

COAST LIFE SUPPORT DISTRICT

P.O. Box 1056, Gualala, CA 95445

Tel: (707) 884-1829 Fax: 884-9119

AGENDA
REGULAR MEETING OF THE BOARD OF DIRECTORS
>>> 4:00 PM Monday Oct 24, 2016 <<<
CLSD Headquarters – Bill Platt Training Room

- | | |
|---|-------------|
| 1. Call to Order | Hughes |
| 2. Adoption of the agenda | Hughes |
| 3. Minutes Approval | Hughes |
| 4. Privilege of the floor | Hughes |
| 5. New Business | |
| a. Announcement: Joint Board of Directors (CLSD and RCMS) meeting to be held on Friday Oct 28 th at 2 PM RE: Mendonoma Health Alliance | Hughes |
| b. Discussion: New Board Orientation | Hughes |
| c. Board goals: Time lines | Hughes |
| 6. Old Business - none | |
| 7. Reports: | |
| a. Finance: Q1 | Beaty |
| i. Ambulance revenue – FY 17 Aug | |
| ii. Expenses – FY17 Aug | |
| b. Communication Committee | Bower/André |
| 8. DA report | Caley |
| 9. Adjourn | Hughes |

NEXT MEETINGS: Scheduled Board of Director meetings are held at the Bill Platt Training Center unless otherwise noted.

The upcoming meetings which start at 4:00 PM are:

Nov 28th

(The Dec 26th meeting may be moved or cancelled due to the holidays – TBD).

Jan 23rd



**MINUTES OF THE MEETING OF THE BOARD OF DIRECTORS
Sept. 26, 2016**

Call to Order. Director Hughes called the meeting to order at 4:01 p.m. at the Bill Platt Training Center. Present: Directors Hughes, André, Schwartz, Perry, Tittle. Also, present: District Administrator Caley, Ops Manager Evan Dilks, and Executive Assistant Robin Bean. Absent: Directors Bower and Beaty.

Adoption of the Agenda. Director Tittle moved to adopt the agenda, Director Schwartz seconded, all ayes.

Approval of July 25, 2016 Board Minutes: Director André moved to approve the Minutes, Director Schwartz seconded, all ayes.

Privilege of the Floor- Public Comment: The public had no comments.

New Business – No new business to discuss.

Old Business - Action:

- a. **Memorandum of Understanding (MOU): Mendonoma Health Alliance (MHA):** There were only a couple of minor changes or edits made to the MOU distributed at the last meeting. After discussion, Director Perry moved to approve the MOU, Director Schwartz seconded, all ayes.
- b. **Board and District Administrator goals:** The Board and DA Caley discussed and reviewed in detail, the summarized document "Goals and Action Plan for CLSD 16/17. All agreed to the action steps necessary to achieve the goals set for the 2016-2017 Fiscal Year. Director Perry moved to approve the Goals and Action Plan, seconded by Director Tittle, all ayes.
- c. **Resolution 246 - Adoption of Final Budget for FY17:** The Preliminary budget was approved in June 2016. There are no significant changes in the net zero budget. Per the Finance Committee, Resolution 246 is recommended for adoption. Director Schwartz moved to adopt Resolution 246, Director Perry seconded, all ayes.

Reports:

Finance

- a. **Ambulance revenue reviewed:** Aug gross charges \$210,141.00. Net receipts received for Aug totaled \$62,639.13. After several months working with Wittman to reduce the 180+ days Aging Detail (exhausting every option for payment), a reduction of \$109,593.70 was made in Accounts Receivable and turned over for Collections.
- b. **Expenses - Q1 reporting:** Expenses still within budget.
- c. **Footnotes:** At the suggestion of FC committee, a footnote will be added to the P&L report to help give insight for percentages 10% of budgeted line items and was presented to the Board. Director Schwartz agreed, any percentage that would be considered unusual should have a footnote giving explanation.

Mendonoma Health Alliance (MHA)

- a. **MHA - Retreat #2** - DA Caley summarized the progress and status of the workgroups through the 2nd retreat held Sept 7th and 8th. It became clear the 8-10 previously identified focus areas have

considerable overlap and required consolidation. Through a reformatted Vision, four areas have been identified: Emergency Services, Chronic Disease Management, Access to Specialty Care, and Prevention Wellness. Network Infrastructure, Health technologies (Health Information Exchange and Telehealth), and Outreach/Needs Assessment will function in a supportive role. An Executive Workgroup was formed to facilitate this consolidation and keep momentum. The MHA Mission, Vision and Values adopted at Retreat #2:

MISSION

To improve local access to wellness education, prevention services and quality healthcare through creative solutions in collaboration with our community.

