



Finance Committee

AGENDA

Wednesday, Dec 16th, 2020 at 9:30 AM
CLSD Headquarters, 38901 Ocean Drive, Gualala, CA

Due to the Covid-19 pandemic and Governor Newsom's Executive order, all Brown Act Board meetings are temporarily conducted via teleconference or may attend at CLSD headquarters practicing facial covering and social distancing. To join the board meeting, please:

Phone in: 510-338-9438

Meeting number: 126 005 2023

PW: 1234

- | | | |
|-----|--|-------------|
| 1. | Call to Order | Tilles |
| 2. | Agenda Approval | Tilles |
| 3. | Minutes Approval: November 18 th , 2020 meeting | Tilles |
| 4. | Privilege of the floor | Tilles |
| 5. | Ambulance Billing, Write-off, and Hardship Policies | Caley/Crowl |
| 6. | FY20 Draft Audit | Caley |
| 7. | Ambulance revenue – Wittman (YTD) | Caley/Crowl |
| 8. | Expenses YTD | Caley/Crowl |
| 9. | Cash Flow | Caley/Crowl |
| 10. | Banking and Investment statements review | Caley/Crowl |
| 11. | Ambulance transport data YTD | Caley/Crowl |
| 12. | Other: | Caley/Crowl |
| | <ul style="list-style-type: none">• CalPERS pension update• GEMT-QAF / IGT updates• AWOS donation from 2007 | |
| 13. | Shout out | Open to all |
| 14. | Next FC Meetings – Third Wednesdays of the month, 9 AM. During the pandemic, public access is available at the CLSD Bill Platt Training Room. | |
| | <ul style="list-style-type: none">• Jan 20th 2021• Feb 17th 2021• Mar 17th 2021 | |
| 15. | Adjournment | |



Finance Committee

Minutes of Meeting November 18th, 2020 at 9:06 AM - Bill Platt Training Center

Due to the COVID 19 threat and Shelter in Place order, this meeting was held by teleconference (via audio participation) and public access at the CLSD Headquarters.

1. **Call to Order:** The meeting was called to order at 9:06 AM by Treasurer Michael Tilles. FC Directors also present: Geoffrey Beaty and Naomi Schwartz. Also attending ex-officio District Administrator David Caley, Ops Manager Evan Dilks, Paramedic Chris Ottolini, Executive Assistant/Bookkeeper Robin Dills and soon to start new District Administrator Dave Crowl.
2. **Agenda Approval:** Director Schwartz moved to adopt the agenda as written, seconded by Director Beaty, then amended. All ayes.
3. **Meeting Minutes Approval:** Treasurer Tilles moved to approve the Oct 21st, 2020 FC meeting minutes and was seconded by Director Schwartz. All ayes.
4. **Privilege of the floor:** None.
5. **Ambulance Billing, Write-off, and Hardship Policies review:**
 - a. Discussion entailed reviewing our write-off and hardship policies. DA Caley shared examples (supplied by Wittman) of what other local government EMS agencies are doing. DA Caley reached out to County Counsel to confirm CLSD's existing policies are appropriate. CLSD can expect a response in the next week or so.
 - b. Currently, the claims that are on holding status are around ~39K.
 - c. The FC Committee agreed to defer until we obtain County Counsel's opinion but acknowledged the importance of continuing momentum, especially for those hardship requests with pressing circumstances surrounding them.
6. **Ambulance revenue – Wittman (YTD)** Net payments for October 2020 totaled \$70,665 with A/R of \$503,459. Oct had 58 billable incidents with 48 transports. Cumulative are 234 billable incidents with 190 transports for the fiscal year.
7. **Expenses YTD:** Expenses continue to be within expectations. We continue to strive at keeping our aging claims balance within target. CLSD shows under budget ~10k in Oct due to how accruals vs actual expenses hit month to month. As we move forward CLSD expects to break even.
8. **Cash Flow:** CLSD is showing a positive Cash flow (in respect to the budget) and is within expectations.
 - a. A brief discussion concerning CLSD's "net income" and question of surplus/reserve funds was raised by Treasure Tilles to consider possibly paying down the CalPERS pension liability.
 - b. Treasury Account: Historically, November is the lowest cash availability. In order to make sure that funds are available in the appropriate accounts, DA Caley suggested to the FC committee, a temporary "pullback" of those fund to ensure expenses are covered. Then at the end of December putting those funds back.
 - c. Treasurer Tillis made a motion to authorized the DA to withdraw up to \$250K if needed and was seconded by Director Schwartz. All ayes.

9. Bank Statement, Check Register Review and Schwab Investment: The Financial statements and check register were reviewed. Questions were answered to provide clarification as needed.

