



## Finance Committee

### AGENDA

Wednesday, September 18<sup>th</sup>, 2019 at 9:00 AM  
CLSD Headquarters, 38901 Ocean Drive, Gualala, CA

1. Call to Order Paterson
2. Agenda Approval Paterson
3. Minutes Approval: Wed August 21<sup>st</sup>, 2019 meeting Paterson
4. Privilege of the floor Paterson
5. Ambulance revenue – Wittman (YTD) Caley
6. Expenses YTD Caley
7. Cash Flow Caley
8. Banking and Investment statements review Caley
9. Ambulance dispatch, 2<sup>nd</sup>-Out Program & transport data YTD Caley
10. Other:
  - Sonoma County Fire Sales Tax Update Caley
  - So Co Ambulance Ordinance/RFP update
  - Ballot Measure – County Counsel update
  - Worker’s Comp refund
  - Medical Aid on Scene data
  - CLSD named in Estate Planning
  - RCMS FC Update Beaty/Paterson
11. Next FC Meetings – Third Wednesdays of the month, 9 AM, all at the CLSD Bill Platt Training Room
  - Oct 16, 2019
  - Nov 20, 2019
  - Dec 18, 2019
12. Adjournment



## Finance Committee

Minutes of Meeting August 21<sup>th</sup>, 2019 at 9:00 AM – Bill Platt Training Center

1. **Call to Order:** The meeting was called to order at 9:03 AM by President Geoff Beaty. FC Directors present: Naomi Schwartz, Annan Paterson. Also present: Ex officio District Administrator David Caley, Operations Manager Evan Dilks and Bookkeeper Clara Frost.
2. **Agenda Approval:** Director Schwartz moved to adopt the agenda and seconded by Director Beaty. All ayes.
3. **Meeting Minutes Approval:** Director Schwartz moved to approve the July 17<sup>th</sup> FC meeting minutes and was seconded by Director Paterson. All ayes.
4. **Privilege of the floor:** None.
5. **Ambulance revenue – Wittman (YTD)** Net payments for July 2019 were \$71,407. A/R is \$522,562 which is unusually high. We are waiting for information explaining the increase.
6. **Expenses YTD:** Expenses continue to be within budget.
7. **Cash Flow:** FY20 was reviewed. The FC looked at the FY20 Cash Projection and does not anticipate any problems with a low bank balance this year.
8. **Bank Statement, Check Register Review and Investment Account Review:** The July bank statement, check register and Schwab Investment account were reviewed and questions were answered to provide clarification. The Schwab account is up for renewal on Aug 29<sup>th</sup> and the FC authorized the DA to make the most appropriate reinvestment of the funds up for renewal.
9. **Ambulance dispatch and transport data YTD:**  
**July:** 45 transports; 61 billable incidents; YTD includes July only. DA Caley continues to track the 2<sup>nd</sup>-out Paramedic Program which consistently highlights how important the 2<sup>nd</sup> paramedic is. For May – July, 57% of the second ALS unit incidents were billed as ALS, only 9% were billed as BLS.
10. **Other:**
  - a. RCMS update: CLSD continues to attend RCMS FC meetings and monitor financials throughout the changes in leadership.
  - b. We recently had a meeting with Lloyd Cross to go over a TO DO list for closing our FY19 books.
  - c. Renew lease on copier. The DA explained the existing lease is over and we can get a new copier producing 1,000 more copies a month for essentially the same cost as the old lease or a color copier for close to the same with an added per/color copy fee. Contrasting to the cost of ink cartridges for desktop printers, it was deemed less expensive to use the larger business copier. Internal controls will be used so only select staff may make color copies.
11. **Next FC Meeting:** Third Wednesdays of the month, 9 AM, all at the CLSD Bill Platt Training Room
  - September 18, 2019
  - October 16, 2019
  - November 20, 2019
12. **Adjournment:** at 10:40 AM. All Ayes.

