



Finance Committee

AGENDA

Wednesday, March 17th, 2021 at 9:30 AM
CLSD Headquarters, 38901 Ocean Drive, Gualala, CA

Due to the Covid-19 pandemic and Governor Newsom's Executive order, all Brown Act Board meetings are temporarily conducted via teleconference. To join the board meeting, please:

Phone in: 510-338-9438

Meeting number: 182 409 3966

PW: 1234

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|--|-------------|
| 1. Call to Order | Tilles |
| 2. Agenda Approval | Tilles |
| 3. Minutes Approval: December 16, 2020 meeting | Tilles |
| 4. Privilege of the floor | Tilles |
| 5. Ambulance revenue – Wittman (YTD) | Crowl |
| 6. Expenses YTD | Crowl |
| 7. Cash Flow | Crowl |
| 8. Banking and Investment statements review | Crowl |
| 9. Ambulance transport data YTD | Crowl |
| 10. Other: | Crowl |
| • FY22 Budget and Reserves | |
| • Benefits update | |
| • GEMT-QAF / IGT updates | |
| • Write-off/Hardship CLSD Billing Update | |
| 11. Shout out | Open to all |
| 12. Next FC Meetings – Third Wednesdays of the month, 9:00 AM. | |
| • April 21 st 2021 | |
| • May 19 th 2021 | |
| • June 16 th 2021 | |
| 13. Adjournment | |



Finance Committee

Minutes of Meeting January 20th, 2021 at 2:00 PM - Bill Platt Training Center

Due to the COVID 19 threat and Shelter in Place order, this meeting was held by teleconference (via audio participation).

1. **Call to Order:** The meeting was called to order at 2:00 PM by Treasurer Michael Tilles. FC Directors also present: Geoffrey Beaty and Naomi Schwartz. Also attending District Administrator Dave Crowl, ex-officio District Administrator David Caley, Ops Manager Evan Dilks, Bookkeeper Clara Frost.
2. **Agenda Approval:** Director Beaty moved to adopt the agenda as written, seconded by Director Schwartz. All ayes.
3. **Meeting Minutes Approval:** Director Beaty moved to approve the Dec 16th, 2020 FC meeting minutes and was seconded by Director Schwartz. All ayes.
4. **Privilege of the floor:** None.
5. **Ambulance Revenue- Wittman:** There was a decline in revenue due to fewer than normal incidents. payments for Dec 2020 totaled \$54,496 with A/R of \$461,583. December had 39 billable incidents with 30 transports. Cumulative are 311 billable incidents with 257 transports for the fiscal year.
6. **Expenses YTD:** Expenses are showing to be higher than budgeted. This was explained with the notes in the P&L.
7. **Cash Flow:** CLSD is showing a positive Cash flow (in respect to the budget) and is within expectations. Parcel tax has been received and the excess cash reserves will be put back into the Schwab investment account.
8. **Banking and Investments Statement review:** The Financial statements and check register were reviewed.
9. **Ambulance Transport data** – see reports in the agenda packet or #7 above.
10. **Requested educational session with auditor:** Larry Bain, CLSD's auditor, called into the meeting to answer questions and provide clarity regarding the audit and financial statements.
11. **Other:**
 - a. **Reinvestment of treasury draw down funds:** As stated in cash Flow section, parcel tax has been received and cash reserves that were drawn down to cover expenses in November and December are now being put back in the Schwab investment account.
 - b. **CalPERS pension update:** Former employee sent a general release of liability form for signature to close matter.
 - c. **GEMT-QAF/IGT update:** Still on hold for GEMT. January QAF payment submitted as scheduled.
 - d. **COVID 19 vaccination efforts:** RCMS has and will continue to offer COVID 19 vaccination clinics. These clinics are required to have an ambulance on standby. CLSD will stand up a third ambulance to meet this requirement as needed and BOD has stated that this is important for CLSD to help in any way possible during these unprecedented times. Potential financial impact of staff hours while working these clinics.
 - e. **COVID 80 hour sick time renewal:** The FC will be recommending that the board renew the covid-related sick time offered to employees.
12. **Closed Session: Public Employment (\$54957);** Benefits Part Time Employees
13. Next FC Meeting: Third Wednesdays of the month, at 9:30AM.
 - Feb 17, 2021, Mar 17, 2021, Apr 21, 2021
14. **Adjournment:** at 11:52 AM, Director Schwartz made a motion to adjourn and seconded by Director Beaty. All ayes.