10. Ambulance Transport data – see reports in the agenda packet or #7 above.

11. Other:

- a. The District is expecting the 1st installment of the Mendocino/Sonoma Parcel Taxes in the next month (historical by Dec).
- b. REMSTC (Rural Emergency Medical Services Training Collaborative) AKA the “Training Grant” income account shows an accrual of funds until the first drawdown of funds occurs.
- c. CLSD submitted a post award amendment for the Training Grant and all changes were approved. The Training Simulator and EAP program will be covered by the Training Grant.
- d. New Ambulance: discussion entailed: current availability of ambulance equipment. Steps were discussed: putting necessary equipment together in medical bags, setting crew in positions to deploy with full sets of equipment (prepared and ready) as to not take away from another Ambulance.
- e. CARES round 3: EMS providers qualify for round 1 & 2. There is now a round 3. In the last month, DA Caley submitted an application for CARES. CARES funding goal is pay providers up to 2% of their annual net revenue. Unknown if or when we qualify.
- f. CalPERS Unfunded Liabilities: CLSD has unfunded CalPERS liabilities which CLSD pays each month. A discussion took place of possible cost savings if paid down earlier.
- g. CalPERS pension claim update. The liability is not as much as initially anticipated. A review of the letter will be deferred to a future date.
- h. GEMT and GEMT-Quality Assurance Fee: DA Caley has reported three quarters of this last year. CLSD has still not received any invoices for these three quarters. CLSD is however, receiving an “add-on” higher rate (additional revenue) for transports.
- i. IGT: DA Caley has been contacted to execute documents for the next fiscal year. CLSD must declare what the level of risk comfort is (last time ~225K). DA Caley received approval from the FC Committee to use this same level at \$225k.
- j. “Shout Out”: Treasurer Tilles expressed that he was impressed by the Auditor saying what a good job people had done in preparing the audit. A very kind and sincere “appreciation for a job well done” was given by Treasurer Tilles to all that took part in the preparations leading up to the Audit. Director Beaty suggested to add this to the BOD’s agenda to insure everyone received the message.
- k. FY20 Audit status: We had the smoothest and cleanest accounting thus far to date and we are expecting the 1st draft the first week of December.
- l. Aviation Weather Observation System donation from 2007: Sea Ranch Weather Station. There is a line item sitting stagnant on the books and we will research the history of this \$7,000 placeholder.

12. Next FC Meeting: Third Wednesdays of the month, shifting to 9:30 AM to accommodate the DA attending weekly County-related Covid meetings.

- Dec 16, 2020
- Jan 20, 2021
- Feb 17, 2021

13. Adjournment: at 10:58 AM, Director Beaty made a motion to adjourn and seconded by Director Schwartz. All ayes.

Minutes approved:

_____ (Date)

Michael Tilles, Treasurer

CLSD AMBULANCE REVENUE

	A	B	C	D	E	F	G	H	I	J	K	L	M
	BILLABLE INCIDENTS	CHARGES	MCARE WRITE DOWNS	MCAL WRITE DOWNS	OTHER CONTRACTUAL WRITE DOWNS	NET CHARGES	PAYMENTS	REFUNDS	NET PAYMENTS	BAD DEBT WRITE OFFS	OTHER WRITE OFFS	ADJ	NEW A/R BALANCE
FY20													
DECEMBER '19	50	\$ 199,255	\$ 132,913	\$ 26,184	\$ 10,389	\$ 29,770	\$ 109,483	\$ -	\$ 109,483	\$ 15,870	\$ 6,211	\$ -	\$ 425,030
JANUARY '20	43	\$ 199,161	\$ 92,162	\$ 46,979	\$ 1,937	\$ 58,084	\$ 85,951	\$ 146	\$ 85,805	\$ (750)	\$ 750	\$ -	\$ 397,308
FEBRUARY '20	50	\$ 190,789	\$ 134,677	\$ 31,850	\$ 600	\$ 23,663	\$ 54,253	\$ -	\$ 54,253	\$ -	\$ 499	\$ 3,907	\$ 370,126
MARCH '20	59	\$ 261,643	\$ 110,627	\$ 48,243	\$ 3,907	\$ 98,866	\$ 52,109	\$ 1,137	\$ 50,972	\$ -	\$ 1,000	\$ 30	\$ 417,051
APR '20	46	\$ 179,336	\$ 61,654	\$ 36,685	\$ 9,182	\$ 71,815	\$ 42,942	\$ 848	\$ 42,094	\$ -	\$ -	\$ -	\$ 446,772
MAY '20	44	\$ 178,031	\$ 89,447	\$ 30,422	\$ 778	\$ 57,384	\$ 71,715	\$ 196	\$ 71,519	\$ -	\$ -	\$ 306	\$ 432,943
JUNE '20	41	\$ 143,060	\$ 61,140	\$ 25,637	\$ 11,898	\$ 44,385	\$ 80,126	\$ -	\$ 80,126	\$ -	\$ 8,269	\$ -	\$ 388,932
FY21													
JULY '20	60	\$ 234,039	\$ 100,164	\$ 39,824	\$ 11,326	\$ 82,725	\$ 53,954	\$ 250	\$ 53,704	\$ 9,460	\$ 3,477	\$ 243	\$ 405,260
AUG '20	55	\$ 250,373	\$ 110,193	\$ 38,146	\$ 4,986	\$ 97,048	\$ 71,580	\$ 1,154	\$ 70,426	\$ -	\$ (0.19)	\$ -	\$ 431,882
SEPT '20	61	\$ 252,324	\$ 96,311	\$ 43,517	\$ 7,999	\$ 104,497	\$ 68,602	\$ -	\$ 68,602	\$ -	\$ 4,929	\$ -	\$ 462,848
OCT '20	58	\$ 253,498	\$ 99,962	\$ 39,992	\$ 2,269	\$ 111,276	\$ 70,665	\$ -	\$ 70,665	\$ -	\$ -	\$ -	\$ 503,459
NOV '20	48	\$ 204,221	\$ 75,028	\$ 47,860	\$ 2,579	\$ 78,754	\$ 95,678	\$ -	\$ 95,678	\$ -	\$ -	\$ 96	\$ 486,631
NOVEMBER '19													
	58	\$ 236,748	\$ 138,127	\$ 38,467	\$ 250	\$ 59,904	\$ 68,727	\$ -	\$ 68,727	\$ -	\$ -	\$ -	\$ 526,824
FY To Date													
	282	\$ 1,194,455	\$ 481,656	\$ 209,338	\$ 29,159	\$ 474,301	\$ 360,479	\$ 1,404	\$ 359,075	\$ 9,460	\$ 8,405	\$ 339	
Last 12 Months													
	615	\$ 2,545,731	\$ 1,164,276	\$ 455,338	\$ 67,850	\$ 858,268	\$ 857,058	\$ 3,730	\$ 853,328	\$ 24,580	\$ 25,135	\$ 4,582	
Monthly Average													
FY To Date	56	\$ 238,891	\$ 96,331	\$ 41,868	\$ 5,832	\$ 94,860	\$ 72,096	\$ 281	\$ 71,815	\$ 1,892	\$ 1,681	\$ 68	
Monthly Average Last 12 Months	51	\$ 212,144	\$ 97,023	\$ 37,945	\$ 5,654	\$ 71,522	\$ 71,421	\$ 311	\$ 71,111	\$ 2,048	\$ 2,095	\$ 382	
AGING													
Month	Current	31-60	61-90	91-120	121-180	180+	Balance						
NOV	\$ 84,383	\$ 81,969	\$ 47,341	\$ 44,049	\$ 45,873	\$ 183,017	\$ 486,631						

Coast Life Support District
Profit & Loss Budget Overview FY21 JUL TO NOV
 July through November 2020

	<u>Jul - Nov 20</u>	<u>Budget</u>	<u>\$ Over Bud...</u>	<u>% of Budget</u>
Income				
4000 · CLSD Special Taxes				
4001 · Mendocino County Taxes	503,303.75	503,303.75	0.00	100.0%
4002 · Sonoma County Taxes	392,963.29	392,963.29	0.00	100.0%
Total 4000 · CLSD Special Taxes	896,267.04	896,267.04	0.00	100.0%
4100 · Interest Revenue	0.00	0.00	0.00	0.0%
4200 · Ambulance Revenue	464,152.57	270,833.31	193,319.26	171.4% ¹
4400 · Miscellaneous Revenue	1,051.49	0.00	1,051.49	100.0%
4410 · Intergovernmental Transport(IGT)	0.00	104,166.67	-104,166.67	0.0% ²
4420 · Ground Emerg Med Transport	0.00	8,333.33	-8,333.33	0.0% ³
4500G · Training Grant Received	41,902.25	46,873.50	-4,971.25	89.4%
Total Income	1,403,373.35	1,326,473.85	76,899.50	105.8%
Expense				
Uncategorized Expense	134.04			
5000 · Wages and Benefits	690,030.18	703,223.82	-13,193.64	98.1%
5000G · Wages and Benefits - Trng. Grant	28,301.51	53,973.75	-25,672.24	52.4%
6000 · Ambulance Operations	75,346.70	75,967.51	-620.81	99.2%
6000G · Training Grant Operations	1,562.11	7,002.87	-5,440.76	22.3%
66000 · Payroll Expenses	0.00	0.00	0.00	0.0%
6700 · Overhead/Administration	62,514.32	95,281.23	-32,766.91	65.6% ⁵
6700G · Overhead/Administration -Training Grant	2,500.00	5,583.75	-3,083.75	44.8%
6971 · IGT	0.00	0.00	0.00	0.0%
7000 · Urgent Care	346,186.60	346,186.64	-0.04	100.0%
8000 · Interest Expense	893.51	0.00	893.51	100.0%
9000 · Other Expenses	0.00	0.00	0.00	0.0%
9500 · Depreciation Expense	43,923.11	43,923.11	0.00	100.0%
9999 · Prior Period Adjustment	0.00	0.00	0.00	0.0%
Total Expense	1,251,392.08	1,331,142.68	-79,750.60	94.0%
Net Ordinary Income	151,981.27	-4,668.83	156,650.10	-3,255.2%
Other Income/Expense	0.00	0.00	0.00	0.0%
Net Income	151,981.27	-4,668.83	156,650.10	-3,255.2%