VISION

Optimal health and wellness necessary to promote quality of life for everyone in our community.

VALUES

- Person-focused decisions
- Integrity
- Collaboration
- Excellence
- Accountability
- Stewardship

- b. **Joint CLSD and RCMS Board of Directors meeting:** Director Perry suggested that an invite should be extended to the Redwood Coast Medical Services (RCMS) and Santa Rosa Memorial Hospital (SRMH) (to include Tuck Bierbaum, MD) to attend an informal joint BOD meeting to update them on the progress of MHA and elicit their feedback. Preferred date for this meeting would be October 28th, 2016. DA Caley will schedule based on other agency availability.

Communication Committee

- a. Directors Bower and André and DA Caley continue to development on the new CLSD website.

DA Report:

- Ambulance transport data (see attachments). 90 dispatched call, 35 ALS transports, 12 BLS for a total of 47.
- The "Performance Evaluation" Taskforce has had a follow-up meeting after researching various components of Performance Management / Feedback. A DRAFT tool is now in development that is job specific and tailored to the medics. The Taskforce will fine tune the tool. Next meeting will be to determine recommendations to the BOD how to evolve the merit pay system. This will be brought to the FC and subsequently recommendations to the full BOD.
- Intergovernmental Transfer – postponed one month by Medicare. CLSD will wire the money – the end of the first week in Oct.
- Ground Emergency Medical Transport will be due by the end of Nov (as last year) and will file again.
- The new CLSD website is in beta and the Communication Committee is editing content. When Malay returns from an extended trip abroad, we'll finalize and be ready to launch in Nov.
- I was interviewed by KGUA on September 1st to discuss our collaborative Community Fall Prevention Program.
- I am now part of the Executive Workgroup for MHA.

Deployment / Staffing

- ALS (M-120) was staffed 100% and second out BLS (B-121) was staffed almost 100%. May have missed a few hours. Several EMT's in school.

- One employee on Leave of Absence.
- EMT Julian King is getting final certs in order. Will get offer letter this week
- Transfer policy seems to be on auto pilot. Good support by crews.

Facilities

- Facilities are in good working order nothing urgent
- Our vehicle exhaust system needs repairs and one additional station added. Estimates in the works.
- Picnic table finished. Umbrella pending.
- We have our address posted in two places and added lights. Cheap for now but effective.

Vehicles/Equipment

- All vehicles and equipment are in good working order no major issues.
- Chevy continues to have brake squealing. JR's auto is on it and options are in the works.
- 1 deer guards to go
- All rig and portable radios got upgraded programs. Spare pagers and radios are available.

Community events / Training

- CPR this past month:
RCMS 8 participants
Lighthouse 12 participants
Pediatric CPR / First Aid 7 participants (Head start, PA School, Action network)
- Crew training is done with trauma skills, obstetrics started
- EMT will receive CPAP training this month. First in CVEMS to implement
- We are looking at Narcan, EPI, blood glucose for EMT scope. It is on final review with Calif. EMS Agency. Hopefully the price of EPI pens will come down.
- Many of CLSD crew attended the Active Shooter training organized by RCMS. Mendo and Sonoma County Sheriffs. Many first responders also attended.

Adjournment:

At 5:00 p.m., Director Perry moved for adjournment, Director Schwartz seconded, all ayes.

Next Board of Directors Meetings: Next board meeting to start at 4:00 p.m.

- Monday October 24, 2016 at CLSD Headquarters
- Monday November 21, 2016
- Monday December 19, 2016

Minutes approved.