Minutes approved:

(Date) _____

Michael Tilles, Treasurer

CLSD AMBULANCE REVENUE

	A	B	C	D	E	F	G	H	I	J	K	L	M
	BILLABLE INCIDENTS	CHARGES	MCARE WRITE DOWNS	MCAL WRITE DOWNS	OTHER CONTRACTUAL WRITE DOWNS	NET CHARGES	PAYMENTS	REFUNDS	NET PAYMENTS	BAD DEBT WRITE OFFS	OTHER WRITE OFFS	ADJ	NEW A/R BALANCE
FY20													
MARCH '20	59	\$ 261,643	\$ 110,627	\$ 48,243	\$ 3,907	\$ 98,866	\$ 52,109	\$ 1,137	\$ 50,972	\$ -	\$ 1,000	\$ 30	\$ 417,051
APR '20	46	\$ 179,336	\$ 61,654	\$ 36,685	\$ 9,182	\$ 71,815	\$ 42,942	\$ 848	\$ 42,094	\$ -	\$ -	\$ -	\$ 446,772
MAY '20	44	\$ 178,031	\$ 89,447	\$ 30,422	\$ 778	\$ 57,384	\$ 71,715	\$ 196	\$ 71,519	\$ -	\$ -	\$ 306	\$ 432,943
JUNE '20	41	\$ 143,060	\$ 61,140	\$ 25,637	\$ 11,898	\$ 44,385	\$ 80,126	\$ -	\$ 80,126	\$ -	\$ 8,269	\$ -	\$ 388,932
FY21													
JULY '20	60	\$ 234,039	\$ 100,164	\$ 39,824	\$ 11,326	\$ 82,725	\$ 53,954	\$ 250	\$ 53,704	\$ 9,460	\$ 3,477	\$ 243	\$ 405,260
AUG '20	55	\$ 250,373	\$ 110,193	\$ 38,146	\$ 4,986	\$ 97,048	\$ 71,580	\$ 1,154	\$ 70,426	\$ -	\$ (0.19)	\$ -	\$ 431,882
SEPT '20	61	\$ 252,324	\$ 96,311	\$ 43,517	\$ 7,999	\$ 104,497	\$ 68,602	\$ -	\$ 68,602	\$ -	\$ 4,929	\$ -	\$ 462,848
OCT '20	58	\$ 253,498	\$ 99,962	\$ 39,992	\$ 2,269	\$ 111,276	\$ 70,665	\$ -	\$ 70,665	\$ -	\$ -	\$ -	\$ 503,459
NOV '20	48	\$ 204,221	\$ 75,028	\$ 47,860	\$ 2,579	\$ 78,754	\$ 95,678	\$ -	\$ 95,678	\$ -	\$ -	\$ 96	\$ 486,631
DEC '20	39	\$ 156,802	\$ 94,882	\$ 10,651	\$ 21,820	\$ 29,449	\$ 54,496	\$ -	\$ 54,496	\$ -	\$ -	\$ -	\$ 461,583
JAN'21	58	\$ 237,442	\$ 106,998	\$ 41,155	\$ 11,841	\$ 77,448	\$ 60,700	\$ -	\$ 60,700	\$ -	\$ -	\$ 158	\$ 478,489
FEB'21	57	\$ 211,610	\$ 77,196	\$ 32,249	\$ 333	\$ 101,832	\$ 36,867	\$ 7,839	\$ 29,028	\$ -	\$ 1,044	\$ -	\$ 550,249

<i>FEBRUARY '20</i>	<i>50</i>	<i>\$ 190,789</i>	<i>\$ 134,677</i>	<i>\$ 31,850</i>	<i>\$ 600</i>	<i>\$ 23,663</i>	<i>\$ 54,253</i>	<i>\$ -</i>	<i>\$ 54,253</i>	<i>\$ -</i>	<i>\$ 499</i>	<i>\$ 3,907</i>	<i>\$ 370,126</i>
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FY To Date	436	\$ 1,800,308	\$ 760,733	\$ 293,393	\$ 63,153	\$ 683,029	\$ 512,543	\$ 9,243	\$ 503,300	\$ 9,460	\$ 9,449	\$ 496
Last 12 Months	626	\$ 2,562,378	\$ 1,083,601	\$ 434,380	\$ 88,918	\$ 955,480	\$ 759,435	\$ 11,424	\$ 748,011	\$ 9,460	\$ 18,719	\$ 832

Monthly Average FY To Date	55	\$ 225,039	\$ 95,092	\$ 36,674	\$ 7,894	\$ 85,379	\$ 64,068	\$ 1,155	\$ 62,912	\$ 1,183	\$ 1,181	\$ 62
Monthly Average Last 12 Months	52	\$ 213,532	\$ 90,300	\$ 36,198	\$ 7,410	\$ 79,623	\$ 63,286	\$ 952	\$ 62,334	\$ 788	\$ 1,560	\$ 69