Minutes Approved:

\_\_\_\_\_  
(Date)

\_\_\_\_\_  
Annan Paterson, Treasurer

### CLSD AMBULANCE REVENUE

	A	B	C	D	E	F	G	H	I	J	K	L	M
	BILLABLE INCIDENTS	CHARGES	MCARE WRITE DOWNS	MCAL WRITE DOWNS	OTHER CONTRACTUAL WRITE DOWNS	NET CHARGES	PAYMENTS	REFUNDS	NET PAYMENTS	BAD DEBT WRITE OFFS	OTHER WRITE OFFS	ADJ	NEW A/R BALANCE
<b>FY19</b>													
SEPT'18	52	\$ 194,431	\$ 86,754	\$ 53,314	\$ 9,730	\$ 44,632	\$ 52,021	\$ -	\$ 52,021	\$ -	\$ -	\$ -	\$ 442,027
OCT '18	67	\$ 248,217	\$ 116,334	\$ 55,281	\$ 11,288	\$ 65,314	\$ 70,941	\$ -	\$ 70,941	\$ -	\$ -	\$ -	\$ 436,400
NOV '18	58	\$ 208,046	\$ 95,675	\$ 68,631	\$ 6,318	\$ 37,423	\$ 48,605	\$ -	\$ 48,605	\$ -	\$ 3	\$ 0	\$ 425,215
DEC '18	68	\$ 223,719	\$ 67,435	\$ 61,071	\$ -	\$ 95,212	\$ 48,587	\$ -	\$ 48,587	\$ -	\$ -	\$ 2,638	\$ 474,478
JAN '19	50	\$ 199,104	\$ 110,645	\$ 48,835	\$ 2,685	\$ 36,940	\$ 48,119	\$ 7,077	\$ 41,042	\$ -	\$ -	\$ 7	\$ 470,383
FEB'19	61	\$ 233,790	\$ 94,248	\$ 63,149	\$ 9,264	\$ 67,129	\$ 47,592		\$ 47,592	\$ 34,163	\$ 233	\$ -	\$ 455,524
MARCH '19	75	\$ 297,252	\$ 172,524	\$ 32,088	\$ 964	\$ 91,676	\$ 39,210		\$ 39,210	\$ 38,101	\$ 5,024	\$ -	\$ 464,867
APRIL '19	54	\$ 196,917	\$ 143,715	\$ 18,395	\$ 3,144	\$ 31,662	\$ 71,037	\$ 1,091	\$ 69,947	\$ -	\$ 250	\$ 65	\$ 426,397
MAY '19	56	\$ 215,716	\$ 74,460	\$ 50,320	\$ 967	\$ 89,969	\$ 67,379	\$ -	\$ 67,379	\$ 26,680	\$ 1,948	\$ 500	\$ 420,858
JUNE '19	69	\$ 245,187	\$ 127,965	\$ 28,276	\$ 5,326	\$ 83,620	\$ 49,795	\$ -	\$ 49,795	\$ 16,416	\$ 800	\$ 62	\$ 437,528
<b>FY20</b>													
JULY '19	61	\$ 225,748	\$ 62,734	\$ 2,853	\$ 7,631	\$ 152,530	\$ 71,407	\$ -	\$ 71,407	\$ -	\$ -	\$ 3,911	\$ 522,562
AUGUST '19	61	\$ 227,284	\$ 114,434	\$ 74,225	\$ 8,913	\$ 29,713	\$ 69,867	\$ -	\$ 69,867	\$ 16,067	\$ 1,837	\$ -	\$ 464,503

<i>AUG '18</i>	<i>80</i>	<i>\$ 314,797</i>	<i>\$ 126,949</i>	<i>\$ 92,536</i>	<i>\$ 3,430</i>	<i>\$ 91,883</i>	<i>\$ 51,142</i>	<i>\$ -</i>	<i>\$ 51,142</i>	<i>\$ -</i>	<i>\$ -</i>	<i>\$ -</i>	<i>\$ 449,415</i>
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<b>FY To Date</b>	122	\$ 453,032	\$ 177,168	\$ 77,078	\$ 16,544	\$ 182,243	\$ 141,274	\$ -	\$ 141,274	\$ 16,067	\$ 1,837	\$ 3,911
<b>Last 12 Months</b>	732	\$ 2,715,411	\$ 1,266,922	\$ 556,438	\$ 66,231	\$ 825,820	\$ 684,560	\$ 8,167	\$ 676,392	\$ 131,427	\$ 10,095	\$ 7,183

<b>Monthly Average FY To Date</b>	61	\$ 226,516.20	\$ 88,583.91	\$ 38,538.90	\$ 8,272.08	\$ 91,121.32	\$ 70,636.94	\$ -	\$ 70,636.94	\$ 8,033.48	\$ 918.75	\$ 1,955.66
<b>Monthly Average Last 12 Months</b>	61	\$ 226,284.23	\$ 105,577	\$ 46,370	\$ 5,519	\$ 68,818	\$ 57,047	\$ 681	\$ 56,366	\$ 10,952	\$ 841	\$ 599

AGING							
Month	Current	31-60	61-90	91-120	121-180	180+	Balance
AUG	\$ 75,742.22	\$ 81,651.20	\$ 74,182.37	\$ 33,994.81	\$ 53,570.90	\$ 145,361.68	\$ 464,503.18

