



Finance Committee

AGENDA

Wednesday May 17, 2017 – 9:00 AM – CLSD Headquarters
38901 Ocean Drive, Gualala, CA

1. Call to Order
2. Agenda Approval
3. Minutes Approval
4. Wittman April (YTD) month-end report
5. Expenses YTD
6. Cash Flow
7. Ambulance dispatch and transport data YTD
8. Other Issues:
 - a. Audit FY16 update
 - b. Intergovernmental Transfer update
 - c. RCMS Urgent Care FY18 Budget
 - d. CLSD Preliminary Budget
9. Next FC Meetings – Third Wednesdays of the month, 9 AM, all at the CLSD Bill Platt Training Room
 - Jun 21st
 - Jul 19th
 - Aug 23rd (moved to the 4th Wed as the 3rd was too early to get financial data)
10. Adjournment



Finance Committee

Minutes of the Meeting April 17, 2017 – Bill Platt Training Center

1. **Call to Order:** The meeting was called to order at 9:05 AM by Director Geoffrey Beaty. Directors present: Naomi Schwartz and Richard Hughes. Also in attendance is Ex officio: District Administrator David Caley, District Operations Manager Evan Dilks, Executive Assistant Robin Bean and Don Kemp, RCMS Treasurer.
2. **Agenda Approval:** Director Schwartz moved to adopt the agenda and seconded by Director Beaty. All ayes.
3. **Meeting Minutes Approval:** Director Schwartz moved to approve the March 21, 2017 FC meeting minutes and was seconded by RCMS Treasurer Don Kemp. All ayes.
4. **Wittman March (YTD) month-end report:**
 - a. March gross charges \$231,975.80. Net receipts received for March. \$56,969.91.
5. **Expenses:** YTD reporting - Expenses continue to be within budget.
6. **New Business:**
 - a. **RCMS Urgent Care FY18 Budget:** RCMS CEO Diane Agee (along with RCMS Treasure Don Kemp) shared with the FC, the RCMS Board of Directors approved "Budget vs. Annualized (FY17/18 vs. FY16/17) in detail. During the discussion, CEO Agee discussed the complex challenges of operationalizing rural medical services and Urgent Care facility – especially with the frequent changes to reimbursement models. The FC appreciated CEO Agee's report and agreed to add a discussion to a future agenda.
7. **Cash flow:**
 - a. **The FY17 Cash projection:** reviewed and discussed.
 - i. **IGT (Intergovernmental Transfer):** upcoming funding for FY15/16 and FY 16/17 has been scheduled (See Other Issues: b. IGT). IGT funds historically have fluctuated between preliminary estimates and actual funding. Currently the revised figures for the upcoming funding cycles promise higher net new funds. The longevity of this funding is uncertain but we are optimistic these two fiscal years will be funded.
 - b. **P&L Report:** Reviewed and discussed.
 - i. March's monthly transport volume continues to trend higher than anticipated. Currently, our average calls are 43.4 per month and by end of year (if we continue to trend in this manner) 521 transports this year.
 - c. **180+ Day Aging:** Priority Goal – continue to reduce the 180+ day aging claims.
 - i. In March, a batch in the amount of ~8K was written-off (bypassing collections, due to the nature of these claims). A new batch in the amount of ~\$20K is currently being reviewed for the collections/write-off process (to be discussed next FC meeting). Isolating the Medicare transports to RCMS in limbo, true A/R are just under 500K.
8. **Ambulance Run and Transport Data YTD:**
 - a. There were (48) transports in March and Cumulative volume (391).
9. **Other Issues:**
 - a. **Audit FY16 Draft-Update:** The final audit report is still anticipated no later than May 3rd, 2017.
 - b. **IGT (Intergovernmental Transfer):** The current plan is to forward Provider matching funds for FY15/16 in September (~149K) with projected net new funds of ~101K estimated to be paid in November. FY16/17 Provider matching funds (~204K) expected to be forwarded in December with projected net return of ~139K paid early in 2018.