AGING							
Month	Current (60)	31-60 (52)	61-90 (47)	91-120 (42)	121-180 (38)	180+ (102)	Balance (341)
FEB	\$ 128,926	\$ 53,194	\$ 44,430	\$ 41,719	\$ 71,667	\$ 210,314	\$ 550,249

CMS TRANSPORTS ON -HOLD		
TOTAL	\$ 2,493.06	FEB

Coast Life Support District

Profit & Loss Budget Overview FY21

July 2020 through February 2021

	Jul '20 - Feb 21	Budget	\$ Over Budg...	% of Budget
Ordinary Revenue/Expense				
Revenue				
4000 · CLSD Special Taxes	1,567,685.18	1,434,027.31	133,657.87	109.3%
4100 · Interest Revenue	8.95	0.00	8.95	100.0%
4200 · Ambulance Revenue	663,850.50	433,333.32	230,517.18	153.2% ¹
4400 · Miscellaneous Revenue	5,541.49	0.00	5,541.49	100.0%
4410 · Intergovernmental Transport(IGT)	0.00	166,666.67	-166,666.67	0.0%
4420 · Ground Emerg Med Transport	0.00	13,333.33	-13,333.33	0.0%
4421 · GEMT QAF Revenue	0.00	0.00	0.00	0.0%
4500G · Training Grant Revenue	111,995.87	93,747.00	18,248.87	119.5% ²
Total Revenue	2,349,081.99	2,141,107.63	207,974.36	109.7%
Expense				
5000 · Wages and Benefits	1,172,978.39	1,125,158.04	47,820.35	104.3% ³
5000G · Wages & Benefits-Training Grant	85,713.76	86,358.00	-644.24	99.3%
6000 · Ambulance Operations	125,475.96	121,510.51	3,965.45	103.3%
6000G · Training Grant Operations	23,782.11	11,204.64	12,577.47	212.3% ⁴
66000 · Payroll Expenses	0.00	0.00	0.00	0.0%
6700 · Overhead/Administration	133,521.44	152,449.98	-18,928.54	87.6%
6700G · Overhead/Administration -Training Grant	2,500.00	7,434.00	-4,934.00	33.6%
6971 · IGT	0.00	0.00	0.00	0.0%
7000 · Urgent Care	553,898.61	553,898.65	-0.04	100.0%
8000 · Interest Expense	893.51	0.00	893.51	100.0%
9000 · Other Expenses	0.00	0.00	0.00	0.0%
9500 · Depreciation Expense	70,276.97	70,276.97	0.00	100.0%
9999 · Prior Period Adjustment	0.00	0.00	0.00	0.0%
Total Expense	2,169,040.75	2,128,290.79	40,749.96	101.9%
Net Ordinary Operating Surplus	180,041.24	12,816.84	167,224.40	
Net Revenue	180,041.24	12,816.84	167,224.40	

1. NET BILLING: *Ref Wittman YTD Report (acc 4220 + Column F minus H/K/L)

2. Training Grant - reimbursement of Services, payroll, employer taxes, training equipment.

Revenues represents accrual grant expenses (invoiced) to the Training Grant.

Some expenses (ex: Training Equipment ~22k) were purchases at the beginning of the Grant and are showing higher than budgeted. Will continue to monitor expenses.

3. 5000-wages & benefis

5300-Payroll taxes:Payroll Taxes - Higher than normal due to transition of District Administrators, DA step increase, retention salary. Also, there were three pay periods in July and Dec FY21. Jan FY21 Prior DA Retired and CLSD should see this decrease.

5405-Admin Salary:Higher than normal due to the New DA Step increase and retention salary.The Opt's Manager's Ambulance Wage not spilt out from his Admin Salary (Budgeted to 5410), as well as, three pay periods in July & Dec FY21. Increase hours for Grant prep and maintenace. Prior DA has retired in Jan FY21 and CLSD should start seeing a decrease.

5430-Some expense not yet realized.

5500-Work Comp Insurance: billing based on the Annual SDRMA-WC PAYROLL RECONCILIATION REPORT. Billing adjustments

(charges/credits) are made based on those finding. Recieved a rebate/refund of 5,489.04 in Oct. (based on Annual PR Reconciliation). An increase to wages in FY21 (Operations and REMSTC Grant) are expected. Part of the Work Comp is being coded to the Training Grant.