_____ (Date) _____

GOALS AND ACTION PLAN FOR CLSD: 2016-2017

Goal	Action Steps	Who	Status
<p>1. Financial Management</p> <p>Insure financial management processes are timely, accurate and cost/effective</p>	<p>Top Priority (6,7 or 8 out of 8)</p>		
	Resolve what voter election is needed in spring 2018 regarding Measure J tax for Urgent Care	Rich and Geoff	
	Continue to resolve legal/financial issues on transports to RCMS to allow Medicare billing	Ongoing	
	Implement Google Earth project to discover new taxable units	David/process TBD/resources	
	<p>High Priority (5 out of 8)</p>		
	Clarify the reserve status through FY 16	FY 16 Audit outcome DA	
	Institute quarterly PL based on accrual		
	Reduce accounts receivables	Target 180+ day A/R	Aug: ~\$110K write-off
	<p>Important (4 out of 8)</p>		
	Develop multi-year revenue/expense/surplus or deficit forecast	DA	
	Identify and review possible alternative funding options for ambulance services	TBD	
	<p>Do as time Permits (2 or 3 out of 8)</p>		
	Evaluate the parcel taxing assessment process and criteria for determining tax rates		
	Review salaries for DA and Operations Manager	Rich	
Develop options for funding future ambulance purchases	Rich Perry		
<p>Other Possible Activities (No priority yet)</p>			
Review billing charges to insure they are accurate	David	Done monthly Wittman reconciliation	
Complete renovation of Bill Platt meeting room	Naomi		

<p>2. Personnel Development</p> <p>Insure ambulance staff remain motivated, highly skilled and patient service oriented</p>	<p>Top Priority (6,7 or 8 out of 8)</p> <p>Conduct down/up survey involving all staff, including assessment of Board of Directors <i>Initiate Customer Satisfaction survey as well as other community agencies.</i></p> <p>High Priority (5 out of 8)</p> <p>Revise employee handbook</p> <p>Insure SOP updated and disseminated</p> <p>Assess adequacy of current performance planning and evaluation processes for staff</p> <p>Insure all job descriptions are accurate and updated</p> <p>Important (4 out of 8)</p> <p>None so far</p> <p>Do as time Permits (2 or 3 out of 8)</p> <p>Revise Board orientation manual</p> <p>Assess cost/benefit of pilot Dual Medic</p> <p>Agree upon performance objectives for District Administrator</p> <p>Explore ways to fund EMT educational cost for those seeking paramedic certification</p> <p>Encourage Board and staff knowing each other better</p>	<p>Rich, Julie, Carolyn, David</p> <p>OPS Mgr. w/ DA oversight OPS Mgr. w/ DA</p> <p>PE Team</p> <p>OPS Mgr. w/ DA</p> <p>Naomi & Rich</p> <p>DA + Ops Mgr</p> <p>BOD and DA</p>	<p>In progress</p> <p>In progress</p> <p>In progress</p> <p>~ Quarterly</p>
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<p>5. Communications</p> <p>Consider our various audience's needs and insure that we communicate our messages to the relevant stakeholders.</p>	<p>Top Priority (6,7 or 8 out of 8)</p> <p>Investigate rebranding and logo options (combined: Find ways to enhance the branding of CLSD)</p> <p>Implement a new and informative web site</p> <p>Create and begin implementing a comprehensive communication plan for different stakeholders</p> <p>Maximize the use of social media where appropriate</p> <p>High Priority (5 out of 8)</p> <p>Consider the feasibility of an annual meeting or report</p> <p>Important (4 out of 8)</p> <p>Do as time permits (2 or 3 out of 8)</p> <p>None</p> <p>Other Possible Activities</p>	<p>Carolyn</p> <p>David, Julie, Carolyn</p> <p>Julie</p> <p>BOD & DA</p>	<p>In beta now</p>
<p>6. Measures of success</p> <p>Maintain excellent ambulance services</p>	<p>Top Priority (6,7 or 8 out of 8)</p> <p>Have regular reporting to staff, Board and stakeholders on important performance goals.</p> <p>Evaluate relationships with other agencies</p> <p>High Priority (5 out of 8)</p> <p>Develop a report card for CLSD</p> <p>Develop additional service level, work quality and program impact measures</p>	<p>Rich & DA</p>	<p>Moved to #2 with other surveys</p> <p>On-going (e.g., evaluate Fall Prevention Program)</p>