- c. **EMS Employee and Customer Survey:** CLSD recently hired EMS Survey Team to conduct both our Employee Engagement and Customer Surveys. The Employee Engagement survey is completely anonymous and confidential. They are returned only to EMS Survey Team who will compile into a summary report. CLSD nor the BOD will see the employee's responses.. The first Employee Engagement Survey is to be deployed at the end of April. The Customer Survey is currently in the works. Wittman has generated a report with the requested parameters in order for EMS to send the surveys. EA Bean has reviewed both February's and March's Customer list and will be sending it to EMS by end of month.
- d. **CLSD Preliminary Budget:** DA Caley introduced a draft CLSD Preliminary Budget to the FC. The Preliminary Budget gave reflection for past FY's along with FY17 Budget and the FY18 proposed Budget. The Preliminary Budget will be provided at the BOD meeting later this month.

10. Next FC Meeting: Third Wednesdays of the month, 9 am, all at the CLSD Bill Platt Training Room.
May 17th
Jun 21st
Aug 23rd (originally scheduled Aug 16th)

11. Adjournment: Director Schwartz moved for adjournment, RCMS Treasurer Kemp seconded, all ayes. The meeting was adjourned at 10:35 am.

Approved:

Geoff Beaty, Treasurer

**Coast Life Support District
Year to Date Report**

	CHARGES	MCARE WRITE DOWNS	MCAL WRITE DOWNS	OTHER CONTRACTUAL WRITE DOWNS	NET CHARGES	PAYMENTS	REFUNDS	NET PAYMENTS	BAD DEBT WRITE OFFS	OTHER WRITE OFFS	ADJUSTMENTS	NEW A/R BALANCE
MAY '16	\$ 294,423.40	\$ 110,351.07	\$ 55,530.92	\$ 50.00	\$ 128,491.41	\$ 49,411.32	\$ 1,180.52	\$ 48,230.80	\$ 30,997.90	\$ -	\$ -	\$ 633,068.50
JUNE '16	\$ 196,073.40	\$ 121,644.68	\$ 45,210.77	\$ 5,589.80	\$ 23,628.15	\$ 74,812.87	\$ -	\$ 74,812.87	\$ -	\$ -	\$ 32.78	\$ 581,916.56
JULY '16	\$ 214,203.40	\$ 100,241.73	\$ 40,757.42	\$ 13,306.83	\$ 59,897.42	\$ 38,546.83	\$ -	\$ 38,546.83	\$ -	\$ 1,340.00	\$ -	\$ 601,927.15
AUGUST '16	\$ 210,141.00	\$ 100,470.04	\$ 42,856.02	\$ 2,020.79	\$ 64,794.15	\$ 62,639.13	\$ -	\$ 62,639.13	\$ 109,593.70	\$ 118.87	\$ -	\$ 494,369.60
SEPTEMBER '16	\$ 196,638.88	\$ 107,297.19	\$ 49,069.31	\$ 11,544.16	\$ 28,728.22	\$ 51,800.66	\$ -	\$ 51,800.66	\$ -	\$ 488.00	\$ 96.59	\$ 470,905.75
OCTOBER '16	\$ 196,349.32	\$ 102,512.05	\$ 24,756.58	\$ (47.90)	\$ 69,128.59	\$ 78,359.30	\$ -	\$ 78,359.30	\$ -	\$ -	\$ -	\$ 461,675.04
NOVEMBER '16	\$ 232,993.80	\$ 90,082.43	\$ 32,507.29	\$ 638.60	\$ 109,765.48	\$ 65,480.62	\$ -	\$ 65,480.62	\$ -	\$ 0.01	\$ -	\$ 505,959.89
DECEMBER '16	\$ 191,565.00	\$ 85,425.39	\$ 35,904.12	\$ 76.96	\$ 70,158.53	\$ 44,376.73	\$ 917.38	\$ 43,459.35	\$ 29,016.67	\$ 3,902.68	\$ -	\$ 499,739.72
JANUARY '17	\$ 295,900.10	\$ 135,364.56	\$ 31,435.52	\$ 10,840.81	\$ 118,259.21	\$ 76,233.22	\$ -	\$ 76,233.22	\$ -	\$ -	\$ -	\$ 541,765.71
FEBRUARY '17	\$ 181,704.60	\$ 66,854.12	\$ 54,733.20	\$ 13,899.32	\$ 46,217.96	\$ 48,692.55	\$ 8,002.56	\$ 40,689.99	\$ -	\$ -	\$ -	\$ 547,293.68
MARCH '17	\$ 231,975.80	\$ 130,377.38	\$ 48,901.17	\$ 1,832.80	\$ 50,864.45	\$ 58,969.91	\$ 2,000.00	\$ 56,969.91	\$ (727.00)	\$ 8,318.00	\$ -	\$ 533,597.22
APRIL '17	\$ 197,864.60	\$ 98,026.99	\$ 52,661.70	\$ 5,416.60	\$ 41,759.31	\$ 51,483.74	\$ -	\$ 51,483.74	\$ -	\$ 3,399.01	\$ -	\$ 520,473.78
YEAR TO DATE TOTALS	\$ 2,639,833.30	\$ 1,248,647.63	\$ 514,324.02	\$ 65,168.77	\$ 811,692.88	\$ 700,806.88	\$ 12,100.46	\$ 688,706.42	\$ 168,881.27	\$ 17,566.57	\$ 129.37	
YTD PERCENTAGE OF REVENUE		47.30%	19.48%	2.47%	30.75%	26.55%	1.73%	26.09%	6.40%	0.67%	0.01%	
YTD PERCENTAGE OF NET REVENUE								84.85%				

