS		PCR		RESIDENT	NON RESID.	ALS		AM TO PM		PM TO AM		TRANSPORTS		LZ	DRY RUN		T&R	FROM RCMS		AMB UNAVAILABLE					

MONTHLY AMBULANCE DATA

Monthly Transports	July	August	September	October	November	December	January	February	March	April	May	June
2016 - 2017	47	47	37	37	45	48	45	37	48	40	28	49
2017 - 2018	52	57	36	39	39	36	46	38	50	51	35	37
2018 - 2019	55	55	33	49	39	44	38	49	60	38	42	52
2019 - 2020	45	46	54	48	43	41	39	34	50	33	31	27
2020 - 2021	44	45	53	48	37	30	41	39	47	45	41	45
2021 - 2022	46	46	39	40	48	42	29					

Monthly Billable Incidents	July	August	September	October	November	December	January	February	March	April	May	June
2017 - 2018 Billable	60	78	54	31	55	47	43	53	72	56	58	54
2018 - 2019 Billable	70	80	52	67	58	68	50	61	75	54	56	69
2019 - 2020 Billable	61	61	76	64	58	50	43	50	59	46	44	41
2020 - 2021 Billable	60	55	61	58	48	39	54	58	47	72	56	72
2021 - 2022 Billable	68	70	72	65	56	57	49					



Operations Captain Report 02-2022

Injuries –no change

- Currently 3 employees out with injuries

New Ambulance

- Up and running as M122.

Other

- New part-time medic Oline Sharp from Fort Bragg hired and has completed her new hire training.
- New parking lot lights installed by Duncan Electric. These lights are LED which is significantly more energy efficient, and have upgraded sensors for dusk-to-dawn lighting.
- Assisted with COVID-19 vaccine clinics.
- Managed all scheduling for the ambulance, maintaining service response at two fully staffed ALS ambulances 24/7
- Ordered new IV Pumps for medication administration and allowing for expansion of protocols on inter-facility transports of cardiac patients from RCMS. Allows us to transport patients on nitroglycerin and heparin drips when helicopter transport is unavailable. These pumps were bought through coordination with RCMS and REACH so that the tubing and information on the pumps is interchangeable, ensuring better cooperation and improved patient care.
- Continue to oversee in house COVID-19 testing as needed, meeting local and state requirements.

Training Captain's Report 2-2022

- EMT class for 2022 started on 25th of January with 12 students
- CLSD Employee Compliance update
- Training Coordinator update
- Training Instructor Pool update
- General Grant/Training update
 - Tech improvements
 - MCI drill
- Collaborated with MHA representatives on mobile clinic and integration of community paramedics

District Administrator Report 2-22

- Continued working with RCMS and MHA to discuss Community Paramedic Concept; specifically a mobile clinic to help reach underserved parts of the district.
- Started preparing next cycle of Training Grant submission.
- Participated in several discussions about upcoming urgent care contract RFP.
- Received another version of the new website. Will finalize and launch in March.
- Attended REDCOM BOD meeting and several break-out sessions regarding staffing/funding/management of REDCOM.
- Attended RCMS BOD meeting as guest.
- Attended South Coast Fire Department's BOD meeting and presented their share of the COVID relief funds CLSD received from State of California Special District's fund.
- Participated in Sonoma/Mendocino County COVID management meetings.