**Coast Life Support District
Year to Date Report**

	CHARGES	MCARE WRITE DOWNS	MCAL WRITE DOWNS	OTHER CONTRACTUAL WRITE DOWNS	NET REVENUE	PAYMENTS	REFUNDS	NET RECEIPTS	BAD DEBT WRITE OFFS	OTHER WRITE OFFS	ADJUSTMENTS	NEW AIR BALANCE
OCTOBER '15	\$ 146,082.90	\$ 54,650.53	\$ 73,494.63	\$ (2,705.13)	\$ 20,542.87	\$ 63,526.44	\$ -	\$ 63,526.44	\$ -	\$ -	\$ -	\$ 571,806.97
NOVEMBER '15	\$ 124,913.00	\$ 49,950.15	\$ 61,562.00	\$ 680.95	\$ 12,719.90	\$ 83,346.78	\$ -	\$ 83,346.78	\$ -	\$ 0.50	\$ 15.00	\$ 501,194.59
DECEMBER '15	\$ 179,477.60	\$ 55,633.94	\$ 44,209.91	\$ 5,100.64	\$ 74,533.11	\$ 55,218.36	\$ -	\$ 55,218.36	\$ -	\$ 538.40	\$ -	\$ 519,970.94
JANUARY '16	\$ 238,072.40	\$ 97,509.44	\$ 60,109.94	\$ 4,153.57	\$ 76,297.45	\$ 53,232.82	\$ -	\$ 53,232.82	\$ -	\$ 730.00	\$ 7.14	\$ 542,312.71
FEBRUARY '16	\$ 145,692.60	\$ 66,384.49	\$ 35,490.56	\$ 48.87	\$ 43,768.68	\$ 46,827.68	\$ -	\$ 46,827.68	\$ -	\$ -	\$ 7.78	\$ 539,261.49
MARCH '16	\$ 236,652.90	\$ 131,040.66	\$ 42,034.94	\$ 927.62	\$ 62,670.48	\$ 52,777.57	\$ 297.79	\$ 52,479.78	\$ -	\$ -	\$ -	\$ 549,452.19
APRIL '16	\$ 184,394.20	\$ 76,165.20	\$ 29,277.89	\$ 5,881.90	\$ 73,069.21	\$ 38,715.61	\$ -	\$ 38,715.61	\$ -	\$ -	\$ -	\$ 583,805.79
MAY '16	\$ 294,433.40	\$ 110,351.07	\$ 55,530.92	\$ 50.60	\$ 128,491.41	\$ 49,411.32	\$ 1,180.52	\$ 48,230.80	\$ 30,997.90	\$ -	\$ -	\$ 633,068.50
JUNE '16	\$ 196,073.40	\$ 121,644.68	\$ 45,210.77	\$ 5,589.80	\$ 23,628.15	\$ 74,812.87	\$ -	\$ 74,812.87	\$ -	\$ -	\$ 32.78	\$ 581,916.56
JULY '16	\$ 214,203.40	\$ 100,241.73	\$ 40,757.42	\$ 13,306.83	\$ 59,897.42	\$ 38,546.83	\$ -	\$ 38,546.83	\$ -	\$ 1,340.00	\$ -	\$ 601,927.15
AUGUST '16	\$ 210,141.00	\$ 100,470.04	\$ 42,856.02	\$ 2,020.79	\$ 64,794.15	\$ 62,639.13	\$ -	\$ 62,639.13	\$ 109,593.70	\$ 118.87	\$ -	\$ 494,369.60
SEPTEMBER '16	\$ 196,638.88	\$ 107,297.19	\$ 49,069.31	\$ 11,544.16	\$ 28,728.22	\$ 51,800.66	\$ -	\$ 51,800.66	\$ -	\$ 488.00	\$ 96.59	\$ 470,905.75
YEAR TO DATE TOTALS	\$ 2,366,765.68	\$ 1,071,348.52	\$ 579,574.31	\$ 46,602.00	\$ 669,241.05	\$ 670,856.07	\$ 1,478.31	\$ 669,377.76	\$ 140,591.60	\$ 3,215.77	\$ 159.29	
YTD PERCENTAGE OF REVENUE		45.27%	24.49%	1.97%	28.28%	28.34%	0.22%	28.28%	5.94%	0.14%	0.01%	
YTD PERCENTAGE OF NET REVENUE								100.02%				