Coast Life Support District
 Summary P&L FY17
 July 2016 through April 2017

	Jul '16 - Apr 17	Budget	\$ Over Budget	% of Budget	
Ordinary Income/Expense					
Income					
4000 · CLSD Special Taxes	1,443,582.05	1,311,068.00	132,514.05	110.1%	
4100 · Interest Income	79.67				Budg=net rec's vs.
4200 · Ambulance Income	631,400.42	446,312.00	185,088.42	141.5%	gross chrg's
4400 · Miscellaneous Income	8,275.46	1,792.00	6,483.46	461.8%	Donations, CPR, etc.
4410 · Intergovermntl Transport(l...	0.00	67,918.00	-67,918.00	0.0%	
4420 · Ground Emerg Med Trans...	8,117.37	8,334.00	-216.63	97.4%	
Total Income	2,091,454.97	1,835,424.00	256,030.97		
Gross Profit	2,091,454.97	1,835,424.00	256,030.97		
Expense					
5000 · Wages and Benefits	883,116.82	892,415.00	-9,298.18	99.0%	
6000 · Ambulance Operations	118,823.60	149,102.00	-30,278.40	79.7%	
6700 · Overhead/Administration	127,917.86	155,348.00	-27,430.14	82.3%	
7000 · Urgent Care	535,123.00	539,514.00	-4,391.00	99.2%	
8000 · Interest Expense	3,405.42	3,404.00	1.42	100.0%	
9500 · Depreciation Expense	66,860.58	67,328.00	-467.42	99.3%	
Total Expense	1,735,247.28	1,807,111.00	-71,863.72	96.0%	
Net Ordinary Income	356,207.69	28,313.00	327,894.69		
Other Income/Expense					
Other Expense					
Other Miscellaneous Expense					
Total Other Expense					
Net Other Income					
Net Income	356,207.69	28,313.00	327,894.69		