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4. Purchase of Training Grant equipment hit in Dec.(Reimbursed by the Training Grant) Bugeted expense are split over 12 months FY21

Coast Life Support District

Profit & Loss Budget Overview FY21

July 2020 through February 2021

	Jul '20 - Feb 21	Budget	\$ Over Budget	% of Budget
Ordinary Revenue/Expense				
Revenue				
4000 · CLSD Special Taxes				
4001 · Mendocino County Taxes				
4004 · Mendocino Ambulance Tax	475,035.75	443,226.00	31,809.75	107.2%
4009 · Mendocino Urgent Care Tax	312,280.00	291,560.00	20,720.00	107.1%
4010 · Mendocino Ad Valorem Tax	79,518.36	70,500.00	9,018.36	112.8%
Total 4001 · Mendocino County Taxes	866,834.11	805,286.00	61,548.11	107.6%
4002 · Sonoma County Taxes				
4024 · Sonoma Ambulance Tax	397,177.04	347,415.32	49,761.72	114.3%
4029 · Sonoma Urgent Care Tax	298,992.86	262,601.32	36,391.54	113.9%
4030 · Sonoma County Special Tax	4,681.17	18,724.67	-14,043.50	25.0%
Total 4002 · Sonoma County Taxes	700,851.07	628,741.31	72,109.76	111.5%
Total 4000 · CLSD Special Taxes	1,567,685.18	1,434,027.31	133,657.87	109.3%
4100 · Interest Revenue	8.95	0.00	8.95	100.0%
4200 · Ambulance Revenue	663,850.50	433,333.32	230,517.18	153.2% ¹
4400 · Miscellaneous Revenue	5,541.49	0.00	5,541.49	100.0%
4410 · Intergovernmental Transport(IGT)	0.00	166,666.67	-166,666.67	0.0% ²
4420 · Ground Emerg Med Transport	0.00	13,333.33	-13,333.33	0.0% ³
4421 · GEMT QAF Revenue	0.00	0.00	0.00	0.0%
4500G · Training Grant Revenue				
4501G · Health Insurance	5,881.84			
4502G · EAP -Emp Assist Prog	2,500.00			
4503G · PR Taxes Emplr Cost	3,004.25			
4504G · PERS Employers Costs	5,202.91			
4505G · Admin Salaries	44,571.03			
4506G · Work Comp Ins	1,235.87			
4508G · A/V Sys Equip	23,782.11			
4509G · G- Ambulance Operations Wages	25,817.86			
4500G · Training Grant Revenue - Other	0.00	93,747.00	-93,747.00	0.0%
Total 4500G · Training Grant Revenue	111,995.87	93,747.00	18,248.87	119.5% ⁴
Total Revenue	2,349,081.99	2,141,107.63	207,974.36	109.7%
Expense				
5000 · Wages and Benefits				
5200 · Health Insurance	86,637.90	94,864.00	-8,226.10	91.3%
5300 · Payroll Taxes Emplr Costs	31,793.08	22,419.32	9,373.76	141.8% ⁵
5350 · PERS Employer Costs	120,874.25	119,903.32	970.93	100.8%
5405 · Administration Salaries				
5405.1 · Admin Salaries-Alloc/UC	-20,565.32	-20,565.32	0.00	100.0%
5405 · Administration Salaries - Other	350,917.82	230,536.68	120,381.14	152.2% ⁶
Total 5405 · Administration Salaries	330,352.50	209,971.36	120,381.14	157.3%
5410 · Ambulance Operations Wages	557,648.70	601,348.68	-43,699.98	92.7%
5430 · Extra Duty/Stipend Pay/DA	27,840.55	37,630.68	-9,790.13	74.0% ⁷
5500 · Work Comp Insurance	17,831.41	39,020.68	-21,189.27	45.7% ⁸
Total 5000 · Wages and Benefits	1,172,978.39	1,125,158.04	47,820.35	104.3%
5000G · Wages & Benefits-Training Grant				
5200G · Health Insurance	5,881.84	7,568.00	-1,686.16	77.7%
5300G · Payroll Taxes Emplr Costs	3,004.25	5,624.68	-2,620.43	53.4%
5350G · PERS Employer Costs	5,202.91	5,856.00	-653.09	88.8%
5405G · Administration Salaries	44,571.03	45,801.32	-1,230.29	97.3%
5410G · Ambulance Operations Wages	25,817.86	20,528.68	5,289.18	125.8% ⁹
5500G · Work Comp Insurance	1,235.87	979.32	256.55	126.2%