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12/11/20

Accrual Basis

Coast Life Support District
Profit & Loss Budget Overview FY21 JUL TO NOV
July through November 2020

- 1. NET BILLING: *Ref Wittman YTD Report (acc 4220 + Column F minus H/K/L)
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- 2. IGT Receivable: the amount receivable for IGT/transport historically will not reflect until later in FY21
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- 3. GEMT Receivable: the amount receivable for IGT/transport historically will not reflect until later in FY21
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Coast Life Support District
Profit & Loss Budget Overview FY21 JUL TO NOV
 July through November 2020

	Jul - Nov 20	Budget	\$ Over Bud...	% of Budget
Income				
4000 · CLSD Special Taxes				
4001 · Mendocino County Taxes				
4004 · Mendocino Ambulance Tax	277,016.25	277,016.25	0.00	100.0%
4009 · Mendocino Urgent Care Tax	182,225.00	182,225.00	0.00	100.0%
4010 · Mendocino Ad Valorem Tax	44,062.50	44,062.50	0.00	100.0%
Total 4001 · Mendocino County Taxes	503,303.75	503,303.75	0.00	100.0%
4002 · Sonoma County Taxes				
4024 · Sonoma Ambulance Tax	217,134.56	217,134.56	0.00	100.0%
4029 · Sonoma Urgent Care Tax	164,125.81	164,125.81	0.00	100.0%
4030 · Sonoma County Special Tax	11,702.92	11,702.92	0.00	100.0%
Total 4002 · Sonoma County Taxes	392,963.29	392,963.29	0.00	100.0%
Total 4000 · CLSD Special Taxes	896,267.04	896,267.04	0.00	100.0%
4100 · Interest Revenue	0.00	0.00	0.00	0.0%
4200 · Ambulance Revenue				
4201 · Amb Transport Billings	464,152.57	270,833.31	193,319.26	171.4%
Total 4200 · Ambulance Revenue	464,152.57	270,833.31	193,319.26	171.4%
4400 · Miscellaneous Revenue	1,051.49	0.00	1,051.49	100.0%
4410 · Intergovernmental Transport(IGT)	0.00	104,166.67	-104,166.67	0.0%
4420 · Ground Emerg Med Transport	0.00	8,333.33	-8,333.33	0.0%
4421 · GEMT QAF Income	0.00	0.00	0.00	0.0%
4500G · Training Grant Received	41,902.25	46,873.50	-4,971.25	89.4%
Total Income	1,403,373.35	1,326,473.85	76,899.50	105.8%
Expense				
Uncategorized Expense	134.04			
5000 · Wages and Benefits				
5200 · Health Insurance	44,169.22	59,290.00	-15,120.78	74.5%
5300 · Payroll Taxes Emplr Costs	17,527.78	14,012.06	3,515.72	125.1%
5350 · PERS Employer Costs	79,930.76	74,939.56	4,991.20	106.7%
5405 · Administration Salaries				
5405.1 · Admin Salaries-Alloc/UC	-12,853.30	-12,853.31	0.01	100.0%
5405 · Administration Salaries - Other	200,698.07	144,085.44	56,612.63	139.3%
Total 5405 · Administration Salaries	187,844.77	131,232.13	56,612.64	143.1%
5410 · Ambulance Operations Wages	333,759.17	375,842.94	-42,083.77	88.8%
5430 · Extra Duty/Stipend Pay/DA	16,939.82	23,519.19	-6,579.37	72.0%
5500 · Work Comp Insurance	9,858.66	24,387.94	-14,529.28	40.4%
Total 5000 · Wages and Benefits	690,030.18	703,223.82	-13,193.64	98.1%
5000G · Wages and Benefits - Trng Grant				
5200G · Health Insurance	1,840.82	4,730.00	-2,889.18	38.9%
5300G · Payroll Taxes Emplr Costs	888.28	3,515.44	-2,627.16	25.3%
5350G · PERS Employer Costs	1,751.86	3,660.00	-1,908.14	47.9%
5405G · Administration Salaries	15,004.38	28,625.81	-13,621.43	52.4%
5410G · Ambulance Operations Wages	8,410.00	12,830.44	-4,420.44	65.5%
5500G · Work Comp Insurance	406.17	612.06	-205.89	66.4%
Total 5000G · Wages and Benefits - Training Grant	28,301.51	53,973.75	-25,672.24	52.4%
6000 · Ambulance Operations				
6030 · Medical Director Fee	15,750.00	15,750.00	0.00	100.0%
6040 · Dispatch Services	11,973.18	9,634.17	2,339.01	124.3%
6050 · Misc Reimbursements	0.00	0.00	0.00	0.0%
6100 · Station/Crew Expenses				