Coast Life Support District
 DETAILED P&L FY17

July 2016 through April 2017

	Jul '16 - Apr-17	Budget	\$ Over Budget	% of Budget	
Ordinary Income/Expense					
Income					
4000 · CLSD Special Taxes					
4001 · Mendocino County Tax...					
4004 · Mendocino Ambulan...	418,662.20	395,010.00	23,652.20	106.0%	
4009 · Mendocino Urgent C...	296,473.25	279,308.00	17,165.25	106.1%	
4010 · Mendocino Special T...	84,795.63	77,227.00	7,568.63	109.8%	
4001 · Mendocino County T...	0.00	0.00	0.00	0.0%	
Total 4001 · Mendocino Count...	799,931.08	751,545.00	48,386.08		
4002 · Sonoma County Taxes					
4024 · Sonoma Ambulance ...	353,903.27	307,194.00	46,709.27	115.2%	
4029 · Sonoma Urgent Care...	289,747.70	252,329.00	37,418.70	114.8%	
Total 4002 · Sonoma County ...	643,650.97	559,523.00	84,127.97		
Total 4000 · CLSD Special Taxes	1,443,582.05	1,311,068.00	132,514.05		
4100 · Interest Income	79.67				
4200 · Ambulance Income					
4201 · Amb Transport Billings					
4220 · Writedowns - Misc.	-87,701.87	-33,334.00	-54,367.87	263.1%	
4225 · Writedowns - MediC...	-1,430,234.21				
4201 · Amb Transport Billin...	2,149,336.50	479,646.00	1,669,690.50	448.1%	budgeted=net receipts. vs. gross charges
Total 4201 · Amb Transport Bi...	631,400.42	446,312.00	185,088.42	141.5%	
Total 4200 · Ambulance Income	631,400.42	446,312.00	185,088.42		
4400 · Miscellaneous Income	8,275.46	1,792.00	6,483.46	461.8%	Donations,CPR, etc.
4410 · Intergovermntl Transport...	0.00	67,918.00	-67,918.00	0.0%	
4420 · Ground Emerg Med Tran...	8,117.37	8,334.00	-216.63	97.4%	
Total Income	2,091,454.97	1,835,424.00	256,030.97		
Gross Profit	2,091,454.97	1,835,424.00	256,030.97		
Expense					
5000 · Wages and Benefits					
5200 · Health Insurance	93,859.60	80,000.00	13,859.60	117.3%	HSA catch up
5300 · Payroll Taxes Emplr Co...	27,155.10	25,881.00	1,274.10	104.9%	
5350 · PERS Employer Costs	80,426.14	97,996.00	-17,569.86	82.1%	
5405 · Administration Salaries					
5405.1 · Admin Salaries-All...	-14,493.00	-18,900.00	4,407.00	76.7%	
5405 · Administration Salar...	167,050.43	157,316.00	9,734.43	106.2%	
Total 5405 · Administration S...	152,557.43	138,416.00	14,141.43		
5410 · Ambulance Operations...	461,911.93	499,569.00	-37,657.07	92.5%	
5430 · Extra Duty/Stipend Pay...	27,340.00	27,340.00	0.00	100.0%	
5500 · Work Comp Insurance	39,866.62	23,213.00	16,653.62	171.7%	Annual Pymt
Total 5000 · Wages and Benefits	883,116.82	892,415.00	-9,298.18		
6000 · Ambulance Operations					
6030 · Med. Director Fee-non ...	31,500.00	31,500.00	0.00	100.0%	
6040 · Dispatch Services	20,960.00	31,020.00	-10,060.00	67.6%	So. Co. Sav. Rein.
6100 · Station/Crew Expenses					
5100 · Uniforms & Med Tests	5,520.97	4,166.00	1,354.97	132.5%	New Hires

Coast Life Support District
 Profit & Loss Budget vs. Actual
 July 2016 through April 2017