Coast Life Support District

Profit & Loss Budget Overview FY21

July 2020 through February 2021

	Jul '20 - Feb 21	Budget	\$ Over Budget	% of Budget
Total 5000G · Wages & Benefits-Training Gra...	85,713.76	86,358.00	-644.24	99.3%
6000 · Ambulance Operations				
6030 · Med. Director Fee-non AHUC	25,200.00	25,200.00	0.00	100.0%
6040 · Dispatch Services	17,766.63	15,414.67	2,351.96	115.3%
6050 · Misc Reimbursements	35.00	0.00	35.00	100.0%
6100 · Station/Crew Expenses				
5100 · Uniforms & Med Tests	2,553.89	5,000.00	-2,446.11	51.1%
6101 · Facility Repair & Maintenance	2,687.80	5,000.00	-2,312.20	53.8%
6102 · Facility Furniture	169.99	0.00	169.99	100.0%
6110 · Supps, Rental, Clean. etc	6,029.73	5,000.00	1,029.73	120.6%
6210 · Veh. Repair & Maintenance	16,657.86	15,000.00	1,657.86	111.1%
6240 · Vehicle Fuel	12,633.83	16,666.67	-4,032.84	75.8%
6410 · Radios & Comm Equip				
6410.1 · ATT Tower Lease	562.50	562.50	0.00	100.0%
6410 · Radios & Comm Equip - Other	3,145.14	2,000.00	1,145.14	157.3%
Total 6410 · Radios & Comm Equip	3,707.64	2,562.50	1,145.14	144.7%
6510 · Medical Supplies & Equip	38,015.80	26,666.67	11,349.13	142.6% ¹⁰
Total 6100 · Station/Crew Expenses	82,456.54	75,895.84	6,560.70	108.6%
6980 · Misc. Employee Train. Exps	17.79	5,000.00	-4,982.21	0.4%
Total 6000 · Ambulance Operations	125,475.96	121,510.51	3,965.45	103.3%
6000G · Training Grant Operations				
6100G · Training Grant Station/Equipment/Train				
6101G · A/V System Equipment	1,562.11	2,166.68	-604.57	72.1%
6102G · Training Room Equipment	0.00	2,733.32	-2,733.32	0.0%
6103G · Training Equipment	22,220.00	1,500.00	20,720.00	1,481.3% ¹¹
6110G · CPR Training Equipment	0.00	533.32	-533.32	0.0%
6210G · Responder Training Bag Equip	0.00	1,600.00	-1,600.00	0.0%
6240G · EMR & EMT Textbooks	0.00	2,671.32	-2,671.32	0.0%
Total 6100G · Training Grant Station/Equipmen...	23,782.11	11,204.64	12,577.47	212.3%
66000 · Payroll Expenses				
6700 · Overhead/Administration	0.00	0.00	0.00	0.0%
6180 · Utilities	10,337.84	9,333.33	1,004.51	110.8%
6188 · Telephone	4,606.19	4,333.33	272.86	106.3%
6300 · Insurance	11,965.00	11,966.67	-1.67	100.0%
6713 · Ambulance Billing	28,456.32	26,000.00	2,456.32	109.4%
6714 · GEMT QAF Expense	6,686.10	9,350.00	-2,663.90	71.5%
6718 · Office Supp/Equip/Software				
6718.1 · Office Supplies	1,067.58	2,000.00	-932.42	53.4%
6718.2 · Computer Equipment	110.64	3,333.33	-3,222.69	3.3%
6718.3 · Software	1,954.49	2,666.67	-712.18	73.3%
6718 · Office Supp/Equip/Software - Other	0.00	0.00	0.00	0.0%
Total 6718 · Office Supp/Equip/Software	3,132.71	8,000.00	-4,867.29	39.2%
6720 · Board Expenses	6,467.75	16,666.67	-10,198.92	38.8% ¹²
6730 · Consultants				
6731 · Administration	4,069.77	0.00	4,069.77	100.0%
6734 · IT	4,443.52	4,333.33	110.19	102.5%
6735 · EMS Survey	2,669.55	2,333.33	336.22	114.4%
6737 · Financial/Bookkeeping	0.00	6,000.00	-6,000.00	0.0% ¹³
6738 · Legal	3,036.00	3,333.33	-297.33	91.1%
6739 · Policy Development	0.00	0.00	0.00	0.0%
6740 · Audit	9,900.00	6,333.33	3,566.67	156.3% ¹⁴
6741 · Tax Administration - NBS	7,770.70	8,000.00	-229.30	97.1%
Total 6730 · Consultants	31,889.54	30,333.32	1,556.22	105.1%
6742 · Bank/Merchant Fees	1,208.79	1,133.33	75.46	106.7%