Coast Life Support District
Profit & Loss Budget Overview FY21 JUL TO NOV
 July through November 2020

	Jul - Nov 20	Budget	\$ Over Bud...	% of Budget
5100 · Uniforms & Med Tests	885.29	3,125.00	-2,239.71	28.3%
6101 · Facility Repair & Maintenance	2,414.33	3,125.00	-710.67	77.3%
6102 · Facility Furniture	86.94	0.00	86.94	100.0%
6110 · Supps, Rental, Clean. etc	2,875.57	3,125.00	-249.43	92.0%
6210 · Veh. Repair & Maintenance	7,515.33	9,375.00	-1,859.67	80.2%
6240 · Vehicle Fuel	7,919.59	10,416.67	-2,497.08	76.0%
6410 · Radios & Comm Equip				
6410.1 · ATT Tower Lease	312.50	375.00	-62.50	83.3%
6410 · Radios & Comm Equip - Other	3,145.14	1,250.00	1,895.14	251.6%
Total 6410 · Radios & Comm Equip	3,457.64	1,625.00	1,832.64	212.8%
6510 · Medical Supplies & Equip	22,513.04	16,666.67	5,846.37	135.1% B
Total 6100 · Station/Crew Expenses	47,667.73	47,458.34	209.39	100.4%
6980 · Misc. Employee Train. Exps	-44.21	3,125.00	-3,169.21	-1.4%
Total 6000 · Ambulance Operations	75,346.70	75,967.51	-620.81	99.2%
6000G · Training Grant Operations				
6100G · Training Grant Station/Equipment/Train				
6101G · A/V System Equipment	1,562.11	1,354.19	207.92	115.4%
6102G · Training Room Equipment	0.00	1,708.31	-1,708.31	0.0%
6103G · Training Equipment	0.00	937.50	-937.50	0.0%
6110G · CPR Training Equipment	0.00	333.31	-333.31	0.0%
6210G · Responder Training Bag Equip	0.00	1,000.00	-1,000.00	0.0%
6240G · EMR & EMT Textbooks	0.00	1,669.56	-1,669.56	0.0%
Total 6100G · Training Grt Station/Equipment/	1,562.11	7,002.87	-5,440.76	22.3%
Total 6000G · Training Grant Operations	1,562.11	7,002.87	-5,440.76	22.3%
66000 · Payroll Expenses	0.00	0.00	0.00	0.0%
6700 · Overhead/Administration				
6180 · Utilities	6,275.92	5,833.33	442.59	107.6%
6188 · Telephone	3,119.63	2,708.33	411.30	115.2%
6300 · Insurance	8,977.00	7,479.17	1,497.83	120.0%
6713 · Ambulance Billing	15,803.84	16,250.00	-446.16	97.3%
6714 · GEMT QAF Expense	0.00	5,843.75	-5,843.75	0.0%
6718 · Office Supp/Equip/Software				
6718.1 · Office Supplies	617.50	1,250.00	-632.50	49.4%
6718.2 · Computer Equipment	0.00	2,083.33	-2,083.33	0.0%
6718.3 · Software	3,872.47	1,666.67	2,205.80	232.3%
6718 · Office Supp/Equip/Software - Other	0.00	0.00	0.00	0.0%
Total 6718 · Office Supp/Equip/Software	4,489.97	5,000.00	-510.03	89.8%
6720 · Board Expenses	6,455.71	10,416.67	-3,960.96	62.0%
6730 · Consultants				
6731 · Administration	3,894.77	0.00	3,894.77	100.0%
6734 · IT	0.00	2,708.33	-2,708.33	0.0%
6735 · EMS Survey	378.30	1,458.33	-1,080.03	25.9%
6737 · Financial/Bookkeeping	0.00	3,750.00	-3,750.00	0.0%
6738 · Legal	2,001.00	2,083.33	-82.33	96.0%
6739 · Policy Development	0.00	0.00	0.00	0.0%
6740 · Audit	0.00	3,958.33	-3,958.33	0.0%
6741 · Tax Administration - NBS	4,829.06	5,000.00	-170.94	96.6%
Total 6730 · Consultants	11,103.13	18,958.32	-7,855.19	58.6%
6742 · Bank/Merchant Fees	546.36	708.33	-161.97	77.1%
6755 · Property Tax Admin	1,271.47	7,291.67	-6,020.20	17.4%
6760 · Education/Professional Dev	23.00	2,083.33	-2,060.33	1.1%
6765 · Election Costs/Reserve	0.00	0.00	0.00	0.0%
6770 · Dues, Subscrip, Membership	3,478.18	6,250.00	-2,771.82	55.7%
6788 · Printing & Reproduction	248.00	1,250.00	-1,002.00	19.8%
6795 · Travel/Transportation	0.00	2,083.33	-2,083.33	0.0%