<b>CMS TRANSPORTS ON -</b>
<b>TOTAL</b>
<b>\$ 27,398</b>

as of Aug' 19

## Coast Life Support District Profit & Loss Budget Overview FY19 July through August 2019

	Jul - Aug 19	Budget	\$ Over Budget	% of Budget
<b>Ordinary Revenue/Expense</b>				
<b>Revenue</b>				
4000 - CLSD Special Taxes	302,243.20	302,243.20	0.00	100.0%
4100 - Interest Revenue	0.00	1,833.30	-1,833.30	0.0%
4200 - Ambulance Revenue	176,493.83	108,333.30	68,160.53	162.9% <sup>1</sup>
4400 - Miscellaneous Revenue	4,645.50	8,333.30	-3,687.80	55.7%
4410 - Intergovermntl Transport(IGT)	0.00	29,255.00	-29,255.00	0.0%
4420 - Ground Emerg Med Transport	-184.60	3,000.00	-3,184.60	-6.2%
4421 - GEMT QAF Income	0.00	7,684.00	-7,684.00	0.0%
<b>Total Revenue</b>	<b>483,197.93</b>	<b>460,682.10</b>	<b>22,515.83</b>	<b>104.9%</b>
<b>Expense</b>				
5000 - Wages and Benefits	228,457.05	243,654.10	-15,197.05	93.8%
6000 - Ambulance Operations	31,010.46	27,278.50	3,731.96	113.7%
66000 - Payroll Expenses	0.00	0.00	0.00	0.0%
6700 - Overhead/Administration	23,481.13	34,233.50	-10,752.37	68.6%
7000 - Urgent Care	137,551.20	137,552.50	-1.30	100.0%
8000 - Interest Expense	257.75	333.30	-75.55	77.3%
9000 - Other Expenses	0.00	0.00	0.00	0.0%
9500 - Depreciation Expense	15,610.70	15,610.70	0.00	100.0%
9999 - Prior Period Adjustment	0.00	0.00	0.00	0.0%
<b>Total Expense</b>	<b>436,368.29</b>	<b>458,662.60</b>	<b>-22,294.31</b>	<b>95.1%</b>
<b>Net Ordinary Operating Revenue</b>	<b>46,829.64</b>	<b>2,019.50</b>	<b>44,810.14</b>	
<b>Net Revenue</b>	<b>46,829.64</b>	<b>2,019.50</b>	<b>44,810.14</b>	

1. Ambulance Op Wages show an decrease at this time due to when payperiods hit the P&L. Budgeted number split evenly over 12 months.