Coast Life Support District

Profit & Loss Budget Overview FY21

July 2020 through February 2021

	Jul '20 - Feb 21	Budget	\$ Over Budget	% of Budget
6755 · Property Tax Admin	13,341.50	11,666.67	1,674.83	114.4%
6760 · Education/Professional Dev	1,477.14	3,333.33	-1,856.19	44.3%
6765 · Election Costs/Reserve	0.00	0.00	0.00	0.0%
6770 · Dues, Subscrip, Membership	6,999.50	10,000.00	-3,000.50	70.0%
6788 · Printing & Reproduction	1,382.71	2,000.00	-617.29	69.1%
6795 · Travel/Transportation	0.00	3,333.33	-3,333.33	0.0%
6970 · Community Dev/Training	5,570.35	5,000.00	570.35	111.4%
Total 6700 · Overhead/Administration	133,521.44	152,449.98	-18,928.54	87.6%
6700G · Overhead/Administration -Training Grant				
6730G · Consultants				
6732G · EAP - Employee Assist Prog	2,500.00	2,500.00	0.00	100.0%
Total 6730G · Consultants	2,500.00	2,500.00	0.00	100.0%
6795G · Travel & Conferences	0.00	4,634.00	-4,634.00	0.0%
6970G · Meals (annual conference)	0.00	300.00	-300.00	0.0%
Total 6700G · Overhead/Administration Training Grant	2,500.00	7,434.00	-4,934.00	33.6%
6971 · IGT	0.00	0.00	0.00	0.0%
7000 · Urgent Care				
7011 · Admin Salaries-Alloc to UC	20,565.32	20,565.32	0.00	100.0%
7050 · UC Contract	533,333.29	533,333.33	-0.04	100.0%
7000 · Urgent Care - Other	0.00	0.00	0.00	0.0%
Total 7000 · Urgent Care	553,898.61	553,898.65	-0.04	100.0%
8000 · Interest Expense	893.51	0.00	893.51	100.0%
9000 · Other Expenses	0.00	0.00	0.00	0.0%
9500 · Depreciation Expense	70,276.97	70,276.97	0.00	100.0%
9999 · Prior Period Adjustment	0.00	0.00	0.00	0.0%
Total Expense	2,169,040.75	2,128,290.79	40,749.96	101.9%
Net Ordinary Operating Surplus	180,041.24	12,816.84	167,224.40	
Net Revenue	180,041.24	12,816.84	167,224.40	

1. NET BILLING: *Ref Wittman YTD Report (acc 4220 + Column F minus H/K/L)
2. IGT Receivable: the amount receivable for IGT/transportations historically will not reflect until later in FY21
3. GEMT Receivable: the amount receivable for IGT/transportations historically will not reflect until later in FY21
4. Training Grant - reimbursement of Services, payroll, employer taxes, training equipment.
Revenues represents accrual grant expenses (invoiced) to the Training Grant.
Some expenses (ex: Training Equipment ~22k) were purchases at the beginning of the Grant and are showing higher than budgeted. Will continue to monitor expenses.
5. Payroll Taxes - Higher than normal due to transition of District Administrators, DA step increase, retention salary. Increased Hours in handling Grant and Part-Time Emp Benifits revised. Also, there were three pay periods in July and Dec FY21. Jan FY21 Prior DA Retired and CLSD should see this decrease.
6. Admin Salary: Higher than normal due to the New DA Step increase and retention salary. The Opt's Manager's Ambulance Wage not spilt out from his Admin Salary (Budgeted to 5410), as well as, three pay periods in July & Dec FY21. Increased hours to handle Grant. Prior DA has retired in Jan FY21 and CLSD should start seeing a decrease.
7. Some expense not yet realized.
8. 5500 Work Comp Insurance: billing based on the Annual SDRMA-WC PAYROLL RECONCILIATION REPORT. Billing adjustments (charges/credits) are made based on those finding. Recieved a rebate/refund of 5,489.04 in Oct. (based on Annual PR Reconciliation). An increase to wages in FY21 (Operations and REMSTC Grant) are expected. Part of the Work Comp is being coded to the Training Grant.

Coast Life Support District
Profit & Loss Budget Overview FY21
July 2020 through February 2021

9. Amb Ops Wages are more heavy upfront (multiple classes being held at this time). By Summer we should see a lull and balance out.