Coast Life Support District
Profit & Loss Budget Overview FY21 JUL TO NOV
 July through November 2020

	<u>Jul - Nov 20</u>	<u>Budget</u>	<u>\$ Over Bud...</u>	<u>% of Budget</u>
6970 · Community Dev/Training	722.11	3,125.00	-2,402.89	23.1%
Total 6700 · Overhead/Administration	62,514.32	95,281.23	-32,766.91	65.6% 9
6700G · Overhead/Administration -Trng Grt				
6730G · Consultants				
6732G · EAP - Employee Assist Prog	2,500.00	2,500.00	0.00	100.0%
Total 6730G · Consultants	2,500.00	2,500.00	0.00	100.0%
6795G · Travel & Conferences	0.00	2,896.25	-2,896.25	0.0%
6970G · Meals (annual conference)	0.00	187.50	-187.50	0.0%
Total 6700G · Overhead/Administration Trng Grant	2,500.00	5,583.75	-3,083.75	44.8%
6971 · IGT	0.00	0.00	0.00	0.0%
7000 · Urgent Care				
7011 · Admin Salaries-Alloc to UC	12,853.30	12,853.31	-0.01	100.0%
7050 · UC Contract	333,333.30	333,333.33	-0.03	100.0%
7000 · Urgent Care - Other	0.00	0.00	0.00	0.0%
Total 7000 · Urgent Care	346,186.60	346,186.64	-0.04	100.0%
8000 · Interest Expense	893.51	0.00	893.51	100.0%
9000 · Other Expenses	0.00	0.00	0.00	0.0%
9500 · Depreciation Expense	43,923.11	43,923.11	0.00	100.0%
9999 · Prior Period Adjustment	0.00	0.00	0.00	0.0%
Total Expense	1,251,392.08	1,331,142.68	-79,750.60	94.0%
Net Ordinary Income	151,981.27	-4,668.83	156,650.10	
Other Income/Expense	0.00	0.00	0.00	
Net Income	151,981.27	-4,668.83	156,650.10	