	Jul '16 - Ap...	Budget	\$ Over Bu...	% of Bu...
6110 · Supps, Rental, Clean...	11,368.59	18,166.00	-6,797.41	62.6%
6210 · Veh. Repair & Mainte...	12,080.75	12,500.00	-419.25	96.6%
6240 · Vehicle Fuel	8,274.49	12,500.00	-4,225.51	66.2%
6410 · Radios & Comm Equip	2,551.49	6,750.00	-4,198.51	37.8%
6510 · Medical Supplies & ...	24,204.84	24,084.00	120.84	100.5%
Total 6100 · Station/Crew Exp...	64,001.13	78,166.00	-14,164.87	
6980 · Misc. Employee Train. ...	2,362.47	8,416.00	-6,053.53	28.1%
Total 6000 · Ambulance Operati...	118,823.60	149,102.00	-30,278.40	
6700 · Overhead/Administration				
6180 · Utilities	9,810.41	10,000.00	-189.59	98.1%
6188 · Telephone	5,781.97	10,000.00	-4,218.03	57.8%
6300 · Insurance	16,259.00	16,350.00	-91.00	99.4%
6710 · Billing & Bookkeeping	1,250.00			
6713 · Ambulance Billing	35,958.03	27,526.00	8,432.03	130.6% Comm. Based on Revenue
6718 · Office Supp/Equip/Soft...				
6718.1 · Office Supplies	630.90			
6718.3 · Software	352.39			
6718 · Office Supp/Equip/S...	2,323.22	4,416.00	-2,092.78	52.6%
Total 6718 · Office Supp/Equi...	3,306.51	4,416.00	-1,109.49	
6720 · Board Expenses	-72.00	4,166.00	-4,238.00	-1.7%
6730 · Consultants				
6734 · IT	1,133.25	5,626.00	-4,492.75	20.1%
6735 · EMS Survey	0.00	1,750.00	-1,750.00	0.0%
6737 · Financial/Bookkeepi...	12,322.25	11,666.00	656.25	105.6%
6738 · Legal	5,905.50	8,334.00	-2,428.50	70.9%
6740 · Audit	0.00	0.00	0.00	0.0%
6741 · Tax Administration	10,301.51	10,345.00	-43.49	99.6%
Total 6730 · Consultants	29,662.51	37,721.00	-8,058.49	
6742 · Bank/Merchant Fees	2,457.65	834.00	1,623.65	294.7% LOC Fees
6755 · Property Tax Admin	10,490.96	26,085.00	-15,594.04	40.2%
6760 · Education/Professional...	0.00	2,084.00	-2,084.00	0.0%
6765 · Election Costs/Reserve	0.00	5,000.00	-5,000.00	0.0%
6770 · Dues, Subscrip, Memb...	7,854.74	4,500.00	3,354.74	174.5% LAFCO Annual
6788 · Printing & Reproduction	566.83	1,666.00	-1,099.17	34.0%
6795 · Travel/Transportation	1,301.51	1,250.00	51.51	104.1%
6970 · Community Dev/Training	3,289.74	3,750.00	-460.26	87.7%
Total 6700 · Overhead/Administr...	127,917.86	155,348.00	-27,430.14	
7000 · Urgent Care				
7011 · Admin Salaries-Alloc t...	14,493.00	18,900.00	-4,407.00	76.7%
7050 · UC Contract	520,630.00	520,614.00	16.00	100.0%
Total 7000 · Urgent Care	535,123.00	539,514.00	-4,391.00	
8000 · Interest Expense	3,405.42	3,404.00	1.42	100.0%
9500 · Depreciation Expense	66,860.58	67,328.00	-467.42	99.3%
Total Expense	1,735,247.28	1,807,111.00	-71,863.72	
Net Ordinary Income	356,207.69	28,313.00	327,894.69	

Coast Life Support District
Profit & Loss Budget vs. Actual
July 2016 through April 2017

	Jul '16 - Ap...	Budget	\$ Over Bu...	% of Bu...
Other Income/Expense				
Other Expense				
Other Miscellaneous Expense				
Total Other Expense				
Net Other Income				
Net Income	<u>356,207.69</u>	<u>28,313.00</u>	<u>327,894.69</u>	