10. 6510-Medical Supplies: more supplies ordered during COVID pandemic

11. Purchase of Training Grant equipment hit in Dec.(Reimbursed by the Training Grant) Budgeted expense are split over 12 months FY21

12. DA Recruitment- New DA in place. expenses complete.

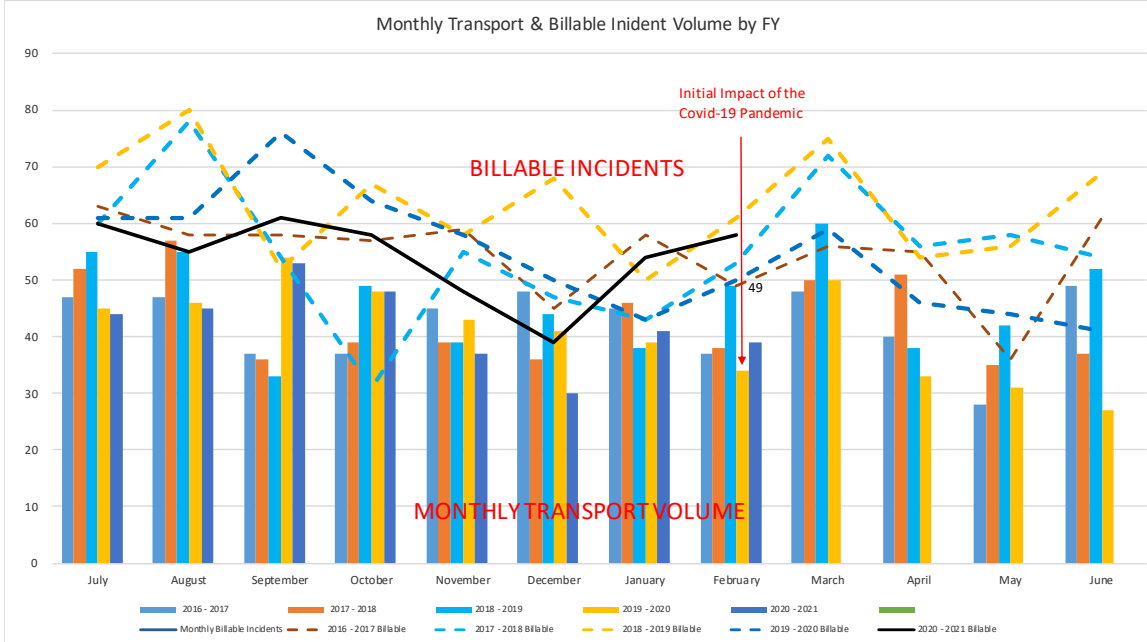
13. Expenses not yet realized.

14. received Audit invoice. Expenses are split over 12 months.

MONTHLY AMBULANCE DATA

Monthly Transports	July	August	September	October	November	December	January	February	March	April	May	June
2015 - 2016	52	39	39	34	28	35	47	29	49	38	57	42
2016 - 2017	47	47	37	37	45	48	45	37	48	40	28	49
2017 - 2018	52	57	36	39	39	36	46	38	50	51	35	37
2018 - 2019	55	55	33	49	39	44	38	49	60	38	42	52
2019 - 2020	45	46	54	48	43	41	39	34	50	33	31	27
2020 - 2021	44	45	53	48	37	30	41	39				

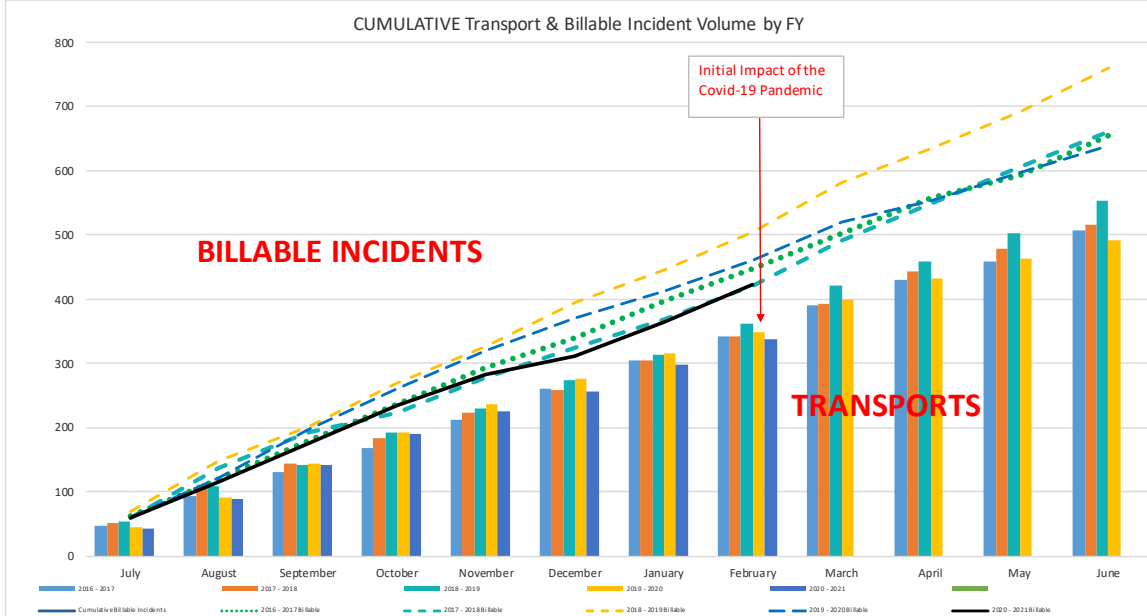
Monthly Billable Incidents	July	August	September	October	November	December	January	February	March	April	May	June
2016 - 2017 Billable	63	58	58	57	59	45	58	49	56	55	36	61
2017 - 2018 Billable	60	78	54	31	55	47	43	53	72	56	58	54
2018 - 2019 Billable	70	80	52	67	58	68	50	61	75	54	56	69
2019 - 2020 Billable	61	61	76	64	58	50	43	50	59	46	44	41
2020 - 2021 Billable	60	55	61	58	48	39	54	58				