COAST LIFE SUPPORT DISTRICT

P&L ACTUALS VS BUDGET: FY17

July - September, 2016

	ACTUAL	TOTAL		% OF BUDGET
		BUDGET	OVER BUDGET	
INCOME				
4000 CLSD Special Taxes	393,319.00	393,319.00	0.00	100.00 %
4200 Ambulance Income <small>Per Wittman YTD Report</small>	151,444.93	132,771.00	18,673.93	114.06 %
4400 Miscellaneous Income	675.00	538.00	137.00	125.46 %
4410 Intergovernmental Transport (IGT)		20,375.00	-20,375.00	
4420 Ground Emerg Med Transport		2,500.00	-2,500.00	
Total Income	\$545,438.93	\$549,503.00	\$ -4,064.07	99.26 %
GROSS PROFIT	\$545,438.93	\$549,503.00	\$ -4,064.07	99.26 %
EXPENSES				
5000 Wages and Benefits	291,986.26	268,500.00	23,486.26	108.75 %
6000 Ambulance Operations	41,066.22	43,180.00	-2,113.78	95.10 %
6700 Overhead/Administration	38,689.29	34,444.00	4,245.29	112.33 %
7000 Urgent Care	160,543.00	161,854.00	-1,311.00	99.19 %
8000 Interest Expense	732.97	1,021.00	-288.03	71.79 %
9500 Depreciation Expense	20,762.52	20,197.00	565.52	102.80 %
Total Expenses	\$553,780.26	\$529,196.00	\$24,584.26	104.65 %
NET OPERATING INCOME	\$ -8,341.33	\$20,307.00	\$ -28,648.33	-41.08 %
OTHER EXPENSES				
Other Miscellaneous Expense	0.00		0.00	
Total Other Expenses	\$0.00	\$0.00	\$0.00	
NET OTHER INCOME	\$0.00	\$0.00	\$0.00	
NET INCOME	\$ -8,341.33	\$20,307.00	\$ -28,648.33	

COAST LIFE SUPPORT DISTRICT

P&L ACTUALS VS BUDGET: FY17

July - September, 2016

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
INCOME				
4000 CLSD Special Taxes				
4001 Mendocino County Taxes				
4004 Mendocino Ambulance Tax	118,503.00	118,503.00	0.00	100.00 %
4009 Mendocino Urgent Care Tax	83,792.00	83,792.00	0.00	100.00 %
4010 Mendocino Special Tax	23,168.00	23,168.00	0.00	100.00 %
Total 4001 Mendocino County Taxes	225,463.00	225,463.00	0.00	100.00 %
4002 Sonoma County Taxes				
4024 Sonoma Ambulance Tax	92,158.00	92,158.00	0.00	100.00 %
4029 Sonoma Urgent Care Tax	75,698.00	75,698.00	0.00	100.00 %
Total 4002 Sonoma County Taxes	167,856.00	167,856.00	0.00	100.00 %
Total 4000 CLSD Special Taxes	393,319.00	393,319.00	0.00	100.00 %
4200 Ambulance Income				
4201 Ambulance Transport Billings <small>Per Wittman YTD Report</small>	620,983.28	143,894.00	477,089.28	431.56 %
4225 Insurance Writedowns	-440,691.71		-440,691.71	
4228 District Resident Discount		-10,000.00	10,000.00	
Total 4201 Ambulance Transport Billings	180,291.57	133,894.00	46,397.57	134.65 %
4220 Other Writedowns	-28,846.64	-1,123.00	-27,723.64	2,568.71 %
Total 4200 Ambulance Income	151,444.93	132,771.00	18,673.93	114.06 %
4400 Miscellaneous Income	675.00	538.00	137.00	125.46 %
4410 Intergovernmental Transport (IGT)		20,375.00	-20,375.00	
4420 Ground Emerg Med Transport		2,500.00	-2,500.00	
Total Income	\$545,438.93	\$549,503.00	\$ -4,064.07	99.26 %
GROSS PROFIT	\$545,438.93	\$549,503.00	\$ -4,064.07	99.26 %
EXPENSES				
5000 Wages and Benefits				
5200 Health Insurance	23,001.86	24,000.00	-998.14	95.84 %
5300 Payroll Taxes Employer Costs	7,944.33	7,765.00	179.33	102.31 %
5350 PERS Employer Costs	25,775.24	29,399.00	-3,623.76	87.67 %
5405 Administration Salaries	53,568.51	47,196.00	6,372.51	113.50 %
5405.1 Admin Salaries-Allocate to UC	-4,354.00	-5,670.00	1,316.00	76.79 %
Total 5405 Administration Salaries	49,214.51	41,526.00	7,688.51	118.51 %
5410 Ambulance Operations Wages	149,633.67	149,870.00	-236.33	99.84 %
5430 Merit Pay	5,468.00	8,202.00	-2,734.00	66.67 %
5500 Work Comp Insurance <small>Annual Payment</small>	30,948.65	7,738.00	23,210.65	399.96 %
Total 5000 Wages and Benefits	291,986.26	268,500.00	23,486.26	108.75 %
6000 Ambulance Operations				
6030 Medical Director Fee-non AHUC	9,450.00	9,450.00	0.00	100.00 %
6040 Dispatch Services	8,054.00	7,755.00	299.00	103.86 %
6100 Station/Crew Expenses				
5100 Uniforms & Med Tests <small>New Hires</small>	2,031.26	1,250.00	781.26	162.50 %