DRAFT - CLSD Budget Overview: FY18
REV: April 21,2017

Income	Actual	Budget	Budget	Budget	FY17 vs FY18 Changes	% Change
	FY16	FY16	FY17	FY18		
				Draft		
	Actual	Budget	Budget	Budget		
4000 CLSD Special Taxes						
4001 Mendocino County Taxes						
4004 Mendocino Ambulance Tax	470,808	473,572	474,012	477,664	3,652	0.77%
4009 Mendocino Urgent Care Tax	333,391	334,535	335,168	402,572	67,404	20.11%
4010 Mendocino Special Tax	93,571	87,000	92,672	92,672	-	0.00%
Total 4001 Mendocino County Taxes	897,769	895,107	901,852	972,908	71,056	8%
4002 Sonoma County Taxes						
4024 Sonoma Ambulance Tax	371,556	364,716	368,632	372,856	4,224	1.15%
4029 Sonoma Urgent Care Tax	302,775	302,162	302,795	364,369	61,574	20.34%
Total 4002 Sonoma County Taxes	674,332	666,878	671,427	737,225	65,798	10%
Total 4000 CLSD Special Taxes	1,572,101	1,561,985	1,573,279	1,710,133	136,854	9%
4100 Interest Income	182	1,338	-	150	150	
4200 Ambulance Income						
4201 Ambulance Transport Billings	2,475,216	534,896	575,576	600,000	24,424	4.24%
4220 Writedowns - Misc	(50,910)					
4225 Writedowns -MediCar/Cal	(1,622,166)					
4228 Writedowns - District Resident Discount		(38,478)	(40,000)	(40,000)	-	0.00%
Total 4201 Ambulance Transport Billings	802,139	496,418	535,576	560,000	24,424	4.56%
Total 4200 Ambulance Income	802,139	496,418	535,576	560,150	24,574	4.59%
4400 Miscellaneous Income	4,693	5,299	2,150	3,000	850	39.53%
4410 Intergovernmental Transport (IGT)	84,076	80,000	81,500	101,923	20,423	25.06%
4420 Ground Emerg Med Transport		20,000	10,000	20,000	10,000	100.00%
Unapplied Cash Payment Income						
Total Income	2,463,191	2,165,040	2,202,505	2,395,356	192,851	8.76%
Gross Profit	2,463,191	2,165,040	2,202,505	2,395,356	192,851	8.76%
Expenses						
5000 Wages and Benefits						
5200 Health Insurance	96,583	108,250	96,000	108,000	12,000	12.50%
5300 Payroll Taxes Employer Costs	26,782	31,168	31,057	32,328	1,271	4.09%
5350 PERS Employer Costs	93,444	98,114	117,595	92,162	(25,433)	-21.63%
5405 Administration Salaries	197,229	229,530	188,779	234,539	45,760	24.24%
5405.1 Admin Salaries-Allocate to UC	(15,316)	(21,526)	(22,681)	(22,724)	(43)	0.19%
5410 Ambulance Operations Wages	546,701	568,701	599,482	595,955	(3,527)	-0.59%
5430 Extra Duty/Stipend Pay/DA	32,837	33,068	32,808	17,196	(15,612)	-47.59%
5460 Other Compensation	1,376	3,527	-	-	-	
5500 Work Comp Insurance	37,521	39,032	30,950	46,499	15,549	50.24%
Total 5000 Wages and Benefits	1,017,157	1,089,864	1,073,990	1,103,955	29,965	2.79%
6000 Ambulance Operations						
6030 Medical Director Fee-non AHUC	37,800	37,800	37,800	43,200	5,400	14.29%
6040 Dispatch Services	30,900	30,900	31,020	23,500	(7,520)	-24.24%
6050 Misc Reimbursements	1,098					
6100 Station/Crew Expenses						
6101 Facility Repair & Maintenance				4,000	4,000	
6102 Facility Furniture				12,000	12,000	
5100 Uniforms & Med Tests	4,479	4,700	5,000	5,000	-	0.00%
6110 Supplies, Rental, Cleaning etc	14,312	12,800	21,800	13,000	(8,800)	-40.37%
6210 Vehicle Repair & Maintenance	17,951	15,000	15,000	20,000	5,000	33.33%
6240 Vehicle Fuel	12,022	15,000	15,000	15,000	-	0.00%
6410 Radios & Comm Equip	778	3,750	8,100	4,000	(4,100)	-50.62%
6510 Medical Supplies & Equipment	40,030	30,900	28,900	40,000	11,100	38.41%
6980 Misc. Employee Training Expense	3,738	5,700	10,100	6,000	(4,100)	-40.59%
Total 6000 Ambulance Operations	163,108	156,550	172,720	185,700	12,980	7.52%
6700 Overhead/Administration						
6180 Utilities	11,037	12,000	12,000	16,500	4,500	37.50%
6188 Telephone	7,843	5,500	12,000	1,200	(10,800)	-90.00%
6300 Insurance	15,006	12,134	16,350	17,000	650	3.98%
6711 Outside Agency Collections	80	1,400	-	-	-	
6713 Ambulance Billing	49,372	33,000	33,031	38,753	5,722	17.32%
6718 Office Supp/Equip/Software	4,255	3,500	5,300	5,000	(300)	-5.66%