## Coast Life Support District Profit & Loss Budget Overview FY19 July through August 2019

	Jul - Aug 19	Budget	\$ Over Budg...	% of Budget
<b>Ordinary Revenue/Expense</b>				
<b>Revenue</b>				
4000 · CLSD Special Taxes				
4001 · Mendocino County Taxes				
4004 · Mendocino Ambulance Tax	79,610.60	79,610.60	0.00	100.0%
4009 · Mendocino Urgent Care Tax	72,458.30	72,458.30	0.00	100.0%
4010 · Mendocino Ad Valorem Tax	17,625.00	17,625.00	0.00	100.0%
<b>Total 4001 · Mendocino County Taxes</b>	<b>169,693.90</b>	<b>169,693.90</b>	<b>0.00</b>	<b>100.0%</b>
4002 · Sonoma County Taxes				
4024 · Sonoma Ambulance Tax	62,524.00	62,524.00	0.00	100.0%
4029 · Sonoma Urgent Care Tax	65,342.00	65,342.00	0.00	100.0%
4030 · Sonoma County Special Tax	4,683.30	4,683.30	0.00	100.0%
<b>Total 4002 · Sonoma County Taxes</b>	<b>132,549.30</b>	<b>132,549.30</b>	<b>0.00</b>	<b>100.0%</b>
<b>Total 4000 · CLSD Special Taxes</b>	<b>302,243.20</b>	<b>302,243.20</b>	<b>0.00</b>	<b>100.0%</b>
4100 · Interest Revenue	0.00	1,833.30	-1,833.30	0.0%
4200 · Ambulance Revenue				
4201 · Amb Transport Billings	176,493.83	108,333.30	68,160.53	162.9%
<b>Total 4200 · Ambulance Revenue</b>	<b>176,493.83</b>	<b>108,333.30</b>	<b>68,160.53</b>	<b>162.9%</b>
4400 · Miscellaneous Revenue	4,645.50	8,333.30	-3,687.80	55.7%
4410 · Intergovermntl Transport(IGT)	0.00	29,255.00	-29,255.00	0.0%
4420 · Ground Emerg Med Transport	-184.60	3,000.00	-3,184.60	-6.2%
4421 · GEMT QAF Income	0.00	7,684.00	-7,684.00	0.0%
<b>Total Revenue</b>	<b>483,197.93</b>	<b>460,682.10</b>	<b>22,515.83</b>	<b>104.9%</b>
<b>Expense</b>				
5000 · Wages and Benefits				
5200 · Health Insurance	29,098.27	22,000.00	7,098.27	132.3%
5300 · Payroll Taxes Emplr Costs	4,568.46	6,597.70	-2,029.24	69.2%
5350 · PERS Employer Costs	24,678.33	26,373.30	-1,694.97	93.6%
5405 · Administration Salaries				
5405.1 · Admin Salaries-Alloc/UC	-4,219.20	-4,219.20	0.00	100.0%
5405 · Administration Salaries - Other	44,611.61	42,838.50	1,773.11	104.1%
<b>Total 5405 · Administration Salaries</b>	<b>40,392.41</b>	<b>38,619.30</b>	<b>1,773.11</b>	<b>104.6%</b>
5410 · Ambulance Operations Wages	117,922.50	133,535.30	-15,612.80	88.3%
5430 · Extra Duty/Stipend Pay/DA	2,701.43	7,432.70	-4,731.27	36.3%
5500 · Work Comp Insurance	9,095.65	9,095.80	-0.15	100.0%
<b>Total 5000 · Wages and Benefits</b>	<b>228,457.05</b>	<b>243,654.10</b>	<b>-15,197.05</b>	<b>93.8%</b>
6000 · Ambulance Operations				
6030 · Med. Director Fee-non AHUC	6,300.00	6,300.00	0.00	100.0%
6040 · Dispatch Services	5,191.08	3,645.20	1,545.88	142.4%
6050 · Misc Reimbursements	0.00	0.00	0.00	0.0%
6100 · Station/Crew Expenses				
5100 · Uniforms & Med Tests	212.00	583.30	-371.30	36.3%
6101 · Facility Repair & Maintenance	2,701.58	1,250.00	1,451.58	216.1%
6102 · Facility Furniture	0.00	0.00	0.00	0.0%
6110 · Supps, Rental, Clean. etc	2,368.97	1,250.00	1,118.97	189.5%
6210 · Veh. Repair & Maintenance	4,128.44	3,750.00	378.44	110.1%
6240 · Vehicle Fuel	4,469.21	4,166.70	302.51	107.3%
6410 · Radios & Comm Equip				
6410.1 · ATT Tower Lease	187.50	0.00	187.50	100.0%
6410 · Radios & Comm Equip - Other	0.00	500.00	-500.00	0.0%
<b>Total 6410 · Radios &amp; Comm Equip</b>	<b>187.50</b>	<b>500.00</b>	<b>-312.50</b>	<b>37.5%</b>
6510 · Medical Supplies & Equip	5,451.68	5,000.00	451.68	109.0%
<b>Total 6100 · Station/Crew Expenses</b>	<b>19,519.38</b>	<b>16,500.00</b>	<b>3,019.38</b>	<b>118.3%</b>