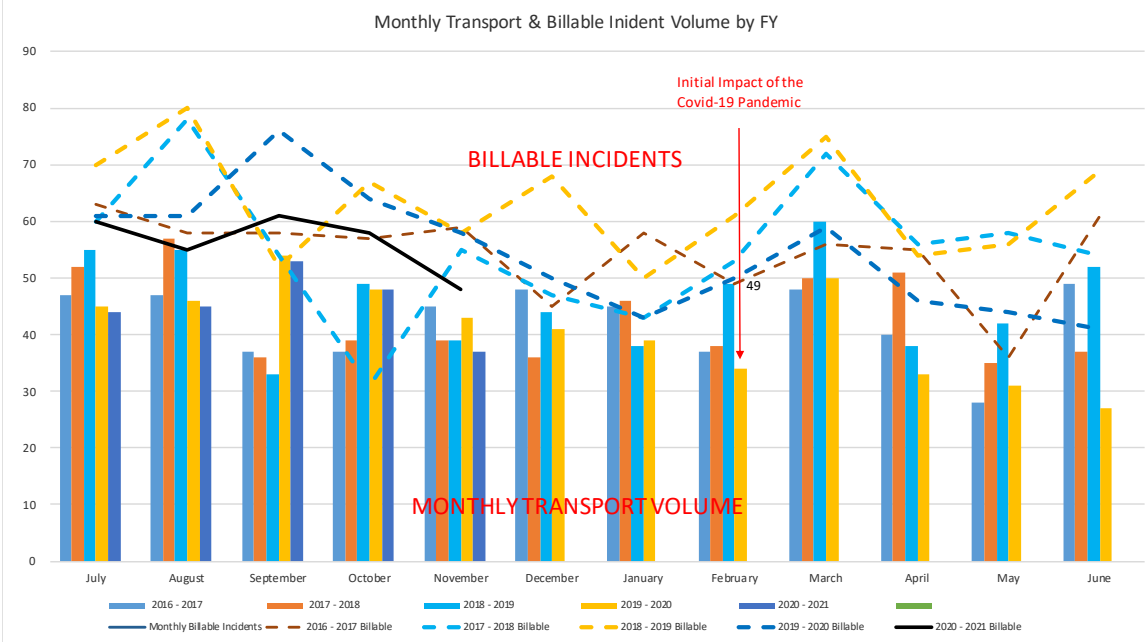
Coast Life Support District
Profit & Loss Budget Overview FY21 JUL TO NOV
July through November 2020

- 1. NET BILLING: *Ref Wittman YTD Report (acc 4220 + Column F minus H/K/L)
.....
- 2. IGT Receivable: the amount receivable for IGT/transport historically will not reflect until later in FY21
.....
- 3. GEMT Receivable: the amount receivable for IGT/transport historically will not reflect until later in FY21
.....
- 5. Admin Salary: Higher than normal due to the New DA Step increase and retention salary. The Opt's Manager's Ambulance Wage not split out from his Admin Salary (Budgeted to 5410), as well as, three pay periods in July FY21.
.....
- 8. 6510-Medical Supplies: more supplies ordered during COVID pandemic
.....
- 9. Overhead/Admin: Budget is split over 12 month for FY21. Some expenses are not yet realized.
.....

MONTHLY AMBULANCE DATA

Monthly Transports	July	August	September	October	November	December	January	February	March	April	May	June
2015 - 2016	52	39	39	34	28	35	47	29	49	38	57	42
2016 - 2017	47	47	37	37	45	48	45	37	48	40	28	49
2017 - 2018	52	57	36	39	39	36	46	38	50	51	35	37
2018 - 2019	55	55	33	49	39	44	38	49	60	38	42	52
2019 - 2020	45	46	54	48	43	41	39	34	50	33	31	27
2020 - 2021	44	45	53	48	37							

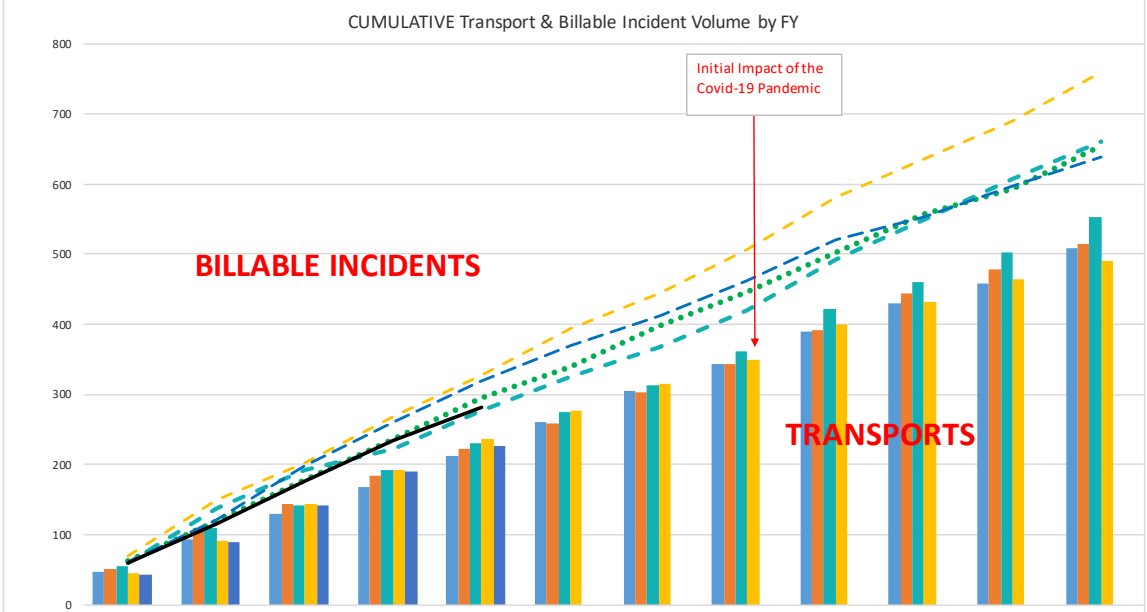
Monthly Billable Incidents	July	August	September	October	November	December	January	February	March	April	May	June
2016 - 2017 Billable	63	58	58	57	59	45	58	49	56	55	36	61
2017 - 2018 Billable	60	78	54	31	55	47	43	53	72	56	58	54
2018 - 2019 Billable	70	80	52	67	58	68	50	61	75	54	56	69
2019 - 2020 Billable	61	61	76	64	58	50	43	50	59	46	44	41
2020 - 2021 Billable	60	55	61	58	48							