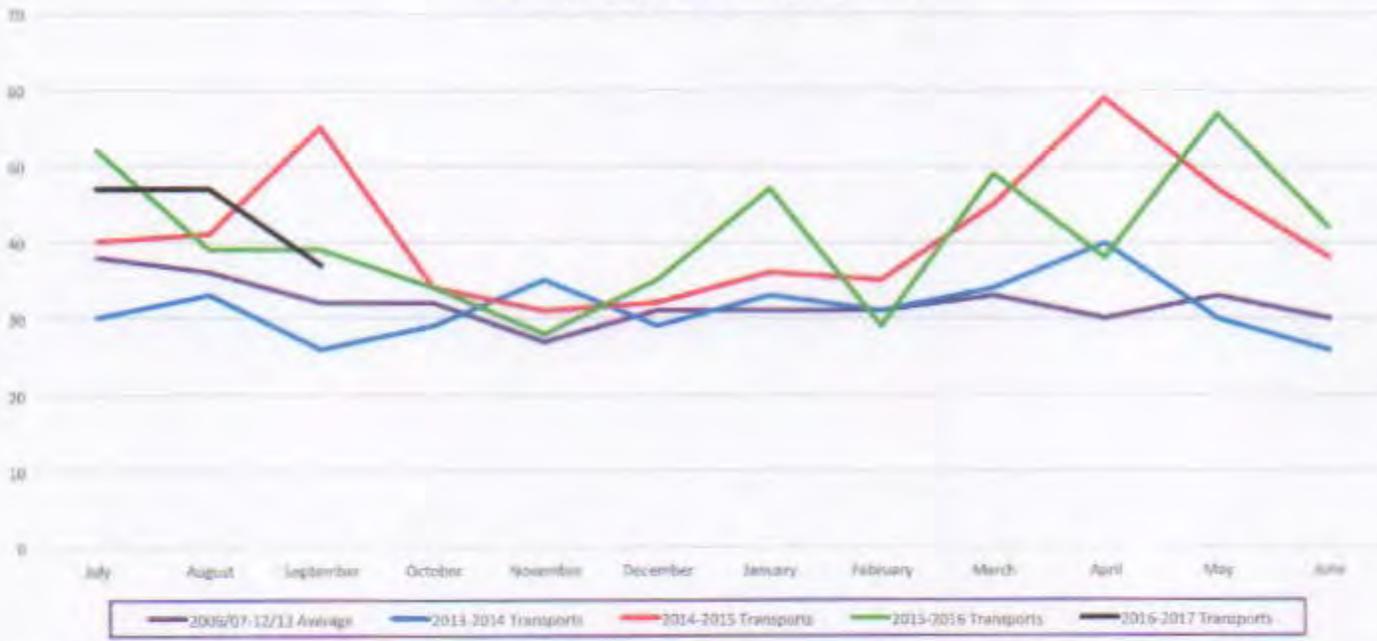
		TOTAL		
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
6110 Supplies, Rental, Cleaning etc	2,169.18	5,450.00	-3,280.82	39.80 %
6210 Vehicle Repair & Maintenance	Unscheduled Repair 8,997.99	3,750.00	5,247.99	239.95 %
6240 Vehicle Fuel	2,146.52	3,750.00	-1,603.48	57.24 %
6410 Radios & Comm Equip	1,570.36	2,025.00	-454.64	77.55 %
6510 Medical Supplies & Equipment	6,543.71	7,225.00	-681.29	90.57 %
Total 6100 Station/Crew Expenses	23,459.02	23,450.00	9.02	100.04 %
6980 Employee Training	103.20	2,525.00	-2,421.80	4.09 %
Total 6000 Ambulance Operations	41,066.22	43,180.00	-2,113.78	95.10 %
6700 Overhead/Administration				
6180 Utilities	2,267.35	3,000.00	-732.65	75.58 %
6188 Telephone	In review 2,295.29	1,375.00	920.29	166.93 %
6300 Insurance	4,075.75	4,087.00	-11.25	99.72 %
6713 Ambulance Billing	Due to Increase Revenue 10,624.45	8,258.00	2,366.45	128.66 %
6718 Office Supp/Equip/Software	780.13	1,325.00	-544.87	58.88 %
6720 Board Expenses	72.00	1,250.00	-1,178.00	5.76 %
6730 Consultants				
6734 IT	405.00	1,688.00	-1,283.00	23.99 %
6737 Financial/Bookkeeping	3,400.00	3,500.00	-100.00	97.14 %
6738 Legal	Consult with County Counsel 5,905.50	2,500.00	3,405.50	236.22 %
6740 Audit		0.00	0.00	
6741 Tax Administration	2,526.66	2,586.00	-59.34	97.71 %
Total 6730 Consultants	12,237.16	10,274.00	1,963.16	119.11 %
6742 Bank/Merchant Fees	Line of Credit Fee 1,306.54	250.00	1,056.54	522.62 %
6755 Property Tax Administration		875.00	-875.00	
6760 Education/Professional Dev		625.00	-625.00	
6765 Election Costs/Reserve		0.00	0.00	
6770 Dues, Subscriptions, Membership	LAFCO Annual 3,877.00	1,125.00	2,752.00	344.62 %
6788 Printing & Reproduction		500.00	-500.00	
6795 Travel/Transportation	CAA Annual Conf. 526.47	375.00	151.47	140.39 %
6970 Community Dev/Training	627.15	1,125.00	-497.85	55.75 %
Total 6700 Overhead/Administration	38,689.29	34,444.00	4,245.29	112.33 %
7000 Urgent Care				
7011 Admin Salaries-Alloc to UC	4,354.00	5,670.00	-1,316.00	76.79 %
7050 UC Contract	156,189.00	156,184.00	5.00	100.00 %
Total 7000 Urgent Care	160,543.00	161,854.00	-1,311.00	99.19 %
8000 Interest Expense	732.97		732.97	
8005 EMS Interest Expense		1,021.00	-1,021.00	
Total 8000 Interest Expense	732.97	1,021.00	-288.03	71.79 %
9500 Depreciation Expense	20,762.52	20,197.00	565.52	102.80 %
Total Expenses	\$553,780.26	\$529,196.00	\$24,584.26	104.65 %
NET OPERATING INCOME	\$ -8,341.33	\$20,307.00	\$ -28,648.33	-41.08 %
OTHER EXPENSES				
Other Miscellaneous Expense	0.00		0.00	
Total Other Expenses	\$0.00	\$0.00	\$0.00	
NET OTHER INCOME	\$0.00	\$0.00	\$0.00	
NET INCOME	\$ -8,341.33	\$20,307.00	\$ -28,648.33	