**Coast Life Support District**  
**Profit & Loss Budget Overview FY19**  
 July through August 2019

	Jul - Aug 19	Budget	\$ Over Budg...	% of Budget
6980 - Misc. Employee Train. Exps	0.00	833.30	-833.30	0.0%
<b>Total 6000 - Ambulance Operations</b>	<b>31,010.46</b>	<b>27,278.50</b>	<b>3,731.96</b>	<b>113.7%</b>
66000 - Payroll Expenses	0.00	0.00	0.00	0.0%
6700 - Overhead/Administration				
6180 - Utilities	2,191.46	2,166.70	24.76	101.1%
6188 - Telephone	1,078.78	1,083.30	-4.52	99.6%
6300 - Insurance	2,889.84	2,883.30	6.54	100.2%
6713 - Ambulance Billing	7,272.16	6,500.00	772.16	111.9%
6714 - GEMT QAF Expense	228.31	0.00	228.31	100.0%
6718 - Office Supp/Equip/Software				
6718.1 - Office Supplies	890.41	416.70	473.71	213.7%
6718.2 - Computer Equipment	0.00	333.30	-333.30	0.0%
6718.3 - Software	490.91	500.00	-9.09	98.2%
6718 - Office Supp/Equip/Software - Other	0.00	0.00	0.00	0.0%
<b>Total 6718 - Office Supp/Equip/Software</b>	<b>1,381.32</b>	<b>1,250.00</b>	<b>131.32</b>	<b>110.5%</b>
6720 - Board Expenses	719.68	416.70	302.98	172.7%
6730 - Consultants				
6734 - IT	1,027.80	1,166.70	-138.90	88.1%
6735 - EMS Survey	214.50	500.00	-285.50	42.9%
6737 - Financial/Bookkeeping	0.00	500.00	-500.00	0.0%
6738 - Legal	0.00	833.30	-833.30	0.0%
6739 - Policy Development	0.00	800.00	-800.00	0.0%
6740 - Audit	0.00	1,516.70	-1,516.70	0.0%
6741 - Tax Administration - NBS	1,842.90	1,833.30	9.60	100.5%
<b>Total 6730 - Consultants</b>	<b>3,085.20</b>	<b>7,150.00</b>	<b>-4,064.80</b>	<b>43.1%</b>
6742 - Bank/Merchant Fees	339.33	200.00	139.33	169.7%
6755 - Property Tax Admin	0.00	2,916.70	-2,916.70	0.0%
6760 - Education/Professional Dev	11.75	166.70	-154.95	7.0%
6765 - Election Costs/Reserve	0.00	4,166.70	-4,166.70	0.0%
6770 - Dues, Subscrip, Membership	991.06	2,000.00	-1,008.94	49.6%
6788 - Printing & Reproduction	73.00	1,000.00	-927.00	7.3%
6795 - Travel/Transportation	308.58	666.70	-358.12	46.3%
6970 - Community Dev/Training	2,910.66	1,666.70	1,243.96	174.6%
<b>Total 6700 - Overhead/Administration</b>	<b>23,481.13</b>	<b>34,233.50</b>	<b>-10,752.37</b>	<b>68.6%</b>
7000 - Urgent Care				
7011 - Admin Salaries-Alloc to UC	4,219.20	4,219.20	0.00	100.0%
7050 - UC Contract	133,332.00	133,333.30	-1.30	100.0%
<b>Total 7000 - Urgent Care</b>	<b>137,551.20</b>	<b>137,552.50</b>	<b>-1.30</b>	<b>100.0%</b>
8000 - Interest Expense				
8005 - EMS Interest Expense	0.00	0.00	0.00	0.0%
8000 - Interest Expense - Other	257.75	333.30	-75.55	77.3%
<b>Total 8000 - Interest Expense</b>	<b>257.75</b>	<b>333.30</b>	<b>-75.55</b>	<b>77.3%</b>
9000 - Other Expenses	0.00	0.00	0.00	0.0%
9500 - Depreciation Expense	15,610.70	15,610.70	0.00	100.0%
9999 - Prior Period Adjustment	0.00	0.00	0.00	0.0%
<b>Total Expense</b>	<b>436,368.29</b>	<b>458,662.60</b>	<b>-22,294.31</b>	<b>95.1%</b>
<b>Net Ordinary Operating Surplus</b>	<b>46,829.64</b>	<b>2,019.50</b>	<b>44,810.14</b>	
<b>Net Revenue</b>	<b>46,829.64</b>	<b>2,019.50</b>	<b>44,810.14</b>	