CUMULATIVE AMBULANCE DATA

Cumulative Transports	July	August	September	October	November	December	January	February	March	April	May	June
2015 - 2016	52	91	130	164	192	227	274	303	352	390	447	489
2016 - 2017	47	94	131	168	213	261	306	343	391	431	459	508
2017 - 2018	52	109	145	184	223	259	304	343	393	444	479	516
2018 - 2019	55	110	143	192	231	275	313	362	422	460	502	554
2019 - 2020	45	91	145	193	236	277	316	350	400	433	464	491
2020 - 2021	44	89	142	190	227	257	298	337				

Cumulative Billable Incidents	July	August	September	October	November	December	January	February	March	April	May	June
2016 - 2017 Billable	63	121	179	236	295	340	398	447	503	558	594	655
2017 - 2018 Billable	60	138	192	223	278	325	368	421	493	549	607	661
2018 - 2019 Billable	70	150	202	269	327	395	445	506	581	635	691	760
2019 - 2020 Billable	61	122	198	262	320	370	413	462	521	554	598	639
2020 - 2021 Billable	60	115	176	234	282	311	365	423				



CLSD RUN DATA for the PRECEEDING 12 MONTHS

CLSD RUN DATA for the PRECEEDING 12 MONTHS																										
MONTH MOST CURRENT ON TOP	INCIDENTS		PCR		RESIDENT		ALS		DAYTIME		NIGHT		TOTAL		LANDING		DRY RUN		T&R		TO RCMS		FROM RCMS			
	PATIENT CONTACT IN-FIELD		PATIENT CARE RECORD		RESI- DENT	NON RES	ADVANCED LIFE SUPPORT		9:00 AM TO 9:00 PM		9:00 PM TO 9:00 AM		TRANSPORTS			CANCELLED ON ROUTE			ALS		ALS		BLS			
	Current	Year Prior	Current	Year Prior			Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior
21-Feb	80	69	59	47	49	9	49	30	55		25		39	34	5	1	18	16	20	16	1	1	5	11	0	0
21-Jan	67	64	54	49	29	8	41	30	64		3		41	39	7	6	17	14	13	11	5	1	3	8	0	0
20-Dec	60	67	43	51	37	2	30	36	43		17		30	40	5	4	18	7	13	11	0	1	5	10	0	0
20-Nov	64	84	49	63	41	7	37	47	51		13		37	48	8	9	14	22	12	11	1	0	6	13	0	0
20-Oct	84	84	63	58	54	16	47	47	68		16		48	48	9	7	22	17	11	16	0	2	13	11	0	0
20-Sep	84	94	63	66	43	18	53	51	64		16		53	54	15	12	17	20	10	23	1	0	9	13	0	1
20-Aug	79	85	56	61	57	9	45	41	63		16		45	45	5	11	22	22	11	13	3	1	14	13	0	3
20-Jul	79	84	57	61	53	14	44	45	63		16		44	45	7	9	18	11	13	16	2	2	19	11	0	0
20-Jun	47	67	42	38	31	10	27	29					27	30	5	7	5	15	15	8	0	0	7	7	0	7
20-May	67	87	38	58	39	10	29	41					30	42	7	5	15	19	8	14	0	4	7	10	1	0
20-Apr	65	78	44	53	43	5	31	31					33	38	4	5	10	20	11	15	1	1	6	8	2	3
20-Mar	73	108	61	79	55	13	47	49					49	60	6	8	10	27	10	17	3	7	14	10	0	8
	849	971	629	684	531	121	480	477	471	0	122	0	476	523	83	84	186	210	147	171	17	20	108	125	3	22
	Patient Contacts		PCR		RES / NON RES		ALS		Daytime		Night		T:Transports		LZ		DRY RUN		T&R		TO RCMS		FROM RCMS			