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GLSD AMBULANCE RUN DATA (Monthly/Cumulative)

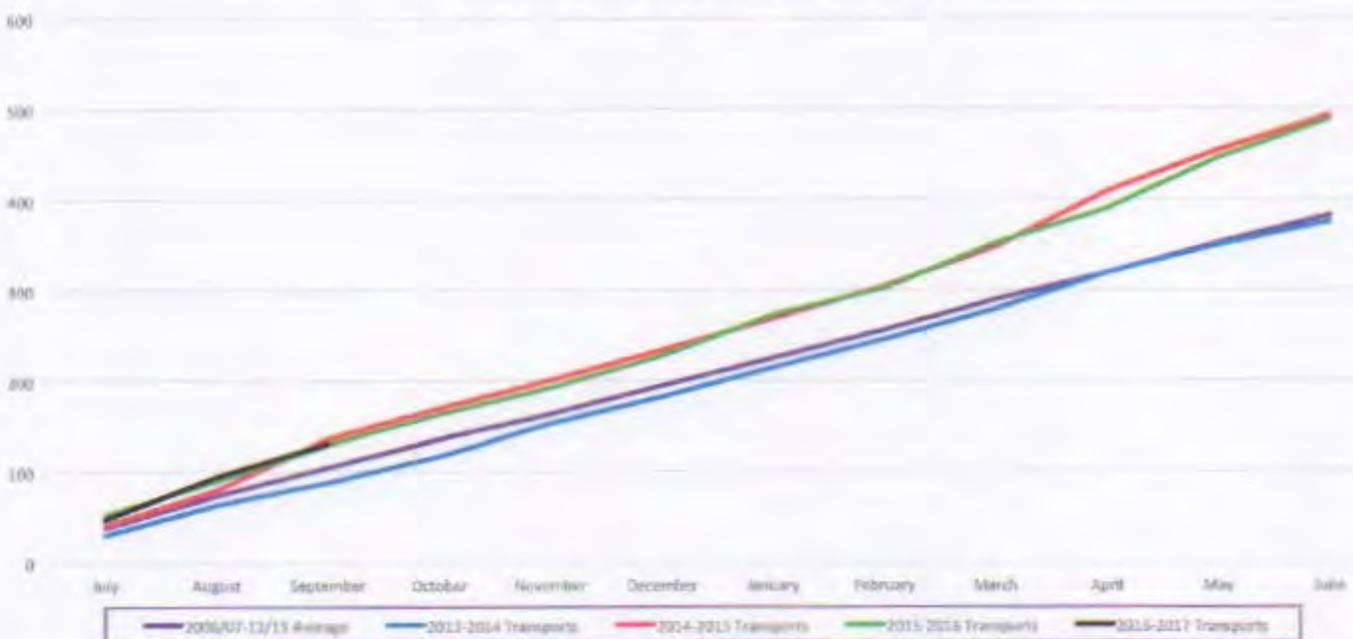
Monthly Transports	July	August	September	October	November	December	January	February	March	April	May	June
2006/07-12/13 Average	38	36	32	32	27	31	31	31	33	30	33	30
2013-2014 Transports	30	33	26	29	35	29	33	31	34	40	30	26
2014-2015 Transports	40	41	55	34	31	32	36	35	45	59	47	38
2015-2016 Transports	62	39	39	34	28	35	47	29	49	38	57	42
2016-2017 Transports	47	47	37									