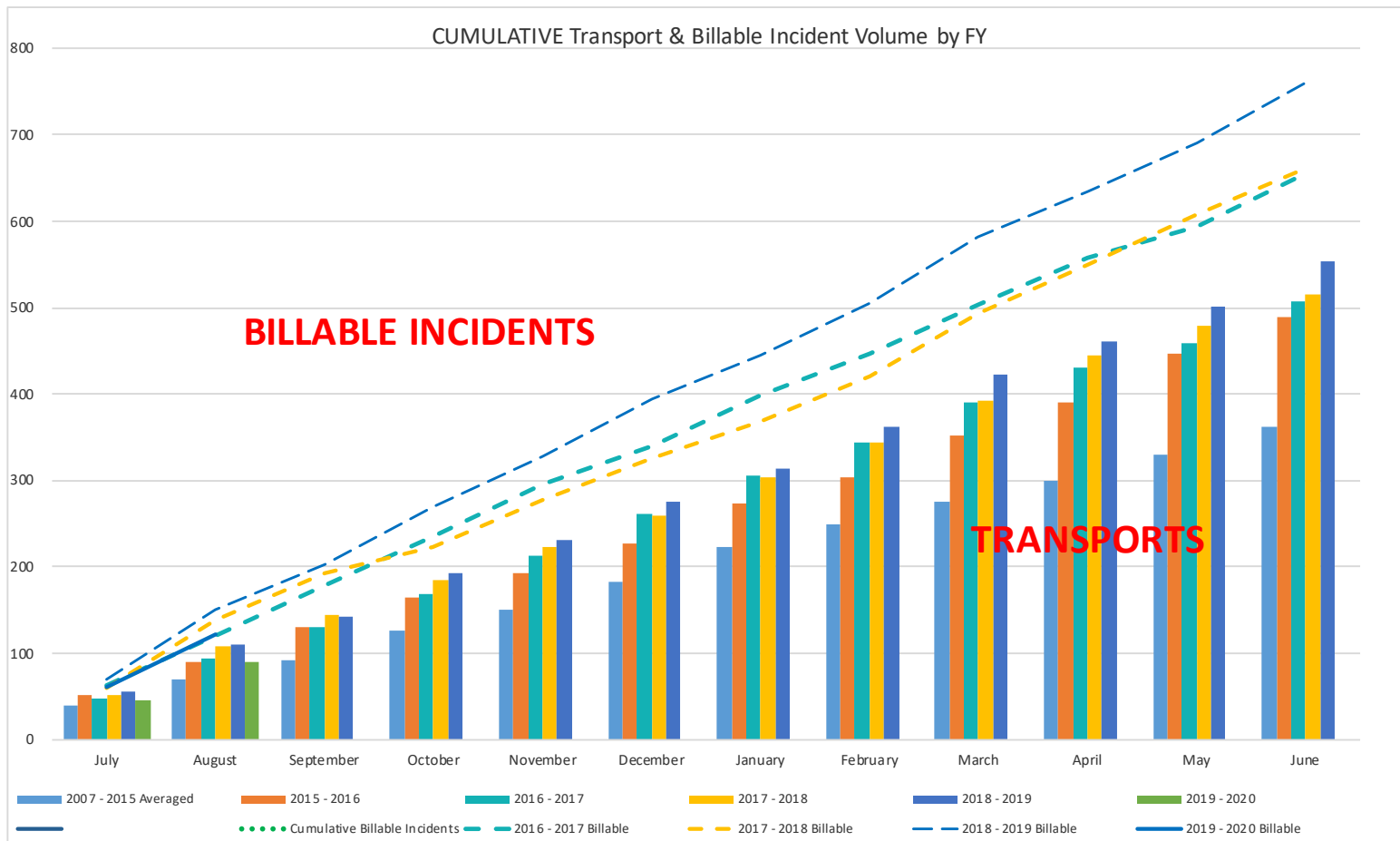
1. NET BILLING: \*Ref Wittman YTD Report (acc 4220 + Column F minus H/K/L)
2. Ambulance Op Wages show an decrease at this time due to when payperiods hit the P&L. Budgeted number split evenly over 12 months.

**CUMULATIVE AMBULANCE DATA**

<b>Cumulative Transports</b>	<b>July</b>	<b>August</b>	<b>September</b>	<b>October</b>	<b>November</b>	<b>December</b>	<b>January</b>	<b>February</b>	<b>March</b>	<b>April</b>	<b>May</b>	<b>June</b>
<i>2007 - 2015 Averaged</i>	40	69	93	127	151	182	223	249	275	300	330	362
<i>2015 - 2016</i>	52	91	130	164	192	227	274	303	352	390	447	489
<i>2016 - 2017</i>	47	94	131	168	213	261	306	343	391	431	459	508
<i>2017 - 2018</i>	52	109	145	184	223	259	304	343	393	444	479	516
<i>2018 - 2019</i>	55	110	143	192	231	275	313	362	422	460	502	554
<i>2019 - 2020</i>	45	91										



  

<b>Cumulative Billable Incidents</b>	<b>July</b>	<b>August</b>	<b>September</b>	<b>October</b>	<b>November</b>	<b>December</b>	<b>January</b>	<b>February</b>	<b>March</b>	<b>April</b>	<b>May</b>	<b>June</b>
<i>2016 - 2017 Billable</i>	63	121	179	236	295	340	398	447	503	558	594	655
<i>2017 - 2018 Billable</i>	60	138	192	223	278	325	368	421	493	549	607	661
<i>2018 - 2019 Billable</i>	70	150	202	269	327	395	445	506	581	635	691	760
<i>2019 - 2020 Billable</i>	61	122										