CUMULATIVE AMBULANCE DATA



Cumulative Transports	July	August	September	October	November	December	January	February	March	April	May	June
2015 - 2016	52	91	130	164	192	227	274	303	352	390	447	489
2016 - 2017	47	94	131	168	213	261	306	343	391	431	459	508
2017 - 2018	52	109	145	184	223	259	304	343	393	444	479	516
2018 - 2019	55	110	143	192	231	275	313	362	422	460	502	554
2019 - 2020	45	91	145	193	236	277	316	350	400	433	464	491
2020 - 2021	44	89	142	190	227							

Cumulative Billable Incidents	July	August	September	October	November	December	January	February	March	April	May	June
2016 - 2017 Billable	63	121	179	236	295	340	398	447	503	558	594	655
2017 - 2018 Billable	60	138	192	223	278	325	368	421	493	549	607	661
2018 - 2019 Billable	70	150	202	269	327	395	445	506	581	635	691	760
2019 - 2020 Billable	61	122	198	262	320	370	413	462	521	554	598	639
2020 - 2021 Billable	60	115	176	234	282							



CLSD RUN DATA for the PRECEDING 12 MONTHS

ALL SHADED COLUMNS ARE PREVIOUS YEAR DATA

MONTH MOST CURRENT ON TOP	INCIDENTS		PCR		RESIDENT		ALS		DAYTIME		NIGHT		TOTAL		LANDING		DRY RUN		T&R		TO RCMS		FROM RCMS			
	PATIENT CONTACT IN-FIELD		PATIENT CARE RECORD		RESI-DENT	NON RES	ADVANCED LIFE SUPPORT		9:00 AM TO 9:00 PM	9:00 PM TO 9:00 AM	TRANSPORTS			CANCELLED ON ROUTE			ALS		ALS	BLS						
	Current	Year Prior	Current	Year Prior	Current Year		Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior		
20-Nov	64	84	49	63	41	7	37	47	51		13		37	48	8	9	14	22	12	11	1	0	6	13	0	0
20-Oct	84	84	63	58	54	16	47	47	68		16		48	48	9	7	22	17	11	16	0	2	13	11	0	0
20-Sep	84	94	63	66	43	18	53	51	64		16		53	54	15	12	17	20	10	23	1	0	9	13	0	1
20-Aug	79	85	56	61	57	9	45	41	63		16		45	45	5	11	22	22	11	13	3	1	14	13	0	3
20-Jul	79	84	57	61	53	14	44	45	63		16		44	45	7	9	18	11	13	16	2	2	19	11	0	0
20-Jun	47	67	42	38	31	10	27	29					27	30	5	7	5	15	15	8	0	0	7	7	0	7
20-May	67	87	38	58	39	10	29	41					30	42	7	5	15	19	8	14	0	4	7	10	1	0
20-Apr	65	78	44	53	43	5	31	31					33	38	4	5	10	20	11	15	1	1	6	8	2	3
20-Mar	73	108	61	79	55	13	47	49					49	60	6	8	10	27	10	17	3	7	14	10	0	8
20-Feb	69	82	47	63	47	10	30	35					34	49	1	6	16	20	16	13	1	4	11	10	0	6
20-Jan	64	71	49	47	40	6	38	27					39	38	6	4	14	17	11	9	1	2	8	5	0	7
19-Dec	67	100	51	62	51	8	36	29					40	44	4	4	7	29	11	18	1	2	10	10	0	6
	842	1024	620	709	554	126	464	472	309	0	77	0	479	541	77	87	170	239	139	173	14	25	124	121	3	41
	Patient Contacts		PCR		RES / NON RES		ALS		Daytime		Night		T:Transports		LZ		DRY RUN		T&R		TO RCMS		FROM RCMS			