Monthly Transport Volume by Fiscal Years



Cumulative Transports	July	August	September	October	November	December	January	February	March	April	May	June
2006/07-12/13 Average	38	73	105	137	164	195	226	257	290	320	353	383
2013-2014 Transports	30	63	89	118	153	182	215	246	280	320	350	376
2014-2015 Transports	40	81	136	170	201	233	269	304	349	408	455	493
2015-2016 Transports	62	91	130	164	192	227	274	303	352	390	447	489
2016-2017 Transports	47	94	131									

Cumulative Transport Volume by Fiscal Years



CLSD RUN DATA for the PRECEEDING 12 MONTHS

MONTH	A/O		PCR		ALS		ALS>BLS		BLS		BLS>ALS		TOTAL		LANDING		DRY RUN		T&R		TO RCMS				FROM RCMS			
	AUTHORIZED		PATIENT		ADVANCED				BASIC				TRANSPORTS				CANCELLED				ALS		BLS		ALS		BLS	
	ORDER	DISPATCHED	CARE	RECORD	LIFE	SUPPORT			LIFE	SUPPORT			Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior	Current	Year Prior
16-Sep	74	82	56	50	25	30	1	2	12	9	0	0	37	39	4	5	15	20	19	8	1	4	0	0	8	7	8	2
16-Aug	90	78	61	61	35	31	3		12	10	2		47	41	8	10	23	14	10	16	6	5	1	3	6	8	5	2
16-Jul	106	96	71	82	30	36	7	7	17	16	1	1	47	52	9	10	31	14	17	16	5	1	1	2	6	7	6	2
16-Jun	90	80	63	57	26	32	6		16	6	2		42	38	8		18	23	23	12	1	3			3	8	4	
16-May	101	92	77	73	32	39	10		25	8	0		57	47	5		24	28	10	16	3	4	2	1	6	7	10	1
16-Apr	67	93	57	80	23	45	6		15	14	0		38	59	5		13	32	13	18	1	4	1	0	5	7	6	1
16-Mar	91	69	70	62	31	31	6		18	14	0		49	45	5		20	12	13	11	2	5	1	3	7	3	7	3
16-Feb	59	66	47	48	18	22	8		11	13	0		29	35	4		12	21	10	9	1	2	0	1	2	0	0	1
16-Jan	83	79	68	62	34	26	4		12	10	1		46	36	6		15	24	16	19	5	5		1	4	10	5	1
15-Dec	67	58	57	52	29	28	3		6	4	2		35	32	5		10	20	14	16	2	1	1	1	4	3	0	1
15-Nov	66	59	42	45	19	26	2		9	5	0		28	31	4		24	21	12	11	4	3	2		2	4	2	
15-Oct	72	78	50	53	28	25	2		6	9	1		34	34	7		22	29	16	12	4	2		1	5	3	2	1
	966	930	719	725	330	371	58	9	159	118	9	1	489	489	70	25	227	258	173	164	35	39	9	13	58	67	55	15
	A/O		PCR		ALS		ALS>BLS		BLS		BLS>ALS		TOTAL		LZ		DRY RUN		T&R		TO RCMS				FROM RCMS			

ALL SHADED COLUMNS ARE PREVIOUS YEAR DATA

Last update Oct 14, 2016