**CLSD RUN DATA for the PRECEDING 12 MONTHS**

ALL SHADED COLUMNS ARE PREVIOUS YEAR DATA

MONTH	A/O		PCR		ALS		ALS>BLS		BLS		BLS>ALS		TOTAL		LANDING		DRY RUN		T&R		TO RCMS				FROM RCMS				
	AUTHORIZED		PATIENT		ADVANCED				BASIC				TRANSPORTS				CANCELLED				ALS		BLS		ALS		BLS		
	ORDER		CARE		LIFE				LIFE						ON		ROUTE												
ON TOP	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	
19-Aug	85	110	61	73	41	46	1	1	5	9	0	1	45	55	11	6	22	26	13	18	1	3	0	0	13	14	3	4	
19-Jul	84	105	61	70	45	47	0	3	0	8	0	1	45	55	9	5	11	26	16	15	2	4	0	0	11	7	0	5	
19-Jun	87	87	67	58	47	41	0	1	4	1	0	0	52	37	6	5	20	19	16	14	2	4	0	0	9	10	3	0	
19-May	87	76	58	54	41	32	1	1	1	3	0	0	42	35	5	5	19	20	14	19	4	3	0	0	10	8	0	1	
19-Apr	78	108	53	79	31	49	1	1	7	13	1	3	38	51	5	8	20	27	15	17	1	7	2	0	8	10	3	8	
19-Mar	108	97	79	70	49	37	1	1	13	13	3	1	60	50	8	10	27	25	17	20	7	0	0	2	10	10	8	3	
19-Feb	82	63	63	53	35	31	0	2	14	7	2	2	49	38	6	6	20	7	13	14	4	2	1	1	10	4	6	4	
19-Jan	71	80	47	59	27	36	4	2	11	10	0	2	38	46	4	2	17	16	9	13	2	7	1	0	5	8	7	7	
18-Dec	100	67	62	53	29	28	2	1	15	8	2	0	44	36	4	5	29	17	18	11	2	5	1	2	10	5	6	3	
18-Nov	89	90	54	61	31	31	3	0	7	18	1	1	39	39	4	5	20	29	16	12	1	3	1	1	5	9	1	12	
18-Oct	99	81	64	54	38	23	4	2	11	16	2	0	49	39	10	4	19	21	15	15	1	2	1	1	15	2	6	9	
18-Sep	74	60	54	48	30	28	2	1	3	6	1	1	33	36	6	5	18	12	17	14	1	2	0	0	8	8	1	4	
	1044	1024	723	732	444	429	19	16	91	112	12	12	534	517	78	66	242	245	179	182	28	42	7	7	114	95	44	60	
	A/O		PCR		ALS		ALS>BLS		BLS		BLS>ALS		TOTAL		LZ		DRY RUN		T&R		TO RCMS				FROM RCMS				



M-120: 1st Out - PM + EMT = ALS  
M-122: 2nd Out - PM + EMT = ALS  
B-121: Back up - EMT + EMT = BLS

### 2nd-Out Paramedic Tracking

2019	# of Shifts M-122 Staffed	Shift	Total M122 Incidents	Dispatched	Cancelled	AMA / RAS	Transports	Billed as ALS	Billed as BLS	Total billable	Notes
MAY	29	9:00 A - 9:00 P	15	13	6	3	4	4	2	7	(2) shifts no M-122 but B-121 not dispatched
	19	9:00 P - 9:00 A		2	1	0	1	1	0		
JUN	25	9:00 A - 9:00 P	11	10	0	0	10	10	0	11	(5) shifts no M-122 due to vacations. Once Hans independent - not an issue.
	12	9:00 P - 9:00 A		1	0	0	1	1	0		
JUL	28	9:00 A - 9:00 P	18	16	3	3	9	8	2	11	(3) days 2nd Out staffed by BLS (1 AMA)
	1	9:00 P - 9:00 A		2	0	0	1	1	0		
AUG	25	9:00 A - 9:00 P	9	7	3	0	5	5	0	6	All ALS incidents
	16	9:00 P - 9:00 A			1	0	1	1	0		
SEP		9:00 A - 9:00 P									
		9:00 P - 9:00 A									
OCT		9:00 A - 9:00 P									
		9:00 P - 9:00 A									
NOV		9:00 A - 9:00 P									
		9:00 P - 9:00 A									
DEC		9:00 A - 9:00 P									
		9:00 P - 9:00 A									
<b>2020</b>											
JAN		9:00 A - 9:00 P									
		9:00 P - 9:00 A									
FEB		9:00 A - 9:00 P									
		9:00 P - 9:00 A									
MAR		9:00 A - 9:00 P									
		9:00 P - 9:00 A									
APR		9:00 A - 9:00 P									
		9:00 P - 9:00 A									