DRAFT - CLSD Budget Overview: FY18
REV: April 21, 2017

6718.1 Office Supplies	-	-	-	-	-	-
6718.2 Computer Equipment	-	-	-	3,000	3,000	
6718.3 Software	-	-	-	1,575	1,575	
6720 Board Expenses	913	5,000	5,000	2,500	(2,500)	-50.00%
6730 Consultants						
6734 IT	1,420	-	6,750	10,500	3,750	55.56%
6735 EMS Survey	-	-	2,436	3,500	1,064	43.68%
6737 Financial/Bookkeeping	18,475	9,180	14,000	5,000	(9,000)	-64.29%
6738 Legal	9,600	3,000	10,000	10,000	-	0.00%
6740 Audit	8,500	12,000	8,500	8,500	-	0.00%
6741 Tax Administration	12,580	10,118	10,345	10,430	85	0.82%
6742 Bank/Merchant Fees	1,181	1,000	1,000	1,000	-	0.00%
6755 Property Tax Administration	24,156	25,707	27,785	29,000	1,215	4.37%
6760 Education/Professional Dev	-	-	2,500	2,500	-	0.00%
6765 Election Costs/Reserve	-	-	10,000	10,000	-	0.00%
6770 Dues, Subscriptions, Membership	6,002	4,500	4,500	4,500	-	0.00%
6788 Printing & Reproduction	-	-	2,000	7,500	5,500	275.00%
6795 Travel/Transportation	762	500	1,500	4,500	3,000	200.00%
6970 Community Dev/Training	2,766	2,700	4,500	4,000	(500)	-11.11%
Total 6700 Overhead/Administration	173,949	141,239	189,497	196,458	6,961	3.67%
7000 Urgent Care						
7011 Admin Salaries-Alloc to UC	15,316	21,526	22,681	22,724	43	0.19%
7050 UC Contract	624,756	621,739	624,738	754,738	130,000	20.81%
Total 7000 Urgent Care	640,072	643,265	647,419	777,462	130,043	20.09%
8000 Interest Expense	3,138	-	4,086	3,000	(1,086)	-26.58%
8005 EMS Interest Expense	-	1,338	-	1,500	1,500	
Total 8000 Interest Expense	3,138	1,338	4,086	4,500	414	10.13%
9500 Depreciation Expense	76,453	96,000	80,794	79,415	(1,379)	-1.71%
Unapplied Cash Bill Payment Expense	-	-	-	-	-	
Total Expenses	2,073,877	2,128,256	2,168,506	2,347,490	178,984	8.25%
Net Operating Income	389,314	36,784	33,999	47,866	13,867	40.79%
Other Miscellaneous Expense	-	-	-	-	-	
Net Other Income	-	-	-	-	-	
Net Income	389,314	36,784	33,999	47,866	13,867	40.79%

	BUDGET FY16	BUDGET FY17	BUDGET FY18
EMS Income	1,525,667	1,564,542	1,627,965
EMS Expense	1,484,991	1,521,087	1,570,028
EMS Net	40,676	43,455	57,937
UC Income	636,697	637,963	766,941
UC Expense	643,265	647,419	777,462
UC Net	(6,568)	(9,456)	(10,521)

REVISED 4/27/17 (DC)