**Medical Aid on Scene**

	# of Trips	Gross Charges	Contr Allow	Net Charges	Rev Adj	Payments	Write-Offs	Refunds	Balance	Average
<b>FY17</b>										
ALS Medicare	16	4,454	1,251	3,203	-	6,479	-	-	(3,275)	200
ALS Medicaid	56	18,497	14,752	3,745	-	3,947	-	-	(202)	67
ALS Insurance	39	13,205	650	12,555	-	14,096	2,215	-	(3,756)	322
ALS Bill Patient	113	39,388	3,503	35,885	2,349	13,422	13,944	693	6,863	318
ALS Private Pay	3	-	250	(250)	-	950	-	-	(1,200)	(83)
<b>Total FY17 ALS</b>	<b>227</b>	<b>75,544</b>	<b>20,406</b>	<b>55,138</b>	<b>2,349</b>	<b>38,894</b>	<b>16,159</b>	<b>693</b>	<b>(1,570)</b>	<b>824</b>
<b>BLS Medicare</b>										
BLS Medicaid	19	3,727	2,038	1,689	-	1,538	-	-	151	89
BLS Insurance	11	1,500	41	1,459	-	1,724	-	-	(265)	133
BLS Bill Patient	15	1,906	-	1,906	406	1,312	604	-	(416)	127
BLS Private Pay	2	500	-	500	-	-	-	-	500	250
<b>Total FY17 BLS</b>	<b>47</b>	<b>7,633</b>	<b>2,079</b>	<b>5,554</b>	<b>406</b>	<b>4,574</b>	<b>604</b>	<b>-</b>	<b>(30)</b>	<b>599</b>

FY17 Total: 43,468

<b>FY18</b>										
ALS Medicare	8	3,681	1,201	2,480	-	1,480	727	-	273	310
ALS Medicaid	61	28,209	19,484	8,725	-	4,110	-	-	4,615	143
ALS Insurance	34	16,120	489	15,631	500	12,808	200	-	2,124	460
ALS Bill Patient	124	36,183	5,454	30,729	2,488	16,954	19,956	-	(8,669)	248
ALS Private Pay										
<b>Total FY18 ALS</b>	<b>227</b>	<b>84,193</b>	<b>26,628</b>	<b>57,565</b>	<b>2,988</b>	<b>35,352</b>	<b>20,883</b>	<b>-</b>	<b>(1,657)</b>	<b>1,161</b>
<b>BLS Medicare</b>										
BLS Medicaid	27	5,954	3,462	2,492	-	2,294	-	-	198	92
BLS Insurance	9	1,750	125	1,625	(23)	2,047	-	23	(375)	181
BLS Bill Patient	18	3,250	625	2,625	500	743	453	118	1,047	146
BLS Private Pay	2	-	250	(250)	-	-	250	-	(500)	(125)
<b>Total FY18 BLS</b>	<b>58</b>	<b>11,454</b>	<b>4,594</b>	<b>6,860</b>	<b>477</b>	<b>5,202</b>	<b>703</b>	<b>141</b>	<b>620</b>	<b>478</b>

FY18 Total: 40,554

<b>FY19</b>										
ALS Medicare	14	5,727	1,301	4,426	-	3,060	500	-	865	316
ALS Medicaid	64	23,135	21,305	1,830	-	7,383	-	-	(5,553)	29
ALS Insurance	56	21,905	2,255	19,650	(18)	13,374	100	-	6,193	351
ALS Bill Patient	116	34,201	7,226	26,975	5,977	12,552	17,024	1,954	(6,624)	233
ALS Private Pay										
<b>Total FY19 ALS</b>	<b>250</b>	<b>84,968</b>	<b>32,087</b>	<b>52,881</b>	<b>5,959</b>	<b>36,369</b>	<b>17,624</b>	<b>1,954</b>	<b>(5,119)</b>	<b>929</b>
<b>BLS Medicare</b>										
BLS Medicaid	16	2,500	1,434	1,067	-	1,779	-	-	(713)	67
BLS Insurance	11	2,412	125	2,287	-	1,862	-	-	425	208
BLS Bill Patient	28	5,227	375	4,852	1,750	2,475	1,250	-	(623)	173
BLS Private Pay										
<b>Total FY19 BLS</b>	<b>57</b>	<b>10,389</b>	<b>1,934</b>	<b>8,456</b>	<b>1,750</b>	<b>6,616</b>	<b>1,250</b>	<b>-</b>	<b>(1,161)</b>	<b>573</b>

FY19 Total: 42,985